

**BUTLER COMMUNITY COLLEGE  
BOARD OF TRUSTEES  
REGULAR BOARD MEETING**  
4:30 p.m., Tuesday, March 14, 2023 – Dankert Trustee Board Room  
Watch Live via <http://www.butlercc.edu/bctv>

<b>3:30 p.m.</b>	<b>Board Finance Committee Meeting</b> – President’s Conference Room.
<b>4:30 p.m.</b>	<b>Regular Board Meeting</b> – Dankert Trustee Board Room, Upper Level of the Hubbard Welcome Center, 901 S. Haverhill Road, El Dorado, Kansas.
	<b>Executive Session</b> – For up to 30 minutes for discussion of employer-employee negotiations pursuant to open meeting exceptions for said matters.

**REGULAR BOARD MEETING**

- I. **CALL TO ORDER (4:30pm)**
- II. **PLEDGE OF ALLEGIANCE (4:30pm)**
- III. **APPROVAL OF AGENDA (4:35pm)**
- IV. **RECOGNITIONS (4:40pm)**----- 3
- V. **PUBLIC COMMENT (4:55pm)**  
If you wish to address the Board during Public Comment, please complete this form:  
<https://bit.ly/3ioB30n>
- VI. **STANDING REPORTS (5:00pm)**
  - A. Student Government Association Report – Lillian Rippe, SGA President
  - B. Operational Staff Report – Lisa Bolin
  - C. Professional Employees Report – Terry Sader
  - D. Board Finance Committee Report – Mary Martha Good, Linda Jolly
  - E. Foundation Board Report – Forrest Rhodes, Kim Krull
  - F. President’s Report – Kim Krull
  - G. Education Facilities Authority Report – Mary Martha Good, Dave Sherrer
- VII. **MONITORING REPORTS (5:20pm)**
  - A. DIVISION REPORT – Health, Education & Public Services (Guerrero) ----- 4
- VIII. **BOARD STRATEGIC DISCUSSION – ISSUES AND OPPORTUNITIES**
  - A. Construction Technology Program at Rose Hill (Winslow) **(5:30pm)** ----- 22

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	B. <a href="#">FY2024 Room and Meal Plan Rates</a> (Rinkenbaugh) <b>(5:50pm)</b> -----	27
	C. <a href="#">Administration Notice Letter for Contract Negotiations</a> (Stultz) <b>(6:00pm)</b> -----	29
	D. <a href="#">Performance Lighting and Projection Mapping</a> (Nevill) <b>(6:05pm)</b> -----	30
	E. <a href="#">Server &amp; Storage Life Cycle Refresh</a> (Young) <b>(6:15pm)</b> -----	49
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	2. <a href="#">Approval of Lory Postoak</a> , FT Construction Technology -----	118
XI.	<b>SUPPLEMENTAL INFORMATION (7:05pm)</b>	
	A. <a href="#">Key Performance Indicators Update</a> -----	119
	B. <a href="#">Monthly Statement of Revenue &amp; Expenditures</a> (Potter)-----	120
	C. <a href="#">Thank You Notes</a> -----	122
	D. <a href="#">Board Calendars</a> -----	123
XII.	<b><a href="#">EXECUTIVE SESSION</a> (7:10pm)</b> -----	125
XIII.	<b><a href="#">ADJOURNMENT</a> (7:40pm)</b> -----	126

## MARCH RECOGNITIONS

- **Breklyn Craig, Bryce Deewall, Maria Aguilar Mendoza, Thi Nhu Hang Tran, and Barbara Johnson** – Phi Theta Kappa All-Kansas Scholars
- **Maria Aguilar Mendoza** – One of only ten students to receive Phi Theta Kappa's Fall 2022 Hurst Review NCLEX® Scholarship.
- **Dr. Daniel Higdon** – Doctor of Education (EdD).
- **Teressa Eastman** – One of five presenters at the NAACP Kansas State Conference workshop on Transition Planning: A Road Map to Success for Students with Disabilities. This virtual workshop had nearly 700 participants from across the state of Kansas. Teressa was asked to present at the conference by a law student from Howard University whom Teressa served as a volunteer to review the student's dissertation. An encore workshop is planned for April. Teressa was also selected by AHEAD to serve as a mentor for 5 new disability service professionals.
- **Accounts Receivable** – Participated in their first community service event of 2023 on February 24. They assisted Great Beginnings Boutique, an upscale resale store in Downtown El Dorado, whose proceeds are solely to support the Pregnancy & Family Center in El Dorado. The team bagged up some clearance items that they pay forward to other charities in town, and assisted getting spring clothing out of storage and onto hangars as they prep for the seasons to change soon.

## MONITORING REPORTS

### BOARD OF TRUSTEES REPORT Division of Health, Education & Public Services March 2023

#### EXECUTIVE SUMMARY

The Health, Education & Public Services Division (HEP) is comprised of the following academic departments:

- Nursing
- Criminal Justice Allied Health
- Early Childhood Education
- Education
- Human Performance/Fitness & Wellness
- Fire Science & EMS Education

The division includes 25 full-time faculty members, approximately 65 adjunct faculty members, 2 full-time administrators, 1 full-time administrative assistants, and 1 technology specialist. Over 370 classes are offered throughout the academic year.

Dean: Dr. Julio Guerrero  
Associate Dean: Janet Schueller  
Administrative Assistants: Angie Martin  
Technology Specialist: Adam Kjellin

#### Health, Education & Public Services Division Mission Statement

Butler's Health, Education & Public Services Division develops responsible, involved lifelong learners and contributes to the safety and health of the communities it serves as well as enhancing the vitality of the communities we serve through the development of knowledgeable and creative teachers of children of all ages.

#### Student Degree Comparison – Completion and Declared Majors

Table 1: Degree Completion

\*Indicates Certificate Completion

Department	2022	2021	2020	2019	2018	2017
Nursing	255	264	238	213	216	208
Allied Health*	183	181	179	181	153	188
Education	70	62	54	45	64	38
Early Childhood	14	7	12	16	18	14
Human Performance	5	2	5	3	3	4
Fire Science	9	10	9	9	10	8
EMS Education*	45	27	23	13	18	19
Criminal Justice	11	11	19	6	15	13
<b>Total</b>	<b>592</b>	<b>564</b>	<b>539</b>	<b>486</b>	<b>497</b>	<b>492</b>



Table 2: Declared Majors

<b>Department</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
Nursing	324	324	321	320	322	328
Allied Health*	191	191	78	128	112	165
Pre-Nursing/Health Science	1524	1347	1488	1444	1457	1420
Health Sciences	19	16	53	51	-	-
Education	440	466	510	481	517	461
Early Childhood	105	94	125	114	104	110
Human Performance	112	133	137	133	132	124
Fire Science	77	78	78	95	101	102
EMS Education*	30	28	23	16	20	23
Criminal Justice	156	132	183	202	191	230
<b>Total</b>	<b>2978</b>	<b>2782</b>	<b>2996</b>	<b>2984</b>	<b>2956</b>	<b>2963</b>

**Enrollment Comparison – Credit Hours Taught**

Table 3: Credit Hours Taught

<b>Department</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>
Nursing	8042	8694	8635	9658	9807	9476
Allied Health	2061	3450	2650	2069.5	2454.5	2697
Education	1731	2096	1899	1761	1604	1089
Early Childhood	716	867	970	856	849	868
Human Performance	3388	3510	4939	5506	5589	6023
Fire Science	533	556	590	665	683	1182
EMS Education	1318	1718	1068	462	522	--
Criminal Justice	1158	1080	1254	1560	1653	2055
<b>Total</b>	<b>18,947</b>	<b>20,253</b>	<b>21,997</b>	<b>22,427</b>	<b>23,051</b>	<b>23,390</b>

**Nursing****Full-Time Faculty/Staff Members:**

Associate Dean and Nurse Administrator: Janet Schueller

Curriculum Chair &amp; Advanced Standing Coordinator: Michele Ridder

4<sup>th</sup> Semester Lead Instructor: Mitch Taylor3<sup>rd</sup> Semester Lead Instructor: Raven Christian2<sup>nd</sup> Semester Lead Instructor: Sabrina Olson1<sup>st</sup> Semester Lead Instructor: Lea Atkinson

Nursing Faculty: Briana Ainsworth, Kirsten Coday, Alex Ambuehl, Joan Hoover, Kim Hubble -  
 BSNA Sponsor, Amanda Martin, Tonya Loveland – Lab Coordinator, and Katelyn Sherman-  
 Voge - Lab Coordinator

New Faculty: Joshua Hardy and Selena Walker.

**Faculty Achievements---**

- Lea Atkinson completed her MSN from Western Governors University May 2023.
- Alexander completed his MSN from Pittsburgh State University August 2022.

**Department Mission Statement:** Butler Community College Department of Nursing educates lifelong learners with the knowledge, skills and attitudes necessary to fully qualify to be licensed

as professional nurses who contribute to meeting the health needs of the communities they serve.

**Nursing Department Overview:** Butler's associate degree nursing program has the distinction of being the first of its kind in the state of Kansas, when it started in 1961. Butler's associate degree nursing program prepares students for the increasingly complex challenges of nursing today.

The nursing faculty bring many years of diverse clinical experience to the classroom and the quality of their instruction has earned Butler's nursing program wide respect in the region. Butler's nursing faculty are known for their high touch approach with students, resulting in students being able to excel faster. The nursing faculty are innovators in the way they approach the learning experience, working with each student to build their capacity for critical thinking, clinical reasoning and clinical judgment.

Once our nursing students finish the Butler nursing program and successfully pass the national NCLEX licensure exam, our nursing graduates can and do walk right into the field of nursing in a variety of settings and roles, including, but not limited to, clinics, hospitals, surgery centers, and rehabilitation hospitals throughout the country and internationally.

Nurses are currently in the highest demand that we've experienced in the past 15-20 years, and their value is exponentially being recognized in their salary compensation. Butler nursing graduate performance on the NCLEX licensure examination reflects other programs and a national decline in students passing NCLEX on their first attempt as a direct result of COVID-19 remote learning, significantly decreased clinical exposure and related effects of the pandemic.

Butler's graduates are still being recruited with pending job offers as early as the third semester of the program.

The Butler Nursing Program is accredited by the Accreditation Commission for Education in Nursing (ACEN). Our next scheduled ACEN visit is set for Spring 2024, and KSBN visit is March 28-29, 2023.

**Learning Environment:** Our nursing program is a hybrid learning environment, which blends online content with classroom instruction with a focus on creating a scrambled classroom environment to best promote and facilitate deep learning. This pedagogy provides students both the flexibility of online learning, as well as the irreplaceable value of interacting with faculty and students on campus. Students may apply to sit for the Practical Nurse licensure examination (NCLEX-PN) following successful completion of the first level (following their second semester of nursing classes) of the nursing program.

**Clinical Simulation Learning Center:** In our Learning Studios and Clinical Simulation Learning Center, we have developed simulated clinical environments that immerse nursing students in the look and feel of actual nursing experiences. Butler's Clinical Simulation Learning Center upgraded its learning capacity with the installation of the VALT (Video-Audio Learning Tool) software. This system allows seamless audio and video recording of specified evaluation or treatment sessions. Using this HIPAA-compliant digital recording system, our nursing faculty can use recordings of sessions to support the hands-on education they provide our nursing students. Faculty can use these secure recordings with students to more closely review and discuss evaluation and treatment techniques, as well as reflect on the student's development as an emerging nurse. Recordings may also be used for teaching in the classroom.

Butler's Clinical Simulation Learning Center provides excellent clinical experiences and opportunities for students, as well as serving as a showcase for other nursing school faculty/administrators to visit and receive best practice information on simulation laboratories. With the addition of this clinical learning lab, multiple semesters have been able to accommodate their students simultaneously in the lab and students have more options and flexibility for scheduling practice time.

The high-fidelity simulators/mannequins we use, in conjunction with detailed clinical case scenarios, allow our students to participate in a variety of clinical experiences perhaps not available to all students in the actual clinical setting. The Clinical Simulation Learning Center cultivates an atmosphere of open learning and encourages students to recognize areas needing improvement, while providing instructional support to reach required competency levels, which ultimately ensures patient safety.

The nursing faculty, administrators and students are grateful for the ongoing support of the Clinical Learning Center and the equipment we are able to purchase through KBOR Carl Perkins funding and the Kansas Nursing Initiative Grant, as well as the support of the College-at-large.

**Advanced Standing Nursing Students (LPN's):** Butler Community College believes in the concept of educational and career mobility, encouraging each individual to continue to build on the foundation of education and experience he/she has already achieved in reaching his/her own individual potential. To that end, the nursing department, in support of the Nursing Education Articulation Plan for Kansas, provides an opportunity for articulation of 16 licensed practical nurses (LPNs) into the second year of the associate degree nursing program. At the time of graduation, the student earns an Associate in Applied Science Degree and is eligible to take the state board licensure examination to become a registered nurse (RN). The LPN option is available only as part of the RN curriculum and there is not a stand-alone LPN program.

**Curriculum:** The Nursing Program has completed their transition to a Concept Based Curriculum (CBC). Conceptual learning is increasingly viewed as a major trend and paradigm shift for the future of nursing education and is supported by the NCLEX licensure exam's move to a more conceptual approach to questioning.

By gaining a deeper understanding of a core set of concepts, a student can understand and recognize similarities and recurring characteristics, which can be applied more effectively than just memorizing disease specific facts. In Fall 2019, the nursing program launched the Concept Based Curriculum with first semester. In May 2021, the nursing program graduated its first class that successfully completed the fully integrated Concept Based Curriculum. Faculty are currently working to complete a gap analysis of the CBC based on lessons learned throughout the implementation process.

National Council State Boards of Nursing (NCSBN), who is the overseeing body of the NCLEX licensure exam, has also been in the process of creating a better assessment method for measuring clinical judgment. Based on their extensive research and work, the NCLEX licensure exam is undergoing modifications to incorporate their new theoretical model of Clinical Judgment to be used for evaluation. This is being referred to as "Next Generation" NCLEX-style questions. Faculty have been preparing for this transition by attending educational conferences to better understand this method of questioning and will begin to develop policies and processes for implementing Next Gen questions that best prepare students for success. Students who graduate in Spring 2023 will be evaluated using this methodology.

**Partnership and Articulation Agreements with Other Universities:**

- **BCC-KU ADN-BSN Partnership:** The Butler/KU nursing education partnership model was the first of its kind in the state of Kansas. This partnership model builds on a history of high-quality Butler Community College nursing education and Butler's partnership with KU creates an innovative alternative to traditional pre-licensure RN nursing education, by sharing curricula amongst the two programs. Through this model, ADN students simultaneously complete an ADN nursing degree onsite at Butler, and a BSN degree online at KU, thereby graduating with both degrees at the same time. This model serves as a prime example of how community colleges and universities can create a collaboration to save students time, money and allow students to stay in their geographic home area, while taking online BSN courses. Additionally, this partnership model provides a better, more efficient pipeline for educating nurses to meet the growing workforce needs in the communities served. In December 2018, the nursing program had its first two students graduate with a dual nursing degree from both Butler Community College (ADN) and the University of Kansas (BSN). Both graduates were from Wichita and passed the NCLEX examination on their first attempt. Additionally, both received and accepted employment offers at the beginning of their fourth semester, from acute care hospitals in the area. We continue to see growth in this partnership that is nationally recognized as the "Kansas" plan. During the 2022 academic year, Butler graduated 16 dual-degree Nurses.
- Butler recently signed a similar agreement with Grand Canyon University (GCU), who is also accredited by CCNE (just as KU is) and has demonstrated success with first time NCLEX pass rates of 96% as stated on their website. Grand Canyon University's approach to the Butler partnership is to have students complete their course work in between Butler's semester or during breaks in the academic calendar. This allows students to start or stop as they choose and not only at the beginning of the program. GCU is also working to offer student's scholarships to offset the cost of private tuition.
- Butler's work with Ottawa University to create an ADN-BSN Partnership is currently on hold.
- We have Articulation Agreements with Wichita State University, Washburn University, Tabor School of Nursing and Emporia State University.

**Butler's Nursing Expansion to Cowley County:** Butler's Nursing Program will expand into Cowley County as it prepares its move to Cowley College's Allied Health Center in Winfield, KS. The program will start in Fall 2023 with eight students beginning Nursing classes. An additional eight students will be admitted in the Fall 2024, increasing Butler's Nursing enrollment in Winfield to its annual capacity of 16. Butler has also secured clinical partnerships with William Newton Hospital in Winfield and South-Central Kansas Medical Center in Arkansas City. The first Butler of Winfield Nursing class will be expected to graduate in the Spring of 2025.

**Business/Industry Clinical Affiliation Agreements:** The Nursing Program has exceptional, long standing partnerships with a variety of clinical affiliation sites in the El Dorado, Andover and Wichita area. Currently we partner with Susan B. Allen Memorial Hospital, Kansas Heart Hospital, Kansas Medical Center, Kansas Spine and Specialty Hospital, Ascension Behavioral Health, Ascension St. Francis, St. Teresa and St. Joseph Hospitals, Select Specialty Hospital,

Wesley Healthcare Main and Woodlawn, Catholic Care Center, Ascension Rehabilitation Hospital, and Wichita Urology Clinic.

**Butler Student Nursing Association (BSNA):** The Nursing Program has a very active Student Nursing Association, whose purpose is to promote the profession of nursing, and contribute to Nursing Education in order to provide the highest quality health care to people in all walks of life. BSNA officers participate in Nursing Faculty meeting's and are a valuable source of student feedback and input. BSNA also helps to provide programs/activities that benefit both Butler Community College and the communities we serve. Examples of Community activities include the American Red Cross blood drive, giving annual flu shots, the bi-annual Nursing Recruitment Fair and the College Pantry food drive.

**Butler Nursing Program Nursing Advisory Council:** The Nursing Program relies heavily on advice from the Healthcare Business/Industry. The Nursing Advisory Council is comprised of representatives from both higher nursing education programs and healthcare workforce leaders who employ RN's in El Dorado, Wichita and the surrounding region. The Nursing Advisory Council assists the Nursing Program in the long-range planning and development of the Nursing Program, reviews curriculum for relevance to the changing needs in the industry and provides insight into whether we're providing the workforce with prepared employees.

**Web Based Software and Products for nursing due to COVID-19:** SimChart, a web based Electronic Health Record that allows the students to chart, acknowledge medications, orders, and simulate patient scenarios. This enhances clinical rotations and course work in the virtual environment. It also allows faculty and the lab coordinator to build patient case studies, simulations, and medication scanning. This addition has also been valuable as it adds a real-world component to simulations and lab time. The Technology Specialist helps maintain this program and devices, which allows ease of access for faculty and students.

## **Allied Health**

**Full-Time Faculty/Staff Members:** Tammy Green, Melodee Curry  
Three adjunct faculty assist at BOA; Flint Hills campus has adjunct faculty to teach courses.

Allied Health faculty have met the criteria to be approved by the State of Kansas to teach the courses governed by KDADS.

**Department Mission Statement:** Butler Community College Department of Allied Health educates lifelong learners with the knowledge, skills and attitudes necessary to fully qualify to be certified as Allied Health professionals who contribute to meeting the health needs of the communities they serve.

**Department Overview:** The Allied Health Department offers opportunities for students to be certified through the state of Kansas as a Certified Nurse Aides, Certified Medication Aides, Home Health Aides, and/or achieve licensure as an Operator for Assisted Living. As senior communities spread across the nation, they are being staffed with employees who have attained certification in providing day-to-day care activities and administer medications for patients in long-term care facilities, as well as in home settings.

The department also provides Health Pro Medical Terminology 1 and 2 courses for degree seeking students in the Health Sciences. They provide 6-8 courses each semester for these

students. Students enrolled consist mainly of Pre-Nursing, Pre-Physical Therapy, Pre-Occupational Therapy, Pre-Pharmacy, Physician Coding Programs, and Dental Hygiene majors.

In the Nurse Aide and Medication Aide courses, our small class sizes allow for instructors to work closely with students, this has produced a pass rate of 95% or more on the state certification examination. Upon receiving their certificate Nurse Aides are employable at Long Term Care facilities, Assisted Living facilities, Hospitals, Home Health Care agencies, Clinics, Physician's offices, and Schools. Medication Aides are employable at Long Term Care facilities, Assisted Living facilities and Correctional facilities.

Butler's Allied Health Department provides classes on the El Dorado, Andover and Flint Hills campuses, as well as the Rose Hill Early College Academy students. The Early College Academy students also enroll in the Health Pro Medical Terminology 1 course offered by Allied Health. The Nurse Aide course is offered at the following high schools: El Dorado, Augusta and Circle. Students from Flint Hills, Bluestem and Remington have also joined classes in the previously listed High Schools allowing students from several Butler County High Schools to participate in the Nurse Aide courses.

At our Rose Hill, Andover, El Dorado and Flint Hill sites, we have a lab environment for clinical simulation that provides experiences for the students prior to their actual hands-on clinical experience.

**Business/Industry Clinical Affiliation Agreements:** The Allied Health Department has partnerships with a variety of Long-Term Care clinical affiliation sites in the El Dorado, Andover, Rose Hill, Wichita and Flint Hills areas.

**COVID-19 Impact:** In January 2023, the following statement was released by the American Health Care Association and National Center for Assisted Living (AHCH/NCAL): Nursing homes continue to face an unprecedented workforce shortage in the aftermath of the COVID-19 pandemic and year-end data from the Bureau of Labor Statistics (BLS) puts the nationwide challenge into stark perspective. Nursing homes have lost 210,000 jobs over the course of the pandemic (from February 2020 to December 2022). This demonstrates the urgent need for Nurse Aides and Medication Aides across the nation, in the Long-Term care and Assisted Living Communities.

## **Education**

**Department of Teacher Education Mission Statement:** The mission of the Butler Education Department is to recruit, prepare, and retain exceptional teachers. With its multiple course platforms, low cost tuition, and small class sizes, the Butler Education Department not only provides service to transfer students, but also service and access to future teachers, paraprofessionals, and existing teachers who would otherwise be place-bound, financially unable to attend college, or incapable of adapting to a large university setting. Modeling best practices in teaching and learning, the Butler Education Department provides students with authentic classroom experiences to successfully prepare them for the teaching profession.

### **Full time faculty:**

- Casey McGraw – completing year 1 at Butler
- Jennifer Mertz – completing year 1 at Butler

**Program Outcomes:** The program outcomes that directly relate to the Education Department Mission are as follows:

1. Develop future teachers who are creative, independent, and responsible lifelong learners.
2. Encourage students to make smart personal life choices, especially those choices related to their future teaching career.
3. Challenge students to find solutions to real-world problems and/or projects that apply directly to their future career in teaching.
4. Empower students to be exceptional 21st century teachers and leaders.

**Key Unit Processes:** The key unit processes that most directly impact learning are:

- Authentically assess student learning in all education coursework
- Directly relate and apply education coursework to the personal growth and development of students as future teachers.

**Education Department Highlights:**

Since its inception in 2004, the Education Department has grown dramatically over the past 19 years. With the retirement of Dr. Shelly Gutierrez, two new full-time instructors, Casey McGraw and Jennifer Mertz, have had to assume the instructional and operational responsibilities of the Education Department. And with their ability to quickly adapt, the Education Department remains strong.

With a success rate of over 80% among its students, the Education Department does an exemplary job of retaining students at Butler, thus, helping bring enrollment numbers up across the college. Furthermore, the Education Department shows the highest number of majors among all Public Services under HEP, second only to Nursing and Health Sciences. The proactive measures taken in the Education Department is described below:

- Creation of all Master Blueprinted Courses for quality and consistency across the curriculum
- Transfer of all education pathway coursework to four-year teacher preparation programs across the state
- Two of the four education courses (ED 206 and ED 220) transfer as part of the Kansas Core Outcomes Project initiated by the Kansas Board of Regents
- Multiple course options, including face to face, blended, and online courses, to address the diverse needs of all learners
- Cohorts in the BEST Program include morning and evening cohorts as well as spring and fall cohorts
- Continued development and promotion of the Early College Education Academy
- Addition of community arts partners and K-12 school partners for student field experiences in all education courses
- The Elementary/Early Childhood Unified pathway for students who wish to pursue special education teacher licensure
- A revised Elementary Education Pathway
- Use of AVISO for recruitment and retention of education students
- Collaboration with Advising and Admissions for further recruitment and enrollment of Education majors
- Continuous monitoring of course pathways and transfer requirements, to include catalogue updates each year, to ensure successful program transfer for all teacher education students.

**Departmental Vision:** We will continue building our courses to provide the best possible student learning and professional development experiences. We will also maintain our community partnerships, including elementary, middle, and high schools throughout Butler County and surrounding areas; and educational centers throughout the area. Our goals are to increase our enrollment, credit hour production, majors, and completers every year. Our vision includes building new courses and/or pathways and to increase the number of community partnerships we have

### **Early Childhood Education**

Department Chair: Teresa Thompson

Adjunct Faculty: 4 Adjunct Faculty

**Early Childhood Education Mission Statement:** The Butler Community College Early Childhood Education Program offers training and education to develop responsible, highly competent, caring teachers that are capable of designing and implementing developmentally appropriate practices and environments for children.

### **Program Outcomes:**

- Design and refine early childhood curriculum
- Effectively deliver early childhood courses to the area stakeholders through multiple locations and delivery systems
- Assess student learning in courses and practicum site visits
- Monitor student satisfaction
- Participate in professional development to remain updated in the field and to contribute to the field
- Elicit feedback from Advisory Council biannual meetings

**Department Overview:** In addition to one full time faculty, who is also the Department Chair, the Early Childhood Education program has 4 adjunct instructors who all actively work in the Early Childhood field and teach for us in the evenings. During typical semesters, the program offers evening classes 3 to 4 nights a week at BOA and classes in Wichita at industry partner sites the Opportunity Project North, Child Start Inc., or Rainbow's United Kids Point, 2 to 3 nights a week. There is also a concurrent class, Principles of Early Childhood Education I, taught at Maize High School each fall. The instructor, Megan Sauer, a Maize High FACS teacher, holds her Masters in Early Childhood Education.

The Early Childhood Program entered into a partnership with The Opportunity Project Schools from Wichita in the spring of 2014. TOP offers three Wichita locations, serving children 1 to 5-years-old. Barry Downing, founder of TOP, wanted to ensure their teachers are qualified and ready to provide quality care, but understands the expense connected for them. Cornelia Stevens, Executive Director, met with Teresa, Foundations Scholarship Director Averie Nelson, and Associate VP Student Services Enrollment Management Jessica Ohman to set up a formal partnership which began in the spring of 2015. Butler provides on-site enrollment services at each center. This enrollment team consists of early childhood advising from the Department Chair, general advising and enrollment from Advisor Susan Bowie, and financial aid advising and help with FAFSA from Assistant Director, Alex Zarchan) prior to each semester. Each teacher signs a document through TOP administration stating their intent to participate, they fill out a Butler Foundations Scholarship application, and they are required to fill out FAFSA. Whatever expense is not covered by Butler or FAFSA, TOP will pay up to \$500 per semester per student. Those participating are expected to take at least 9 credit hours, but TOP encourages them to



earn a full Associate Degree or EC Certificate if the individual desires it. There have been 103 students participating in the partnership to date.

The average Early Childhood Education student does not complete this degree in the normal 2-year period. We have more nontraditional students enrolled in our program than traditional students. Only about 9% are not actively working in the field in some capacity. Most of them are working in the early childhood programs during the day and taking our classes in the evenings. They have families and often, second jobs, along with fitting in 2 or 3 classes a semester. Due to this load, they may take 3 to 4 years if not more to graduate with our degree. It is not required by the state of Kansas to have a degree to teach in an early childhood facility. However, quality programs recognize this need and do require a certain amount of early childhood college credit from their teachers, if not a full degree.

The Early Childhood Department currently has 111 identified majors in AVISO. For the academic year of 2021-2022 we had 10 Associate of Applied Science degree completers and 2 EC Certificate completers. We have active, collaborative relationships with many of the local early childhood programs seeking to provide quality care and education. As their employees strive to become academically trained, they recommend us as the local early childhood program of choice in which to get this college education. The Department has a 2+2 articulation with WSU Bachelor of Science in Workforce Leadership and Applied Learning (Early Childhood Concentration). We have a statewide articulation with high schools who have an identified Early Childhood Development & Services Pathway in the Human Services Career Cluster. Students on the El Dorado campus have a work study opportunity for EC and Education majors with the El Dorado Head Start. The Dept Chair and Academic Advisor, Susan Bowie, is working on an articulation with K-State and their Bachelor of Science Early Childhood Education (Non-licensure) in their Department of Applied Human Sciences under the College of Health and Human Sciences.

### **Department Highlights:**

- After 27 years, Teresa Thompson will be retiring June 1st. A new full-time Early Childhood Instructor will be hired with their tenure starting in June.
- We are working on the application to KBOR to create a new Certificate A Program, Early Childhood Business Administration Certificate, hoping to be approved for Fall 2023. This is a vocationally oriented program that includes 9 hours of Early Childhood Education courses and 9 hours of Business Administration courses. By completing this certificate program, students will learn about starting up a child care business, center or home based. Part of being a successful business owner is having the financial knowledge to start up and sustain the business. This program addresses the concepts needed for students to achieve this. Graduates of the Early Childhood AAS degree, will only need to add the last 2 courses listed in this program to earn the full certificate.
- The EC Department is currently in the process of finalizing a new scholarship opportunity for Early Childhood Education majors between the department, Butler Foundations, and Child Start. The money, \$18,113, was received by Child Start through 2 subgrants from the Kansas Children's Cabinet and Trust Fund, the Wichita Child Care Access Program grant and the Quality Beginnings Rural Grant. The scholarship will be awarded to Early Childhood Education students taking certificate qualifying classes. The purpose of the grants and the scholarships are to help impact the local workforce as one of the stipulations for it to be awarded is the student being employed by a local state licensed early childhood program or own a state licensed family childcare program. Child Start will provide the screening process to ensure this is met.

- The department participated in the fall Circle High School College and Career Ready Career Fair on October 25<sup>th</sup>. Area high schools participated as well as Circle Middle School.
- The department held a successful Early Childhood Education Open House at an industry partner site, Child Start, last July 14<sup>th</sup>. Admissions, Advising, and Financial Aid representatives were all there to help those attended. The Department Chair Teresa Thompson, 2 Adjunct Faculty – Cathy Gray and Jill Hoefer, and the Early Childhood Advisory Board Chairperson, Kris Nicholson, along with Dean Guerrero also attended. We had a small but seriously interested group of prospective students attend with several onsite enrollments resulting.
- Last spring new marketing materials specific to the ECE program were created. There is a 4-minute video, which was shared on various social media sites last spring and is now on the Early Childhood Education landing page on the website, <https://youtu.be/trH-AOMe2hU>. There is a short 15 second spot created as well that Marketing shared on various social media sites last spring, <https://youtu.be/XeJ-x3YlbR4>. This fall, Marketing created 2 different versions of Push Cards about the ECE program that can be taken to conferences or career fairs when we have a booth. We also plan to have them passed out to staff at existing early childhood programs, both center and home based, to encourage them enrolling.
- The department created a new online class, Interaction Techniques, that also passed QAT this fall. This brings the total list of Early Childhood class online offerings to 9 out of 13 required for the degree. All the general education classes have online options for the degree as well. For the certificate seekers, that is 7 out 10 required early childhood classes that are now available online.
- The Department Chair went through the Adopt, Adapt, Create: Exploring OER Practicum class last spring. During it, the OER for CD122 Principles of EC I class was chosen. The Chair applied and was approved to join the OER Development Program. This led to the Chair and an Adjunct Faculty, Beth Reeder, working during the summer, once a week for 8 weeks, on the OER revising it to have Kansas specific content added and adjusting the chapters to meet the course needs. This fall, the EC online developer Adjunct Jill Hoefer, began creating the Master online course using the OER. The OER will be used for the first time in Fall 2023 semester in a face to face class with the online class using it in the spring of 2024.
- The department served as a Gold Sponsor and had a vendor booth for the Camp Growing with Children virtual conference last April. This is the largest local early childhood professional conference in our region and we do this every year. This year's event, the first in person conference since Covid, has been moved back to June, but the department will still be a Gold Sponsor and have a vendor booth.

**Department Chair serves on the following Butler committees or state/local organization committees and boards:**

- Butler Community College Curriculum Team
- Subject Matter Expert on the Quality Assurance Team for Butler online learning.
- Member of the Career and Technical Education Advisory Committees of the following local high schools: El Dorado, Augusta, Circle, & Maize.
- Teresa has been involved with the El Dorado Child Care Crisis Task Force since fall of 2021. Other members include representatives from USD#490, City of El Dorado, El Dorado Inc, El Dorado Chamber of Commerce, Rainbows United, Department of Commerce, Child Start, Butler County Health Department, and other community business people. They've met several times to discuss possible solutions to the child care crisis that

faces the community, gather data from industry resources, evaluate a community survey sent out about child care needs, and look at other Kansas community initiatives facing the same plight. The Butler EC department involvement focus has been the role of our students and graduates as part of the workforce solution to this problem.

- Teresa, along with Adjunct Faculty, Cathy Gray, were invited by Andover Chamber of Commerce to attend the Andover Community Conversation on Childcare held on October 28<sup>th</sup>. There were many in attendance. Representatives were from Workforce Kansas, Butler County Health Department, YMCA, Andover Police, Fire and Rescue, City, Public Library, and USD#385, El Dorado Chamber of Commerce, Social Stars Learning Center, Generations Church, Child Start, and various business people. The Butler EC Department spoke about the role of our students and graduates as part of the workforce solution to this problem.
- Teresa is member of the Kansas Early Childhood Workforce Advisory Group, a statewide group formed to respond to the Child Care and Development Fund (CCDF) State Plan and focuses specifically on section 6, "Recruit and Retain a Qualified and Effective Workforce".
- Since January of 2020 Teresa has been involved in a sub-committee of the Workforce Advisory group to update and refine the existing Kansas Core Competencies for Early Childhood and Youth Development Professionals. This is the professional document that is considered the framework that defines the standards for early childhood professionals to follow. (Chosen competencies from this document are included in every course outline for the Butler Early Childhood Education Program.) The sub-committee sent a formal recommendation to the Kansas Children's Cabinet and Trust Fund/Early Childhood Advisory Council in December that was approved. The specific work to redo the core competencies is underway with monthly Zoom meetings and a few in person meetings planned.
- Serves on EQIP (Early Childhood Quality Instructional Partners) a consortium of two-year Early Childhood faculty members who meet bi-annually to align their programs and address current professional needs at the state level.
- Board member for Quality Care Services, Inc., a CACFP Food Program sponsor for local early childhood family child care programs and centers.

## **Human Performance/Fitness & Wellness**

### **Full-Time Faculty:**

- Bryce Winklepleck – Lead Instructor
- Kendrick Clay – completing year 1 at Butler

**Department Mission Statement:** The Butler Community College Department of Human Performance strives to prepare the next generation of professionals in the field of Exercise Science, Pre-Physical Therapy, and Sport Management through both classroom-based education and practical field experience.

Human Performance (HP) Department is currently reevaluating the pathways and will be making small modifications to the degree tracks offered. Exercise Science, Sport Management, Pre-Physical Therapy will still be offered within the department. However, Athletic Training has currently been deactivated due to the lack of enrollment and the inability to find Certified Athletic Trainers to devote enough time to educating students within the classroom.

The HP department has developed a new Nutrition pathway to provide students with an additional clinical pathway that is grounded in health promotion and sciences. This is part of an articulation agreement underway with Kansas State University, as it aligns with their Nutritional Science

degree. HP is also exploring the possibility of developing a new personal training certificate that would prepare students for certification exams offered by national accredited organizations, which would lead to employment opportunities.

An effort is ongoing to partner with numerous local businesses to provide exposure to professional occupations and to create unique opportunities for students. Field Experience in Exercise Science (HP 299) and Sport Management Practicum (HP232) class provides our students access to the industry. To date, MOUs have been signed with Butler Athletics, PT Plus-Andover, Parisi Speed School, Rogue Personal training, Pure-formance, Andover YMCA, Fox Fitness, Birch Performance and SERC Physical Therapy Clinics – El Dorado, Wichita East and Wichita Northwest.

The department strategy for growth is to continue to develop courses online. In the past year we completed the Exercise Science degree track to be fully available online and face-to-face. The next project is to complete the Sports Management track to be accessible online after meeting Quality Matters standards within in the next year. Online learning has grown in record numbers and to be complete with other institutions we must prepare to provide multiple avenues of learning.

Another area of focus for improvement is updating the Fitness Center located in the 500 building on the El Dorado campus. The goal is to update outdated equipment and provide a purposeful facility for instructional classes. The facility will also server the college community during non-class times as a recreational facility for all faculty, staff, and students.

Marketing will be a focal point for the next year in the department. Using college resources, we want to utilize digital marking and signage to advertise our program's degree tracks, drawing in more enrollment. The HP department also will be creating a student lead marketing campaign. The idea is to have students create social media platforms and share their experience at Butler Community College and our program.

Bryce has continued professional growth by attending professional conferences, online continuing education classes, renewing NSCA, CPR, FMS, and TPI certifications, and attending faculty professional development seminars. Kendrick Clay has recently been hired as new full-time faculty (January 23) and has 20 years of coaching and adjunct experience at 5 different schools through the U.S. He will be able to utilize his experience in the classroom and grow the program. Looking at the recent data (January 23) provided by Vice President of Academics Dr. Nevill, The Human Performance Department credit hours has increased by 30% compared to Spring 22, despite the decrease in enrollment overall by Butler Community College. Even with this positive outcome, the HP department will still focus on improving in the classroom and providing a positive learning experience for all students.

## **Fire & EMS Education**

### **Full-Time Faculty/Staff Members:**

- Evan Seiwert, Chair of Fire & EMS

**Department Mission Statement:** The Fire & EMS Education Program is committed to providing an integral link between formal education and the emergency services through essential training in life safety, protection of property and environmental conservation, benefiting the students and the communities they serve.

**Department Overview:** Guided by the values of “duty, pride, and tradition,” the Fire & EMS Education department seeks to develop competent, confident, and compassionate emergency responders who will faithfully serve their communities. Students and staff alike are driven to make Butler Fire & EMS the front-runner for development of desirable emergency services employees in the area.

The past year has brought several exciting changes to the program that position BCC Fire & EMS for an exciting future. The most visible has been the development of the new live-fire training prop. In partnership with the city of El Dorado, Zach Lindsay led the design and construction of a multi-story training facility that allows simulation of realistic live-fire conditions that firefighters are likely to encounter in residential homes and commercial occupancies. Training in such a realistic environment prepares students to safely and effectively manage the situations they are likely to face in the real world.

Another exciting addition to the program is the Fire Service Leadership certificate. Comprised of nationally recognized leadership courses, this certificate program allows BCC Fire & EMS to offer a core selection of courses to aspiring leaders currently employed in area fire departments.

In response to an ongoing staffing shortage among area fire departments and feedback from local fire chiefs, BCC Fire & EMS deployed a new 16-week academy-style program that allows students to obtain all core fire and EMS certifications in one semester, enabling them to rapidly be “hire ready”. This accelerated program provides an enlarged pool of candidates for area fire departments while maintaining high educational standards. The courses for the academy have been aligned such that once a student has completed the 16-week academy, the remainder of courses for the fire science pathway may be completed online, allowing a student to complete their associate degree conveniently while working full-time for a fire department.

Finally, Fire & EMS was approved to offer an Advanced EMT Certificate (CERT A) by KBOR in July 2022.

The future remains exciting for the Department of Fire and EMS Education, as development is also underway in the EMS program. Preparations are underway to begin offering a AAS degree in EMS, a program that will open financial aid pathways to students previously unable to qualify for such if focusing solely on emergency medicine.

The EMS lab assistant program has also undergone a significant overhaul in recent months with the adoption of a new hiring process and implementation of an ongoing faculty development program that aims to equip lab assistants with foundational abilities in teaching and evaluating psychomotor skills.

Looking toward future program accreditation, evaluation is underway of a psychomotor skill tracking platform, as well as a validating cognitive testing platform. Additionally, in conjunction with the Kansas Board of EMS the program is completing a self-study to develop a multi-year plan for program improvement.

Butler CC Fire & EMS is uniquely positioned as the only program in the Midwest with a live-in student residency, which continues to generate significant interest among prospective students. The residency program hosts 10 students and continues to receive more applications each semester than can be accepted. The ongoing success of this program is in no small part thanks to the City of El Dorado and the El Dorado Fire Department (EFD). The partnership with EFD allows students to gain a minimum of 120 hours of on-the job training each month as well as experience on actual fire and EMS calls.

The students in this program are highly sought-after and frequently have jobs secured prior to graduation. BCC students have been vital in filling open positions all around Butler County and

the State of Kansas. BCC Fire & EMS students have recently found employment with agencies including:

- El Dorado Fire Department
- Wichita Fire Department
- Sedgwick County Fire District 1
- Andover Fire Department
- Rose Hill Fire Department
- Augusta Department of Public Safety
- Butler County EMS
- Sedgwick County EMS
- Arkansas City Fire/EMS
- Great Bend Fire/EMS
- Newton Fire/EMS
- North Kansas City Fire Department
- Shawnee Fire Department
- McPherson Fire Department
- Dallas (Texas) Fire Department
- Pensacola (Florida) Fire Department

Lead by faculty committed to student success, Butler CC Fire & EMS looks forward to a dynamic future in the ever-changing field of emergency services. The support of Butler CC administration has allowed for the implementation of the crucial projects detailed above that will allow the program to continue developing competent, confident, and compassionate emergency responders for years to come.

## **CRIMINAL JUSTICE**

### **Full-Time Faculty Members:**

- Miles Erpelding - Lead Instructor
- Jeffrey Tymony - shared position with Behavioral Science

**Criminal Justice Department Mission Statement:** The Criminal Justice Department is committed to supporting the overall mission of Butler Community College by providing quality instruction to all students enrolled in Criminal Justice courses. In addition, to facilitating a learning environment for students interested in the complex disciplines of law enforcement, courts and corrections, the department coordinates activities with the Criminal Justice Advisory Committee to provide specialized education and training opportunities for criminal justice professionals and the extended community:

- Design and refine department curriculum as needed
- Deliver department courses utilizing multiple course platforms
- Assess student learning in courses taught
- Monitor student satisfaction with courses
- Build/Maintain relationships and communication stakeholders for career and technical programs (advisory committees, state certifications, etc.)
- Preparing students for transfer to colleges and universities
- Preparing students for careers in law enforcement, courts and/or corrections
- Providing instruction in personal interest areas
- Developing Learning PACT skills
- Providing instructional leadership for the college

**Criminal Justice Department Overview:** The Criminal Justice program serve students from Butler County, the Wichita metro area, surrounding counties, regional and national areas as well as the online community. Our courses prepare students to work in their chosen field, transfer to a college or university, fulfill requirements for a degree, or advance their personal development. Through our Criminal Justice curriculums, students can also pursue specialized skills and meet continuing education requirements as determined by occupational standards. The program encourages students to explore future and technologically advanced career opportunities.

Many of today's criminal justice positions require higher education to enter or advance in the profession. Whatever career choice a student makes, this program will help them reach their goals. Our courses are approved by Kansas law enforcement and corrections training academies. The courses also meet requirements of criminal justice agencies for employment preparation and in-service professional training.

Former Criminal Justice Department students are working with law enforcement agencies (Kansas Highway Patrol, Andover Police Department, Augusta Department of Public Safety, Wichita Police Department, Butler and Sedgwick County Sheriff's Department, etc.), courts (Kansas Judicial Branch, local Municipal Courts, etc.), and corrections departments (Kansas

Department of Corrections, El Dorado Correctional Facility, Kansas Juvenile Justice Authority, Adult and Juvenile Community Corrections, etc.). Many Criminal Justice Department students are continuing their education at 4- year colleges and universities, completing their advanced degrees.

In the Fall of 2022, the Criminal Justice Department began developing an articulation agreement with Fort Hays State University, who provides students with an opportunity to complete a bachelor's degree of Criminal Justice online. This agreement is allowing the addition of four CJ elective courses (CJ 109: Introduction to Corrections, CJ 118: Gang Investigation, CJ 122: Concepts of Terrorism, and CJ 202: Law Enforcement in the Community), which led to revisions of the Criminal Justice pathway. The revised pathway simultaneously meets requirements of the articulation agreement with FHSU, while continuing to meet requirements with the articulation agreement we already have with Wichita State University.

The Criminal Justice faculty have worked on refining assessment tools, based on learning outcomes, in the "milestone" courses. Our criminal justice faculty continues to work with our academic advisors and criminal justice faculty from colleges and universities across the state and region to ensure transferability for our students. During the Summer of 2022, the Kansas Core Outcomes Group Project (KCOG) adopted core student learning outcomes in our existing course, CJ 204 - Criminal Law. The group revised and articulated the course learning outcomes for implementation in the Kansas System-Wide Transfer (seamless transfer of specific courses). The group also selected the next discipline course to revise and articulate, CJ 215 - Criminal Procedures.

The Criminal Justice Department participated in the annual Kansas Collegiate Law Enforcement Academy at the Kansas Highway Patrol Training Center in Salina, Kansas in May 2022. Selected students participated in the week-long training program. The students received hands-on training in emergency vehicle operation procedures, use of firearms, traffic stop procedures, defensive tactics, dispatch procedures, law enforcement ethics, special weapons and tactics, K-9 handling, and use of specialized law enforcement aircraft.

This Spring 2023, the Criminal Justice Department completed the process creating a new CJ Guided Pathway providing additional elective course options to articulate transfers to Wichita State University and Fort Hays State University. The new CJ Guided Pathway will be implemented in Fall 2023. Also, the criminal justice courses will be offered in a Hyflex course format. The courses will have regular meetings at specific times at the Butler of El Dorado campus, Public Safety Institute, 1600 Building. Students will have the option to physically attend the course at that location or interact through an online video system (PolyStudio / Zoom). Activities and materials will be accessed and available through the online system.

The Criminal Justice Department is continuing the process for developing new student internship opportunities with criminal justice agency partners including Butler County Community Corrections Department, Butler County Sheriff's Department, Andover Police Department, El Dorado Police Department, Kansas Highway Patrol, the El Dorado Correctional Facility, and Butler CC Public Safety.

The Criminal Justice Department will be working with the Criminal Justice Advisory Committee exploring the opportunity of creating a Corrections Officer Certificate (15-21 credit hours). Partnerships will include El Dorado Correctional Facility and/or Butler County Adult Detention Facility and Sedgwick County Detention Bureau. The Certificate could be suitable for current



correctional employees leading to promotion, as well as individuals interested in joining the corrections industry team.

Miles Erpelding, Lead Instructor, attended the annual Academy of Criminal Justice Sciences Conference in Las Vegas, Nevada, in March 2022. He participated as a presenter in three (3) Roundtable sessions: "Advisory Boards: Priceless Collaboration", "Best Practices for Teaching at the Community College", and "Teaching in the Virtual Environment: Using Technology in the Criminal Justice Classroom".

Miles also holds active memberships with the Butler County Community Emergency Response Team (CERT) (Department of Homeland Security/Emergency Management), FEMA / Emergency Management Institute, State of Kansas Joint Corrections Advisory Board, and the 13th District Judicial Department Advisory Council.

<b>BOARD STRATEGIC DISCUSSION – ISSUES AND OPPORTUNITIES</b>
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**TOPIC for DISCUSSION**

Construction Technology at Rose Hill

**REPORT:**

Trustee Winslow requested a discussion item be added to the agenda regarding Construction Technology at Rose Hill, but no information is available at the time of printing on specific questions or topics.

**RECOMMENDED ACTION:**

For discussion purposes only

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by: Forrest Rhodes, Board Chair

Date: March 3, 2023

**BOARD ACTION ITEMS****TOPIC for ACTION  
FY2024 Tuition and Fee Rate Recommendation****REPORT:**

The senior administrative team considered three key interests for the FY2024 tuition and fee rate recommendation:

- Affordability for all students
- Discount for Butler County students
- Revenues to support college operations

The tuition and fee rate recommendation is estimated provide additional revenue of approximately \$240,000.

The Technology Access Charge recommendation is estimated to provide additional revenue of approximately \$90,000.

Additional information is included in the attachments.

**RECOMMENDED ACTION:**

Approve the FY2024 per-credit hour tuition and fee rates and the Technology Access Charge rates as follows:

- In-county tuition and fee rate: \$102.00 (no change from FY2023)
- Out-county tuition and fee rate: \$127.00 (\$4.50 increase from FY2023)
- Out-state tuition and fee rate: \$187.00 (\$4.50 increase from FY2023)
- International tuition and fee rate: \$187.00 (\$4.50 increase from FY2023)

Technology Access Charge	
Credit Hours Enrolled for the Term	Charge per Term FY2024 Recommended
3 credit hours or less	\$62
3.5 to 6 credit hours	\$114
6.5 to 11.5 credit hours	\$194
12 credit hours or more	\$278

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by: Kent Williams, Vice President of Finance

Supervisor Dr. Kim Krull, President

Date: March 3, 2023

Table 1: Per-Credit-Hour Tuition and Fee Rates			
	FY2023 Actual	FY2024 Recommended	Increase
<b>Total Tuition and Fee Rates</b>			
<b>In-District Tuition</b>	<u>\$102.00</u>	<u>\$102.00</u>	<u>\$0.00</u>
<b>In-State Tuition</b>	<u>\$122.50</u>	<u>\$127.00</u>	<u>\$4.50</u>
<b>Out-State Tuition</b>	<u>\$182.50</u>	<u>\$187.00</u>	<u>\$4.50</u>
<b>International Tuition</b>	<u>\$182.50</u>	<u>\$187.00</u>	<u>\$4.50</u>

Breakdown of Tuition and Fee Rates			
<b>Tuition Rates</b>			
In-District Tuition	<u>\$76.45</u>	<u>\$75.65</u>	<u>(\$0.80)</u>
In-State Tuition	<u>\$96.95</u>	<u>\$100.65</u>	<u>\$3.70</u>
Out-State Tuition	<u>\$156.95</u>	<u>\$160.65</u>	<u>\$3.70</u>
International Tuition	<u>\$156.95</u>	<u>\$160.65</u>	<u>\$3.70</u>
<b>Credit-Hour Fee Rates</b>			
Activity Fee	<u>\$23.70</u>	<u>\$24.50</u>	<u>\$0.80</u>
Student Union Fee	<u>\$1.85</u>	<u>\$1.85</u>	<u>\$0.00</u>
Total Credit-Hour Fee Rates	<u>\$25.55</u>	<u>\$26.35</u>	<u>\$0.80</u>

Table 2: Recommended Technology Access Charge			
Credit Hours Enrolled for the Term	Charge per Term FY2023	Charge per Term FY2024	Increase
3 credit hours or less	\$60	\$62	\$2
3.5 to 6 credit hours	\$110	\$114	\$4
6.5 to 11.5 credit hours	\$188	\$194	\$6
12 credit hours or more	\$268	\$278	\$10

## Attachment B

### Butler County Community College Recommended Tuition and Fee Rates for FY 2024 Description of Fees

Per-credit-hour fees are charged to in-state, out-state and international students. Students receiving tuition scholarships and/or tuition waivers are required to pay fees.

Payment of the Activity Fee entitles students to attend College activities such as athletic events and theatrical productions on a first-come first-served basis. The proceeds of the Activity Fee are used to provide scholarships.

The proceeds of the Student Union Fee are used to support the payment of long-term debt and operational costs of the Student Union.

The proceeds of the Technology Access Charge are used to offset the costs of providing computer equipment, networking, support, and technologically advanced equipment for instructional purposes and student services.

The proceeds of the Registration Fee support Student Health Services, Public Safety operations, enrollment processing and commencement activities.

The proceeds of the various course fees are used to provide supplies and equipment necessary for delivery of specific courses.

## Butler County Community College - Tuition and Fee Rate History

## Attachment C

	In-County			In-State			Out-State			International		
	Rate	Incr	%	Rate	Incr	%	Rate	Incr	%	Rate	Incr	%
YE 97	<b>\$41.00</b>	\$4.50	12.3%	<b>\$41.00</b>	\$4.50	12.3%	<b>\$78.50</b>	(\$11.00)	-12.3%	<b>\$126.00</b>	\$11.50	10.0%
YE 98	<b>\$42.50</b>	\$1.50	3.7%	<b>\$42.50</b>	\$1.50	3.7%	<b>\$83.50</b>	\$5.00	6.4%	<b>\$134.50</b>	\$8.50	6.7%
YE 99	<b>\$44.00</b>	\$1.50	3.5%	<b>\$44.00</b>	\$1.50	3.5%	<b>\$89.50</b>	\$6.00	7.2%	<b>\$136.00</b>	\$1.50	1.1%
YE 00	<b>\$44.50</b>	\$0.50	1.1%	<b>\$44.50</b>	\$0.50	1.1%	<b>\$90.50</b>	\$1.00	1.1%	<b>\$137.00</b>	\$1.00	0.7%
YE 01	<b>\$46.50</b>	\$2.00	4.5%	<b>\$46.50</b>	\$2.00	4.5%	<b>\$92.50</b>	\$2.00	2.2%	<b>\$139.00</b>	\$2.00	1.5%
YE 02	<b>\$48.00</b>	\$1.50	3.2%	<b>\$48.00</b>	\$1.50	3.2%	<b>\$94.50</b>	\$2.00	2.2%	<b>\$141.00</b>	\$2.00	1.4%
YE 03	<b>\$51.00</b>	\$3.00	6.3%	<b>\$53.00</b>	\$5.00	10.4%	<b>\$95.00</b>	\$0.50	0.5%	<b>\$149.00</b>	\$8.00	5.7%
YE 04	<b>\$56.25</b>	\$5.25	10.3%	<b>\$63.50</b>	\$10.50	19.8%	<b>\$105.50</b>	\$10.50	11.1%	<b>\$170.25</b>	\$21.25	14.3%
YE 05	<b>\$58.75</b>	\$2.50	4.4%	<b>\$66.00</b>	\$2.50	3.9%	<b>\$108.00</b>	\$2.50	2.4%	<b>\$172.75</b>	\$2.50	1.5%
YE 06	<b>\$59.00</b>	\$0.25	0.4%	<b>\$69.00</b>	\$3.00	4.5%	<b>\$113.00</b>	\$5.00	4.6%	<b>\$180.50</b>	\$7.75	4.5%
YE 07	<b>\$59.50</b>	\$0.50	0.8%	<b>\$70.50</b>	\$1.50	2.2%	<b>\$115.50</b>	\$2.50	2.2%	<b>\$190.50</b>	\$10.00	5.5%
YE 08	<b>\$61.25</b>	\$1.75	2.9%	<b>\$72.25</b>	\$1.75	2.5%	<b>\$118.25</b>	\$2.75	2.4%	<b>\$194.75</b>	\$4.25	2.2%
YE 09	<b>\$63.00</b>	\$1.75	2.9%	<b>\$74.00</b>	\$1.75	2.4%	<b>\$121.00</b>	\$2.75	2.3%	<b>\$199.00</b>	\$4.25	2.2%
YE 10	<b>\$68.00</b>	\$5.00	7.9%	<b>\$79.00</b>	\$5.00	6.8%	<b>\$129.00</b>	\$8.00	6.6%	<b>\$212.00</b>	\$13.00	6.5%
YE 11	<b>\$71.00</b>	\$3.00	4.4%	<b>\$82.00</b>	\$3.00	3.8%	<b>\$134.00</b>	\$5.00	3.9%	<b>\$220.00</b>	\$8.00	3.8%
YE 12	<b>\$74.00</b>	\$3.00	4.2%	<b>\$85.00</b>	\$3.00	3.7%	<b>\$139.00</b>	\$5.00	3.7%	<b>\$225.00</b>	\$5.00	2.3%
YE 13	<b>\$78.00</b>	\$4.00	5.4%	<b>\$89.00</b>	\$4.00	4.7%	<b>\$145.00</b>	\$6.00	4.3%	<b>\$231.00</b>	\$6.00	2.7%
YE 14	<b>\$84.00</b>	\$6.00	7.7%	<b>\$95.00</b>	\$6.00	6.7%	<b>\$153.00</b>	\$8.00	5.5%	<b>\$239.00</b>	\$8.00	3.5%
YE 15	<b>\$84.00</b>	\$0.00	0.0%	<b>\$95.00</b>	\$0.00	0.0%	<b>\$153.00</b>	\$0.00	0.0%	<b>\$239.00</b>	\$0.00	0.0%
YE 16	<b>\$88.00</b>	\$4.00	4.8%	<b>\$99.00</b>	\$4.00	4.2%	<b>\$159.00</b>	\$6.00	3.9%	<b>\$214.00</b>	(\$25.00)	-10.5%
YE 17	<b>\$91.00</b>	\$3.00	3.4%	<b>\$102.00</b>	\$7.00	7.4%	<b>\$162.00</b>	\$3.00	1.9%	<b>\$214.00</b>	\$0.00	0.0%
YE 18	<b>\$98.00</b>	\$7.00	7.7%	<b>\$109.00</b>	\$7.00	6.9%	<b>\$169.00</b>	\$7.00	4.3%	<b>\$214.00</b>	\$0.00	0.0%
YE 19	<b>\$106.00</b>	\$8.00	8.2%	<b>\$117.00</b>	\$8.00	7.3%	<b>\$177.00</b>	\$8.00	4.7%	<b>\$222.00</b>	\$8.00	3.7%
YE 20	<b>\$104.00</b>	(\$2.00)	-1.9%	<b>\$121.00</b>	\$4.00	3.4%	<b>\$180.00</b>	\$3.00	1.7%	<b>\$225.00</b>	\$3.00	1.4%
YE 21	<b>\$106.00</b>	\$2.00	1.9%	<b>\$123.50</b>	\$2.50	2.1%	<b>\$182.50</b>	\$2.50	1.4%	<b>\$227.50</b>	\$2.50	1.1%
YE 22	<b>\$102.00</b>	(\$4.00)	-3.8%	<b>\$122.50</b>	(\$1.00)	-0.8%	<b>\$182.50</b>	\$0.00	0.0%	<b>\$219.50</b>	(\$8.00)	-3.5%
YE23	<b>\$102.00</b>	\$0.00	0.0%	<b>\$122.50</b>	\$0.00	0.0%	<b>\$182.50</b>	\$0.00	0.0%	<b>\$182.50</b>	(\$37.00)	-17.8%
YE24	<b>\$102.00</b>	\$0.00	0.0%	<b>\$127.00</b>	\$4.50	3.7%	<b>\$187.00</b>	\$4.50	2.5%	<b>\$187.00</b>	\$4.50	2.5%

**TOPIC for ACTION**  
**Approval of FY 2024 Room and Meal Plan Rates**

**REPORT:**

The Residence Hall Committee has analyzed the room and meal rates and is recommending the following rate structure for FY 2024. This option passes through an estimated 8.3% meal plan increase from our food service provider (Great Western Campus Dining) from a Consumer Price Index increase, and raises East, Cummins, West and the Apartment's room rates by 3.0%. This caps the overall increase to the student residents at 6.37%. Also, attached is rate comparison data from other local colleges and universities.

Proposal- All Room Rates and Meal Plan Rates			
	West Hall	Cummins & East	BCC Apart.
Meal Plan Charge (19 Meals per Week)	\$2,620.00	\$2,620.00	\$2,620.00
Residence Hall Charge	\$3,300.00	\$4,600.00	\$4,900.00
Total Annual Charge	\$5,920.00	\$7,220.00	\$7,520.00

**Fire Science Residence Hall:**

It is also recommended to increase the Fire Science Residence Hall rate by 3.0 % for FY 2024.

**Current Rates:**

- Spring and Fall \$980
- Summer \$700

**Recommended Rate Proposal:**

- Spring and Fall \$1,010
- Summer \$720

**RECOMMENDED ACTION:**

The Administration respectfully requests approval of this rate structure.

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by: William D. Rinkenbaugh, Vice President of Student Services  
Supervisor: Dr. Kim Krull, President  
Date: February 27, 2023

**Butler Community College**  
**Comparison of Previous BCC Rates and Current Rates of Other Colleges**  
**Attachment 1**

<b>Comparison of Previous BCC Room &amp; Board Rates</b>				
	<u>West</u>	<u>East/Cmnns</u>	<u>Apts.</u>	<u>Avg. Incr.</u>
1995/96	2,622	2,930	2,930	5%
1996/97	2,700	3,100	3,100	5%
1997/98	2,850	3,300	3,300	6%
1998/99	3,040	3,490	3,490	6%
1999/00	3,100	3,550	3,550	2%
2000/01	3,160	3,620	3,620	2%
2001/02	3,200	3,765	4,235	8%
2002/03	3,400	4,000	5,000	11%
2003/04	3,585	4,235	5,010	3%
2004/05	3,635	4,305	5,010	0.9%
2005/06	3,655	4,335	5,010	0.4%
2006/07	3,730	4,420	5,040	1.5%
2007/08	3,900	4,600	5,080	3.0%
2008/09	4,040	4,765	5,225	3.3%
2009/10	4,200	5,000	5,300	3.3%
2010/11	4,300	5,150	5,450	2.8%
2011/12	4,400	5,250	5,550	2.0%
2012/13	4,500	5,350	5,650	2.0%
2013/14	4,550	5,450	5,750	1.6%
2014/15	4,550	5,450	5,750	0.0%
2015/16	4,700	5,650	5,950	3.5%
2016/17	4,750	5,800	6,100	2.1%
2017/18	4,900	6,000	6,300	3.3%
2018/19	5,050	6,150	6,450	2.6%
2019/20	5,150	6,250	6,550	1.7%
2020/21	5,320	6,420	6,720	2.8%
2021/22	5,820	7,050	7,370	9.6%
2021/22	5,880	7,140	7,460	10.9%
2021/22	5,465	6,585	6,895	2.6%
2022/23	5,620	6,850	7,170	3.7%
<b>2023/2024</b>	<b>5,880</b>	<b>7,140</b>	<b>7,460</b>	<b>4.3%</b>

<b>Rates of Other Area Colleges</b>					
Allen (19 meal)	22-23	\$5,275	Garden City (19 meal)	'19-20	\$6,600
Barton (19 meal)	22-23	\$6,204	Highland (18 meal)	'22-23	\$6,600
Cloud (17 meal)	22-23	\$7,440	Hutchinson (19 Meal)	'22-23	\$6,550
Coffeyville (17 meal & includes use of Raven Roost)	22-23	\$7,500	Independence (19 meal)	'22-23	\$5,850
Colby (19 meal)	22-23	\$6,785	Neosho (19 meal)	'21-22	\$6,340
Cowley (19 meal)	22-23	\$5,800	Pratt (19 meal)	'22-23	\$6,259/\$7,142
Dodge City (19 meal)	22-23	\$6,800	Seward (19 meal)	'22-23	\$6,510
Fort Scott (19 meal)	22-23	\$6,080	<b>Average</b>		<b>\$6,452</b>
			<b>Median</b>		<b>\$6,530</b>
Emporia (19/meal)	22-23	\$10,088	Washburn (w/meal)	'22-23	\$9,537
Fort Hays (w/meal)	22-23	\$8,606			
Pittsburg (w/meal)	22-23	\$9,456	* WSU Shocker (Unlimited)	'22-23	\$13,790

\* Indicates most expensive Room and Board rate



**TOPIC for ACTION**  
**Administration Notice Letter for Contract Negotiations**

**REPORT:**

The Administrative Negotiations Team are finalizing items to be included in the Notice Up Letter for 2023-2024 contract negotiations with the Professional Employee Association. State statute requires Notice Letters to be exchanged by March 31, 2023. Negotiations processes and topics will be discussed in Executive Session. The Administration Notice Letter for 2023-2024 contract year will be recommended for approval following Executive Session.

**RECOMMENDED ACTION:**

Pending approval of administration notice letter for 2023-2024 contract year.

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by:	Shelley Stultz, AVP Human Resources
Supervisor:	Dr. Kim Krull, President
Date:	March 14, 2023

TOPIC for ACTION  
**Performance Lighting and Projection Mapping**

**REPORT:**

Performing Arts at Butler's El Dorado campus provides a variety of student, faculty, staff, and community engagement. Each year Butler productions are performed for 3,000+ students and patrons of the arts in the college theatre. This does not include the additional 1200+ elementary school children who attend the Children's Theatre production or the 600+ High School students who attend the vocal music workshops. Beyond the community outreach, around 300 students use and perform in Butler's theatre each semester and the positivity of their experience is directly related to the quality and reliability of theatre equipment. The work done in the theatre prepares Butler students for "recruitment" performances in the community and high schools; without a working theatre, Butler students and programs will not be able to recruit for Butler.

Butler's Theatre, Vocal Music, Instrumental Music, and Dance productions are reliant upon the lighting system as are the Technical Theatre degree-seeking students. Butler's theatre lighting system has components that are over 30 years old. While inspections have kept the aging system compliant with safety protocols, the functionality of the lighting system has not kept up with the needs of the performing arts programs. Upgraded lighting system will offer theatre tech students experience in traditional theatre lighting and newer LED technologies that will help move them forward. The FAC proposes the following upgrades:

- A further evaluation of fixtures and a blended solution of LED and conventional fixtures (improving safety and lowering overall energy use)
- An LED stage light consumes 80% less energy and is an 84% savings over the life of the fixture
- Broadening the range of light colors for performances
- Projection Mapping - a single projector that can project almost the entire background; approximately a 246" tall x 438" wide image (enhancing performances, and saving on set-building materials)

Timeline for completion: Summer 2023

- **Heartland AV** - \$141,374.50 (Projection Mapping, Equipment and Labor)
- **A to Z Theatrical Supply and Service** - \$128,425.00 (NO Projection Mapping, plus \*additional expenses (see page 49).

**RECOMMENDED ACTION:**

Approval to purchase Performance Lighting and Projection Mapping for \$141,374.50

**RECOMMENDED FUNDING SOURCE:**

Strategic Initiatives Designated Reserve

Submitted by: Valerie Haring, Dean (Interim) of Fine Arts and Communications Division  
Supervisor: Dr. Tom Nevill, Vice President of Academics  
Date: February 18, 2023

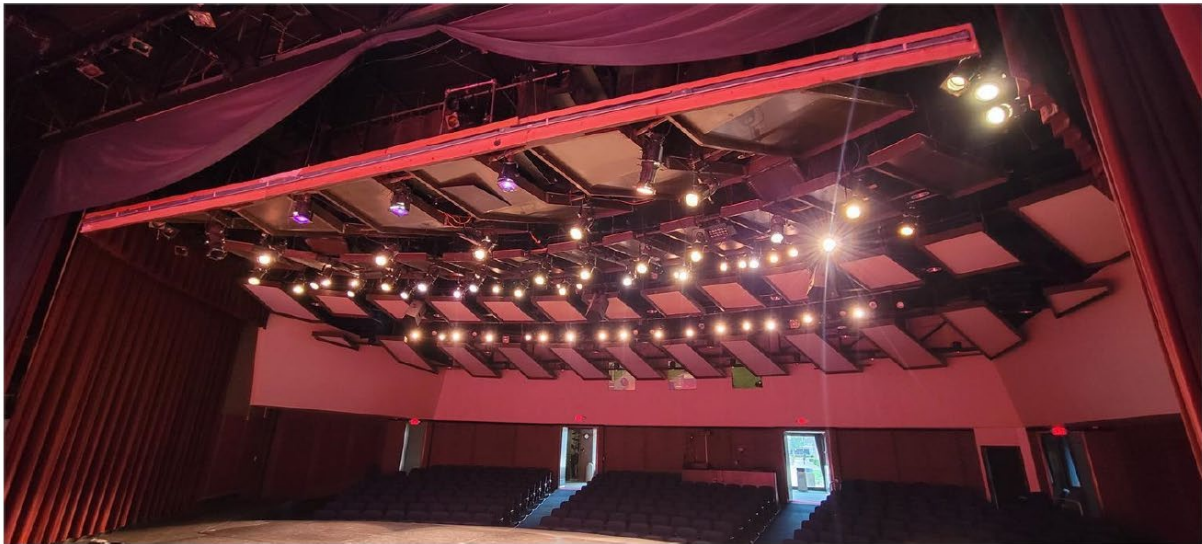
# PROPOSAL

## Performing Arts Lighting

### **Butler Community College**

901 S Haverhill Rd  
El Dorado, KS 67042

Revision: 1  
Modified: 1/6/2023










Presented By:

### **Heartland Audio Visual, Inc.**

9119 W. Delano  
Wichita, KS 67212 United States  
(316) 351-8334  
<https://heartlandav.com/>







<https://heartlandav.com/>

#1 Electric		
	<b>150 Belden</b> Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	\$359.55
	<b>8 Chauvet</b> 175W RGB-Lime LED PAR with Lenses	\$10,054.16 *
	8 Blizzard Lighting 6ft powerCON™ compatible (male-blue) to (male-white) 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	
	8 Chauvet 31" Safety Cable	
	8 Chauvet Heavy-duty c-clamp	
	<b>2 ETC</b> [OFE] - Lighting Fixture with Enhanced Definition Lens Tube (EDLT) option	\$50.60 *
	2 ETC Replacement lamp, 750 Watt, 115 Volt, 16,400 lumens	
#1 Electric Total		\$10,464.31



\* Price Includes Accessories

		#2 Electric (Cyc)
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	<b>150 Belden</b>	\$359.55
	Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	
	<b>5 Chauvet</b>	\$10,443.85 *
	RGBAL Low-Profile CYC Fixture	
	5 Blizzard Lighting	
	6ft powerCON® TRUE1® compatible male to female 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	
	5 Chauvet	
	31" Safety Cable	
	5 Chauvet	
	Heavy-duty c-clamp	

#2 Electric (Cyc) Total	\$10,803.40
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		Cyc (Floor)
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	<b>150 Belden</b>	\$359.55
	Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	
	<b>5 Chauvet</b>	\$10,294.95 *
	RGBAL Low-Profile CYC Fixture	
	5 Blizzard Lighting	
	6ft powerCON® TRUE1® compatible male to female 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	

Cyc (Floor) Total	\$10,654.50
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\* Price Includes Accessories

		Booth
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	1	<b>Chamsys</b> RDM/DMX Opto-Splitter	\$510.00
	1	<b>ETC</b> Ion Xe 20 console, 2,048 outputs (base)	\$12,900.45 *
	2	Dell 24" Full high HD Anti-glare Touch Monitor	

<b>Booth Total</b>	<b>\$13,410.45</b>
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		#2 FOH BOX
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	150	<b>Belden</b> Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	\$359.55
	2	<b>Blizzard Lighting</b> Moving head spot fixture with a 200W white LED light engine light source. Features include 13°- 27° motorized zoom, 8 color + white color wheel, 7 rotating gobos + open, 7 fixed gobos, motorized iris & frost, electronic focus, 6/8-facet rotating prism, dimmer, strobe, LCD panel, 540°/270° pan/tilt,	\$3,959.48 *
	2	Blizzard Lighting 6ft powerCON™ compatible (male-blue) to (male-white) 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	
	4	Blizzard Lighting Cast aluminum wrap-around clamp that fits 2" truss. Dimensions = 6.5 x 3.8 x 1.3", Fits 2" Truss, M10 bolt. Max load:441 lbs (200 kg), Weight = 0.5 lbs	
	2	Chauvet 31" Safety Cable	

<b>#2 FOH BOX Total</b>	<b>\$4,319.03</b>
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\* Price Includes Accessories

		#1 FOH
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	<b>150</b>	<b>Belden</b> Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	\$359.55
	<b>3</b>	<b>Chauvet</b> 175W RGBA-Lime LED PAR with Lenses	\$3,770.31 *
	3	Blizzard Lighting 6ft powerCON™ compatible (male-blue) to (male-white) 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	
	3	Chauvet 31" Safety Cable	
	3	Chauvet Heavy-duty c-clamp	
	<b>2</b>	<b>ETC</b> [OFE] - Lighting Fixture with Enhanced Definition Lens Tube (EDLT) option	\$50.60 *
	2	ETC Replacement lamp, 750 Watt, 115 Volt, 16,400 lumens	

#1 FOH Total	\$4,180.46
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		#2 FOH
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	<b>5</b>	<b>ETC</b> [OFE] - Lighting Fixture with Enhanced Definition Lens Tube (EDLT) option	\$126.50 *
	5	ETC Replacement lamp, 750 Watt, 115 Volt, 16,400 lumens	

#2 FOH Total	\$126.50
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\* Price Includes Accessories

		#3 FOH
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	12	<b>ETC</b>	\$303.60 *
	[OFE] - Lighting Fixture with Enhanced Definition Lens Tube (EDLT) option		
	12	ETC	
	Replacement lamp, 750 Watt, 115 Volt, 16,400 lumens		

#3 FOH Total	\$303.60
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		#4 FOH
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	150	<b>Belden</b>	\$359.55
	Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP		
	12	<b>Chauvet</b>	\$24,465.24 *
	Multicolored LED Ellipsoidal, 2800 to 6500 K, 3W, (722 mA), 50,000 hours life expectancy		
	12	Blizzard Lighting	
	10ft powerCON™ compatible (male-blue) to (male-white) 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable		
	12	Chauvet	
	31" Safety Cable		
	12	Chauvet	
	Heavy-duty c-clamp		
	12	Chauvet	
	Ellipsoidal HD Lens Tube - 26°		

#4 FOH Total	\$24,824.79
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\* Price Includes Accessories



		#5 FOH
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	150	<b>Belden</b>	\$359.55
		Digital Audio Cable, 1 Pr #24 Str TC, O/A Foil, Flamarrest Jkt, CMP	
	12	<b>Chauvet</b>	\$24,381.24 *
		Multicolored LED Ellipsoidal, 2800 to 6500 K, 3W, (722 mA), 50,000 hours life expectancy	
	12	Blizzard Lighting	
		6ft powerCON™ compatible (male-blue) to (male-white) 14 AWG power + 5-pin XLR(M) – XLR(F) DMX combo cable	
	12	Chauvet	
		31" Safety Cable	
	12	Chauvet	
		Heavy-duty c-clamp	
	12	Chauvet	
		Ellipsoidal HD Lens Tube - 26°	

#5 FOH Total	\$24,740.79
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Project Subtotal:	\$103,827.83
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\* Price Includes Accessories

## PROJECT SUMMARY

Equipment:	\$103,827.83
Product Adjustment:	(\$8,306.22)
Labor:	\$10,990.11

<b>Grand Total:</b>	<b>\$106,511.72</b>
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Client: **Butler Community College**

Date

Contractor: **Heartland Audio Visual, Inc.**

Date

# PROPOSAL

## Theater Projection Mapping - 2

### **Butler Community College**

901 S Haverhill Rd  
El Dorado, KS 67042

Revision: 0  
Modified: 1/6/2023



Presented By:

### **Heartland Audio Visual, Inc.**

9119 W. Delano  
Wichita, KS 67212 United States  
(316) 351-8334  
<https://heartlandav.com/>



<https://heartlandav.com/>



- 1 Apple** \$1,573.95
- Apple M1 chip with 8-core CPU with 4 performance cores and 4 efficiency cores,  
8-core GPU, and 16-core Neural Engine  
8GB unified memory  
256GB SSD storage  
Two Thunderbolt / USB 4 ports  
Two USB 3 ports  
Gigabit Ethernet  
Magic Mouse  
Magic Keyboard



- 1 AVPro Edge** \$1,098.98
- 4X2 Conferx Auto Switching Matrix W/ HDBaseT Inputs And Outputs. Microphone,  
Volume And Line Level Audio



- 150 Belden** \$131.26 \*
- 75 Ohm SDI Coax, RG-6, 18 AWG, Solid BC, Foil + 95% TC Braid, PVC Jkt, CMR -  
1000 Feet



- 2 Belden**
- Coaxial Cable Compression Connector, 1-piece Compression,  
RG-6 Cable, 75 Ohm Impedance, Polished Nickel Brass



- 1 Blackmagic Design** \$600.78 \*
- Capture Device



- 1 Blackmagic Design**
- Blackmagic Teranex Mini - Smart Panel



- 1 Epson** \$26,816.63 \*
- EPSON High Brightness EB-PU2216B Projector, 16,000 Lumens, WUXGA, Black



- 150 Belden**
- Category 6+ Enhanced Cable, 4 Pair, U/UTP, CMP, White, Reel-in-  
Box, 1000 feet



- 150 Belden**
- Category 6+ Enhanced Cable, 4 Pair, F/UTP, CMP



- 1 Chief**
- Flat Ceiling Plate



- 1 Chief**
- Fixed Pipe 12



- 1 Chief**
- Heavy Duty Custom Ceiling Projector Mount INCL CUSTOM  
HB106E, BLK

\* Price Includes Accessories

## Theater Projection Mapping - 2

Project No : HEART-0068

Rev. 0

1/6/2023

Page 2 of 4

	1	Epson EPSON ULTRA SHORT THROW LENS (ELPLX02S), BLACK	
	1	<b>Renewed Vision</b> ProVideoPlayer 3 (PVP) supports multiple layers of video and multiple screens to create the most dynamic video staging and digital signage tool. It's simple and powerful. This software is delivered electronically only. No physical media will be sent to you.	\$999.00
	1	<b>Unistrut Structure Hardware - 2</b> Custom unistrut support structure	\$190.90

<b>Total</b>	<b>\$31,411.50</b>
<b>Project Subtotal:</b>	<b>\$31,411.50</b>

\* Price Includes Accessories

## Theater Projection Mapping - 2

Project No : HEART-0068

Rev. 0

1/6/2023

Page 3 of 4

## PROJECT SUMMARY

Equipment:	\$31,411.50
Labor:	\$3,451.28

<b>Grand Total:</b>	<b>\$34,862.78</b>
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Client: **Butler Community College**

Date

Contractor: **Heartland Audio Visual, Inc.**

Date



## A to Z Theatrical Supply and Service

128 S. Washington  
Wichita, KS 67202  
+1 (316) 263-4415

### Lighting Upgrade Quotation Butler Community College

Date: 08/24/2022

To: Matt Udland  
Butler Community College

Email: mudland@butlercc.edu

From: Bryce Bassett  
A to Z Theatrical Supply and Service

Phone: 316-263-4415  
Email: bryce@atoztheatrical.com

Number of pages including cover sheet: 1  
Job Name: Lighting Upgrade

Thank you for your continued interest in A to Z Theatrical Supply and Service, we appreciate your business. With regard to our visit, we are pleased to offer the following quotations.

#### **ENERGY CONSUMPTION & SAVINGS FOR CONVERTING TO AN LED:**

Converting to an LED lighting instrument has a significant impact on the life expectancy of the light and the power consumption.

- A typical bulb in a stage light is an Osram HPL. The life expectancy of an Osram HPL is up to 300 Hours under perfect conditions. It has an energy consumption of 750W for each bulb.
- The primary LED instrument quoted, the ETC Source 4WRD Color, has a life expectancy of up to 60,000 Hours with an energy consumption of 146W for each light.
- An Osram HPL 750W sells for \$21.00 a piece. If the light performs under perfect conditions, you will purchase 200 Osram HPL 750W bulbs, totalling at \$4,200.00, to have the same life expectancy as an LED. In comparison to an ETC Source 4WRD Color retailing for \$686.40. This does not include energy consumption costs and the price for Color Filters.
- An LED stage light consumes 80% less energy and is a 84% savings in the long run of the life expectancy of the light cost.

#### **Lighting System Upgrade:**

*The system is composed of wireless dmx control, LED lighting instruments that use the existing ETC Source Four incandescent profile into an RGBA LED fixture, unlocking the world of additive color mixing, and new Cyclorama LED lighting instruments.*

*All of this allows more stage looks with fewer fixtures using less energy and needing less maintenance, all at a compelling price point.*



**LIGHTING UPGRADE:**

**Front of House 1:**

2 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
16 each	ETC Source 4WRD II LED Color
16 each	5' Heavy Duty Net Cable
1 each	5' DMX Cable
1 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$14,750.00***

**Front of House 2:**

2 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
15 each	ETC Source 4WRD II LED Color
15 each	5' Heavy Duty Net Cable
1 each	5' DMX Cable
1 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$14,425.00***





**Apron 1:**

2 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
12 each	ETC Source 4WRD II LED Color
12 each	5' Heavy Duty Net Cable
1 each	5' DMX Cable
2 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$11,510.00***

**Apron 2:**

2 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
12 each	ETC Source 4WRD II LED Color
12 each	5' Heavy Duty Net Cable
1 each	5' DMX Cable
2 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$11,510.00***



**Apron 3-4:**

2 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
6 each	ETC Source 4 Ellipsoidal with Lens Tube
3 each	ETC Source 4WRD ParNel
16 each	ETC Source 4WRD II LED Color
10 each	Heavy Duty Net Cable
1 each	5' DMX Cable
2 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$21,000.00***

**1st Electric:**

1 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
9 each	ETC Source 4WRD II LED Color
9 each	ETC Source 4WRD ParNel
12 each	5' Heavy Duty Net Cable
1 each	5' DMX Cable
1 each	25ft Power Extension Cord, 15-Female Socket
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$12,225.00***



**2nd Electric:**

1 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
12 each	ETC ColorSource Cyc
11 each	Blizzard 6' powerCON DMX combo cable
1 each	5' DMX Cable
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$25,500.00***

**Ground Row:**

1 each	ETC ColorSource Relay Multiverse Receiver with Pipe Mount Kit
1 each	City Theatrical Multiverse SHoW Baby 2.4 GHz wireless DMX Transceiver
12 each	ETC ColorSource Cyc
11 each	Blizzard 6' powerCON DMX combo cable
1 each	5' DMX Cable
1 each	Delivery, Installation, and Patching of Equipment
1 each	Training Session

***Your Price: \$25,500.00***

***Currently, each of the electrics combined are at a total cost of \$136,420.00***  
***If all of the equipment was purchased at the same time, A to Z Theatrical would be willing to provide it at***  
***a discounted price of \$128,425.00***



The manufacturers and suppliers are having delivery, and manufacturing delays. All delivery and installation dates MUST be coordinated with the manufacturers, A to Z Theatrical and the owner, after a review during the submittal process. We can not guarantee meeting any deadlines at the time of the bid.

Thank you for asking for this quotation; delivery would be 12-22 weeks after receipt of your order. Our terms are NET 15 days upon completion of the work. This bid is good for 10 days and does not include any tax, bid or performance bonds that may be required by contract or law. If you need any additional information or have any questions, please feel free to call.

**Not** included in our bid would be the following:

- All conduit, wire, terminations and installation except as noted above.
- Pulling of the low voltage wire. This price assumes all low voltage wire shall be pulled by the electrical contractor.
- Any structural steel required. This price assumes adequate structural steel is exposed and available, to hang our loads from.
- Any floor protection (plywood or plastic,) that may be required for lifts or scaffolding. This price assumes all floor covering that may be required will be by others, and shall include full coverage of the space.
- This bid includes the standard insurance policies of A to Z Theatrical Supply and Service, for workers compensation, automobile liability, and commercial general liability. Any additional insurance limits, conditions, endorsements, or other fees that may be required or listed in the bidding documents, are not included.
- This price does not include any applicable licenses, which may be required by contract or law.
- This price does not include any applicable sales or use tax, which may be required by contract or law, unless specifically listed. Applicable tax will be required on any out-of-state installation or delivery, without a valid tax exempt certificate.
- This price does not include bonding. Additional costs for bonding are subject to final project amounts and will be bid separately, if required.
- No allowances are included in the pricing above, unless specifically listed.
- This price does not include stamped engineering drawings. Additional costs for stamped drawings are subject to specific project requirements and will be bid separately, if required.
- This price does not include wire, programming, configuration, addressing, installation or termination of theatrical or architectural lighting fixtures that are not specifically included in this quotation and supplied by A to Z Theatrical Supply and Service.

If you have any questions, please do not hesitate to call.

Thanks

-----  
Bryce Bassett  
A to Z Theatrical Supply and Service  
128 S. Washington  
Wichita, KS 67202  
Phone: 316-263-4415  
Email: bryce@atoztheatrical.com

## **TOPIC for Action**

### **Server and Storage Life Cycle Refresh**

#### **REPORT:**

Butler Community College's current on-premises server and storage environment has come to the end of the manufacturer's life cycle and will no longer be supported beginning May 2023. While the technology was industry standard at the time of procurement, Butler's current on-premises server and storage solution presents limitations in disaster recovery and business continuity process. The Information Services Team has explored replacement options over the past 10 months to ensure the most cost effective and efficient solution that provides long term viability and will further enable continuity of institutional data and information. With the rapid progression of technology, the solutions provided include on-premises, private cloud, and public cloud options. Below is the total pricing over a 5-year contract and a high-level explanation of each solution:

#### **Partner Proposals**

- **Technology Group Solutions (TGS)** – On-Premises Solution - \$1,019,861.61
- **Dell Technologies** – On-Premises Solution - \$1,041,900.00
- **LightEdge** – Private Cloud - \$1,081,200.00
- **Oracle Cloud** – Public/Private Cloud - \$900,900.00

#### **Professional Services (Migration Assistance)**

- **Technology Group Solutions (TGS)** - \$50,000.00
- **Dell Technologies** – Included in Partner proposal above.
- **LightEdge** – Partner did not provide information.
- **Oracle Cloud** - \$11,896.00

**Technology Group Solutions (TGS)** proposal is an apples-to-apples replacement of Butler's current UCS environment with a slight change in the storage manufacturer. This solution moves Butler from a 30-day backup retention to a 90-day backup retention. Butler would see no advancement in Disaster Recovery and Data Continuity. This solution also requires Butler employees to perform firmware and management software updates. In addition, Butler would have an annual purchase of VMware licensing for \$40,000.00 and Cisco Hardware and Software Maintenance annually for \$31,287.06.

**Dell Direct** is a leased hardware and managed services (Infrastructure as a Service (IaaS) & Managed Service Provider (MSP)) On-Premises solution for Servers and Storage. This solution moves Butler from a 30-day backup retention to a 90-day backup retention. In order to mitigate Disaster Recovery and Data Continuity concerns, Butler would need to purchase additional equipment for the Andover campus or another offsite location. In short, Butler would actually see a degradation in the current Disaster Recovery and Data Continuity posture. This solution is fully managed by Dell who will perform firmware and management software updates. In addition, Butler would be required to purchase VMware for the annual cost \$40,000.00.

**LightEdge** is a unique private cloud offering located in the SubTropolis caves of Kansas City with Disaster Recovery/Business Continuity to another state. This solution moves Butler from a 30-day backup retention to a 90-day backup retention. Cloud solutions provide a pay as you scale model, which creates an environment of pay for what is needed and not a large up-front purchase that includes growth over 5 years. In addition, LightEdge performs firmware and management software updates. Butler would be required to purchase VMware for the annual cost \$40,000.00. This solution is estimated to save \$15,000-\$20,000 in annual cooling and power costs.

**Oracle Cloud** Having recently migrated the Ellucian Banner ERP and Student Information system to Oracle Cloud Infrastructure, the Information Services Division recognizes the value

and ease of use in operating within the Oracle cloud environment. The disaster recovery and business continuity options that Oracle Cloud offers spanning multiple states will help ensure data availability throughout the life cycle. This solution moves Butler from a 30-day backup retention to a 90-day backup retention. Cloud solutions provide a pay as you scale model, which creates an environment of pay for what is needed and not a large up-front purchase that includes growth over 5 years. Oracle Cloud performs firmware and management software updates and includes the annual VMware licensing in the pricing model. This solution is estimated to save \$15,000-\$20,000 in annual cooling and power costs.

**RECOMMENDED ACTION:**

Information Services recommends the board approve the 5-year contract for the purchase of the Server and Storage solution from Oracle for \$900,900.00 and Professional Services for \$11,896.00.

**RECOMMENDED FUNDING SOURCE:**

Information Services Designated Fund

Submitted by:	Bill Young, Vice President of Digital Transformation / CIO
Supervisor:	Dr. Kim Krull, President
Date:	February 24th, 2023

Prepared For	Shipping To	Prepared By	Details
<b>Butler Community College</b> 901 S Haverhill Rd El Dorado, KS 67042 Bill Young wyoung@butlercc.edu (316) 323-6363	<b>Butler Community College</b> Bill Young 901 S Haverhill Rd El Dorado, KS 67042 wyoung@butlercc.edu (316) 323-6363	<b>Technology Group Solutions</b> Nora Pagels 913-451-9900 npagels@tgs-mtc.com	<b>Butler CC Data Center Refresh</b> Quote #: 030797 Version: 1 Delivered: 10/20/2022 Expires: 12/05/2022

## Products

Item	Description	Price	Qty	Ext. Price
<b>Cisco</b>				
UCSB-B200-M6-U	Cisco Systems : UCS B200 M6 Blade w/o CPU, mem, HDD, mezz (UPG)	\$1,560.82	7	\$10,925.74
CON-OSE-UCSB2M6U	Cisco Systems : SNTC-8X5X4OS UCS B200 M6 Blade w	\$1,946.13	7	\$13,622.91
UCSB-MLOM-40G-04	Cisco Systems : Cisco UCS VIC 1440 modular LOM for Blade Servers	\$428.32	7	\$2,998.24
UCSX-TPM-002C	Cisco Systems : TPM 2.0, TCG, FIPS140-2, CC EAL4+ Certified, for M6 servers	\$22.95	7	\$160.65
UCS-CPU-I6312U	Cisco Systems : Intel 6312U 2.4GHz/185W 24C/36MB DDR4 3200MHz	\$1,861.45	7	\$13,030.15
UCS-MR-X32G1RW	Cisco Systems : 32GB RDIMM SRx4 3200 (16Gb)	\$839.31	112	\$94,002.72
DC-MGT-SAAS-AD-C	Cisco Systems : Cisco Intersight SaaS - Advantage (new)	\$38.21	7	\$267.47
UCSB-B200-M6-U	Cisco Systems : UCS B200 M6 Blade w/o CPU, mem, HDD, mezz (UPG)	\$1,560.82	7	\$10,925.74
CON-OSE-UCSB2M6U	Cisco Systems : SNTC-8X5X4OS UCS B200 M6 Blade w	\$1,946.13	7	\$13,622.91
UCSB-MLOM-40G-04	Cisco Systems : Cisco UCS VIC 1440 modular LOM for Blade Servers	\$428.32	7	\$2,998.24
UCSX-TPM-002C	Cisco Systems : TPM 2.0, TCG, FIPS140-2, CC EAL4+ Certified, for M6 servers	\$22.95	7	\$160.65
UCS-CPU-I6312U	Cisco Systems : Intel 6312U 2.4GHz/185W 24C/36MB DDR4 3200MHz	\$1,861.45	7	\$13,030.15
UCS-MR-X32G1RW	Cisco Systems : 32GB RDIMM SRx4 3200 (16Gb)	\$839.31	112	\$94,002.72

## Products

Item	Description	Price	Qty	Ext. Price
DC-MGT-SAAS-AD-C	Cisco Systems : Cisco Intersight SaaS - Advantage (new)	\$38.21	7	\$267.47
UCS-FI-6332-U	Cisco Systems : UCS 6332 1RU Fabric Interconnect/No PSU/32 QSFP+ports/8p Lic	\$14,983.85	2	\$29,967.70
CON-OSP-FI6332U	Cisco Systems : ONSITE 24X7X4, UCS 6332 IRU Fabric Interconnect/No PSU/32 QS	\$2,020.62	2	\$4,041.24
UCS-PSU-6332-AC	Cisco Systems : UCS 6332 Power Supply/100-240VAC	\$428.62	4	\$1,714.48
QSFP-4SFP10G-CU3M	Cisco Systems : QSFP to 4xSFP10G Passive Copper Splitter Cable, 3m	\$137.78	8	\$1,102.24
<b>Cisco Subtotal</b>				<b>\$306,841.42</b>
<b>Pure Storage</b>				
FA-X50R3-FC-145TB-91/54-EMEZZ	Pure Storage FlashArray X50R3-FC- 145TB-91/54- EMEZZ	\$222,829.41	1	\$222,829.41
FA-X50R3-145TB 1MO,ADV,GOLD	FA-X50R3- 145TB 1 Month Evergreen Gold Subscription, NBD Delivery, 24/7 Support	\$2,939.12	60	\$176,347.20
PS-FLASHARRAY-INSTALL	Pure FlashArray installation	\$4,600.00	1	\$4,600.00
FA-X20R3-FC-11TB-11/0-EMEZZ	Pure Storage FlashArray X20R3-FC- 11TB-11/0- EMEZZ	\$34,716.18	1	\$34,716.18
FA-X20R3-11TB 1MO,ADV,GOLD	FA-X20R3- 11TB 1 Month Evergreen Gold Subscription, NBD Delivery, 24/7 Support	\$904.41	60	\$54,264.60
PS-FLASHARRAY-INSTALL	Pure FlashArray installation	\$4,600.00	1	\$4,600.00
<b>Pure Storage Subtotal</b>				<b>\$497,357.39</b>
<b>Spectra Logic</b>				
SSC-MLA	Purchase is subject to the Master License Agreement, a copy of which is located at <a href="http://www.spectralogic.com/legal">http://www.spectralogic.com/legal</a>	\$0.01	1	\$0.01



## Products

Item	Description	Price	Qty	Ext. Price
SC-WAD-P-Z1	<b>Windows Base, Spectra StorCycle Perpetual Software License for Administrator (Up to 3 Users)</b>	\$22,058.82	1	\$22,058.82
SC-NS-P-1F	<b>1TB , Non-Spectra NAS Perpetual License - included with the purchase of the Base License.</b>	\$0.00	1	\$0.00
SC-CL-P-25F	<b>25TB Spectra StorCycle Cloud Perpetual Software License - included with the purchase of the Administrative License.</b>	\$0.00	1	\$0.00
SSC-AD-P-5x9Z1	<b>Yearly 5x9 Telephone Support for Spectra StorCycle Admin Perpetual License</b>	\$3,970.59	5	\$19,852.95
93030001	<b>Professional Services - Storage Lifecycle Mgmt - Architecture, PM and Workflow Consulting Day. Implementation and Invoicing Terms and Conditions apply - see <a href="http://www.spectrallogic.com/MSA">www.spectrallogic.com/MSA</a></b>	\$2,820.71	1	\$2,820.71
GAAGD24D2A0 ODG01A0	<b>BlackPearl Gen2 V Series Platform, 2U, 256GB RAM (8x 32GB), 16-core CPU, 1x 2-port 25Gb NIC, 24x 20TB Enterprise SAS (Self Encrypting), 2x 1.6TB NVMe SSD, 1x 4-port SAS HBA (12Gb SFF8644)</b>	\$48,351.53	1	\$48,351.53
N0024-0000-002Z1	<b>BlackPearl OS License for base functionality including: Pool &amp; Volume management, Replication, Attack Hardened extension, Snapshots Management, Multifactor Authentication, Flash tier management, CIFS, NFS, software filesystem</b>	\$5,735.29	1	\$5,735.29
90999725SN	<b>BlackPearl OS solid state disk (SSD) Capacity License for base functionality per raw Terabyte</b>	\$88.24	3	\$264.72
90999726N	<b>BlackPearl OS hard disk drive (HDD) Capacity License for base functionality per raw Terabyte</b>	\$16.99	480	\$8,155.20
93030002	<b>Professional Services -- Implementation Assistance Consulting Day. Implementation and Invoicing Terms and Conditions apply - see <a href="http://www.spectrallogic.com/MSA">www.spectrallogic.com/MSA</a></b>	\$1,882.35	1	\$1,882.35
SBV-HW-RL-NBD	<b>Support - Hardware Support charge for BlackPearl Hardware, SpectraGuard Next Business Day Support includes parts replacement and On Site service. - 5 Year(s)</b>	\$21,148.96	1	\$21,148.96
SBP-BV-RL	<b>Support - Software Support base charge per BlackPearl Series class system. Includes 9x5 SpectraGuard Phone Support, free Software upgrades for BlackPearl V Series - 5 Year(s)</b>	\$8,930.51	1	\$8,930.51
GAAGD24D2A0 ODG01A0	<b>BlackPearl Gen2 V Series Platform, 2U, 256GB RAM (8x 32GB), 16-core CPU, 1x 2-port 25Gb NIC, 24x 20TB Enterprise SAS (Self Encrypting), 2x 1.6TB NVMe SSD, 1x 4-port SAS HBA (12Gb SFF8644)</b>	\$48,351.53	1	\$48,351.53

## Products

Item	Description	Price	Qty	Ext. Price
N0024-0000-002Z1	<b>BlackPearl OS License for base functionality including: Pool &amp; Volume management, Replication, Attack Hardened extension, Snapshots Management, Multifactor Authentication, Flash tier management, CIFS, NFS, software filesystem</b>	\$5,735.29	1	\$5,735.29
90999725SN	<b>BlackPearl OS solid state disk (SSD) Capacity License for base functionality per raw Terabyte</b>	\$88.24	3	\$264.72
90999726N	<b>BlackPearl OS hard disk drive (HDD) Capacity License for base functionality per raw Terabyte</b>	\$16.99	480	\$8,155.20
93030002	<b>Professional Services - Storage Lifecycle Mgmt - Implementation Assistance Consulting Day. Implementation and Invoicing Terms and Conditions apply - see <a href="http://www.spectralogic.com/MSA">www.spectralogic.com/MSA</a></b>	\$1,882.35	1	\$1,882.35
SBV-HW-RL-NBD	<b>Support - Hardware Support charge for BlackPearl Hardware, SpectraGuard Next Business Day Support includes parts replacement and On Site service. - 5 Year(s)</b>	\$21,148.96	1	\$21,148.96
SBP-BV-RL	<b>Support - Software Support base charge per BlackPearl Series class system. Includes 9x5 SpectraGuard Phone Support, free Software upgrades for BlackPearl V Series - 5 Year(s)</b>	\$8,930.51	1	\$8,930.51
CREDIT	<b>Multi-System Credit</b>	(\$18,500.00)	1	(\$18,500.00)
SHIPINS	<b>Shipping Insurance: Does NOT Include Actual Shipping Cost</b>	\$493.19	1	\$493.19
<b>Spectra Logic Subtotal</b>				<b>\$215,662.80</b>
Subtotal:				<b>\$1,019,861.61</b>

## Services

Item	Description	Price	Qty	Ext. Price
TGS-SOW	<b>TGS Professional Services Estimate - See SoW Attached</b>	\$50,000.00	1	\$50,000.00
Subtotal:				<b>\$50,000.00</b>

## Quote Summary

Description	Amount
Products	\$1,019,861.61
Services	\$50,000.00
Total:	<b>\$1,069,861.61</b>



Quote # 030797 | Version 1

Taxes, shipping, handling and other fees may apply. Any quote that is purchased via VISA or MasterCard will include a processing fee of 2.5%. We reserve the right to cancel orders arising from pricing or other errors.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

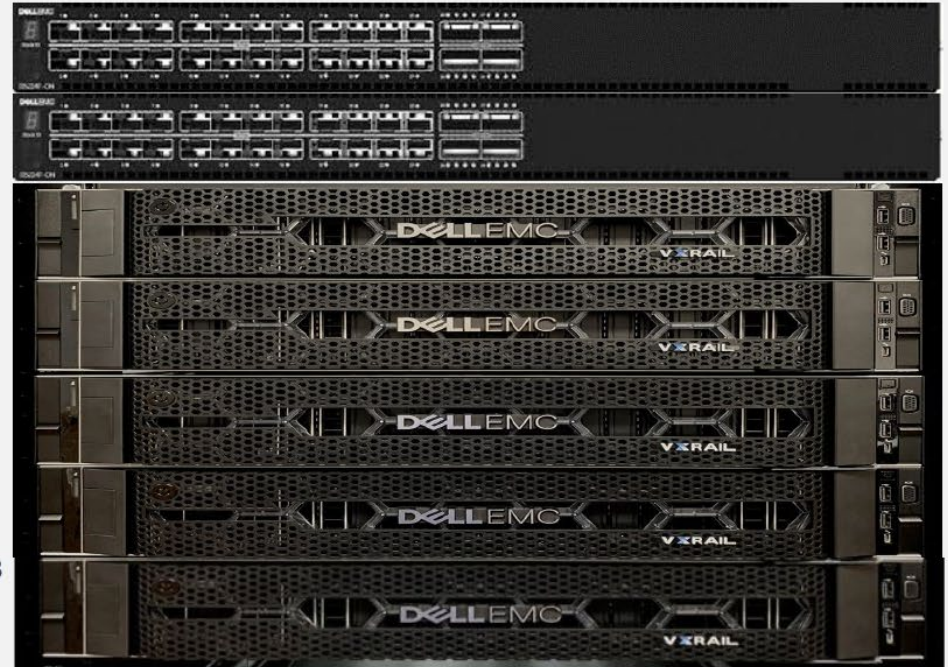
# VxRail P670F & S5224 Switches - 5yrs (IaaS)

## VxRail P670F, All Flash (5)

- 2.5" Chassis with up to 24 HDDs (SAS/SATA/NVMe), 4x2.5" Rear HDDs (SAS/SATA)
- (2) Intel Xeon Gold 6326 2.9G, 16C/32T, 11.2GT/s, 24M Cache, Turbo, HT (185W) DDR4-3200
- (16) 64GB RDIMM, 3200MT/s, Dual Rank
- (2) 800GB SSD SAS ISE Mix Use 12Gbps 512e 2.5in Hot-plug AG Drive, 3 DWPD
- (8) 3.84TB SSD vSAS Read Intensive 12Gbps 512e 2.5in Hot-Plug AG Drive SED, 1DWPD
- Recover Point for Virtual Machine (5 VM's)
- ProDeploy Plus Dell Data Center Solutions
- 5 Year ProSupport Plus Mission Critical 4-Hour 7x24 Onsite Service with Emergency Dispatch

## PowerSwitch S5224 Dell Networking (2)

- Dell EMC S5224F-ON Switch, 24x 25GbE SFP28, 4x 100GbE QSFP28 ports, PSU to IO air, 2x
- Dell Networking, Transceiver, SFP+, 10GbE, SR, 850nm Wavelength, 300m Reach
- ProDeploy Plus Dell Networking S Series 5XXX Switch - Deployment
- 5 Years ProSupport Plus Mission Critical 4-Hour Onsite Service



### Butler CC VxRail (IaaS)

VxRail 670F (5)      \$ 9,116/month



# PowerScale A300 (480TB Raw) 5 Year ProSupport Plus (IaaS)

## PowerScale A300 (4) Archive/Hybrid Nodes

- A300 - 120TB (15x8TB)/3.2TB SSD
- 2x25GbE (SFP28) Back-end W/O OPTICS
- OneFS Capacity A3 Tier 3
- SmartDedupe Capacity License A3 Tier 3
- ProDeploy Plus for PowerScale
- 5 Years ProSupport Plus Mission Critical 4-Hour Onsite Service

## S4112F Dell Networking Switches

- 100G to 25G Breakout (4) SFP28 to (1) Q28 DAC
- 3M 2x25GbE (SFP28) Back-end W/O OPTICS
- ProDeploy Plus PowerScale Enterprise Network
- 5 Years ProSupport Plus Mission Critical 4-Hour Onsite Service



## PowerScale A300 (IaaS)

PowerScale A300 (4)

\$ 4,340/month

# ProDeploy Plus with ProSupport Plus

The best results for your Dell EMC technology



## Benefits:

- Accelerate technology adoption with onsite Dell EMC deployment professionals
- Reduce the risk associated with the deployment of mission-critical systems
- Receive personalized guidance and assessments as well as priority access to product support experts

## Experts

- An assigned **Technology Service Manager (TSM)**
- **Onsite** Dell EMC certified deployment engineers
- **Priority access** to senior ProSupport Plus engineers

## Insights

- **Proactive and predictive** issue detection
- Assessments and performance recommendations
- 30-days of post-deployment configuration assistance

## Ease

- **In-region** project management
- **End-to-end** guidance
- **Flexible** delivery models
- **Automated** case creation with notification

# ProDeploy Plus with ProSupport Plus | key features

		ProDeploy Plus with ProSupport Plus
Pre-deployment	Single point of contact for deployment project management	In-region
	Site readiness review	•
	An assigned Technology Service Manager (TSM)	•
	TSM engagement during deployment planning	•
Deployment & support	Deployment and support service hours	24x7
	Onsite hardware installation and software configuration	•
	Ongoing hardware and system software support	•
	SupportAssist installation and configuration	•
	Predictive issue detection and proactive case creation	•
	Priority access to senior ProSupport Plus technical support engineers	•
	Deployment verification	•
	Configuration data transfer to Dell EMC technical support	•
Post-deployment operation and ongoing system optimization	Packaging materials disposal	•
	Project documentation with knowledge transfer	•
	30-days of post-deployment configuration assistance	•
	Training credits for Dell EMC Education Services	•
	Personalized assessments and recommendations	•
	Systems maintenance	•

Availability and terms of Dell EMC Services vary by region and by product.



# Overview: Dell Managed Services

## Program Features

### 24x7 Advanced Performance Monitoring

ensures all critical network devices comprising your network are optimized, healthy and functioning reliably.

**Scheduled Preventative Maintenance** ensures that your servers and other vital network devices function optimally. This improves reliability and security.

**Monthly Network Health Review** dedicates time to review reports and issues that are important to the ongoing performance of your network. We translate technology into business terms for you.

**Real Time Optimization** keeps your infrastructure optimized through our NOC enterprise-class technology. Critical issues are identified, reported, and resolved in real time.

**Security and Backup Management** keeps your environment secure, protected and available through industry best-practices.

**Remote Support** ensures the utmost in business stability and reliability. Your single monthly price covers all network, server and infrastructure support.

## Device Overview

### Managed VxRail

24x7 advanced performance monitoring

Server configuration management

Key application maintenance

Microsoft and 3rd Party patch management

Real time server optimization

Scheduled preventative maintenance

### Managed Server

Monitoring and maintenance for servers and hypervisor environments supporting virtual Windows servers

### Managed Network

VxRail switching and firewall management and maintenance and router and switch performance monitoring

### Managed Storage

Monitors data files and system configuration to ensure data integrity.

### Managed Hypervisor Console

For VMware vSphere, VMware Cloud Foundation and Microsoft Hyper-V

Hypervisor layer management

Create and delete VMs with ISOs provided by customer

Allocate RAM, CPU, Space

### Custom Engineering Services

Supplement Managed Services agreement with additional IT Administration, Database Assistance, or Network Engineering



## Total network peace of mind

Your network is a critical enabler of your business. It needs to run predictably, optimally and securely. Our fully managed program is the ideal solution for an organization like yours. You demand the utmost in network reliability and quality service. Dell delivers the peace of mind you need.

Proven Solutions

US-Based Delivery

ITIL Compliant



# VxRail Standard Managed Services

## US Based, 24x7 NOC Support

Managed Server Services includes

- Operations Center
- ITIL Support
- Server Monitoring
- Network Monitoring
- Storage Monitoring

Operational Activities

- Software Distribution and Fixes and Patches
- Virus Protection Management and Outbreak Management
- Cluster Management for Single Data Center
- Server Decommissioning
- *System Backup and Recovery*



### Butler CC VxRail (IaaS)

VxRail 670F (5)     \$ 1,485/month

# Hypervisor Layer Managed Services

Applies to VMware vSphere, VMware Cloud Foundation and Microsoft Hyper-V

- Management of hypervisor layer
- Creating VMs (ISOs provided by customer) Deleting VMs
- Allocating RAM, CPU, Space
- Updating VM Tools
- Monitoring Alerts
- Storage, RAM, CPU, licensing (actions to be agreed upon in Operations Manual)
- Replication management
- Validation, escalation to customer
- Role management
- Certificate upload/alerting



## Butler CC VMware Hypervisor Management

VMware \$1,293/month

# PowerScale (File Storage) Managed Services

**Analyze respective vendor releases of new security or operating system patches; Implement as relevant in the Maintenance Window\* defined in final project scope.**

Analyze relevant patches from other Providers within the Provider's Managed Server scope; Prepare for distribution and distribute in the Maintenance Window defined in the 2;1;1 Service Levels section to all instances of the corresponding Operating System version and release;

Inform the Customer which changes are executed at what time;

During the Maintenance Window (defined prior to), reboot the devices when required;

Responsible for adhering to company security policies and procedures and any other relevant policies and standards as directed

Support the customer in the following

- Storage area network (SAN), CIFS, and NFS for errors
- Optimization
- Capacity planning
- Performance.
- Ensuring that software and firmware are in keeping with the latest needs of an organization.

Perform daily, weekly, monthly, and quarterly checks on enterprise storage devices in accordance with established policy and procedures.

Communicate alerts to Customer, health reports or tickets related to performance errors, drive failures, logic errors, controller issues, LUN failures and similar items (based on the criticality of the issue)

Identify hardware replacement requirements for failed parts and assist remotely with installation of replacement parts

Monitors data files and monitors system configuration to ensure data integrity.

*Communicate system backups and recovery*

*Monitoring for backup integrity, upgrades to software, recovery coordination and planning.*

Document issues and closeout technical cases as they are resolved, utilizing identified ticketing system

Escalation point from monitoring team



## Butler CC PowerScale/Isilon (IaaS)

PowerScale A300 (4)

\$ 429/month



# Networking Services

## Network Monitoring

Monitor Network Availability, Fault, and Performance

Network Topology and Connection Overview

Proactive Network Alerts

Monitor syslog data, events, alerts, SNMP trap, and other messages in a single web console

Monitor and manage wireless networks and access points

Real time network equipment information



## Butler CC Managed Network Services

Dell S5224-ON (3) \$ 396/month  
Dell S4112F\*\* (2) \$ 264/month

(VxRail)  
(PowerScale)

# Optional: Windows and Linux Servers

## Windows Servers

24x7 Checks
Bandwidth Monitoring
Disk Space
Event Log
File Size
Performance Monitoring
PING
Script
SNMP
TCP Service
Web Page
Windows Service

## Linux Servers

24x7 Checks
Bandwidth Monitoring Check
File System Space Check
Linux Daemon Check
Log File Check
Performance Monitoring Check
PING Check
Process Check
Script Check
TCP Service Check
Web Page Check



## Server Operating System Management

Windows and Linux Servers      \$162/month  
VMs are priced from              \$142/month

*\*Not included in final solution estimates.*

# Butler Community College: Solution Price Summary

Platform & Services	Monthly Estimate	1 Year Estimate	3 Year Estimate	5 Year Estimate
VxRail DataCenter IaaS	\$ 9,165	\$ 109,980	\$ 329,940	\$ 549,900
VxRail DC Managed Service	\$ 1,880	\$ 22,560	\$ 67,680	\$ 112,800
PowerScale IaaS	\$ 4,330	\$ 51,960	\$ 155,880	\$ 259,800
PowerScale Managed Service	\$ 695	\$ 3,475	\$ 25,020	\$ 41,700
VMware HyperVisor Managed Service	\$ 1,295	\$ 15,540	\$ 4,620	\$ 77,700
<b>Total Solution Estimate</b>	<b>\$ 17,365</b>	<b>\$ 203,515</b>	<b>\$ 583,140</b>	<b>\$ 1,041,900</b>





Butler Community College  
 Term 36 month  
 Location STC  
 Service Type Bare\_Metal  
 Sales Rep Wyatt Murray  
 Sales Engineer Lukas Baez  
 Description Bare Metal

NRC Grand Total		MRC Grand Total	
\$	-	\$	18,020.00

QTY	Rate Plan	Description	Unit NRC	Unit MRC	NRC	MRC
3	Compute - High Core (Dual proc, 48 cores, 768GB RAM) Monthly	Dual Intel Xeon Gold 2GHz+ processor (6252 w/24 cores each), dual 10GbE	\$ -	\$ 1,250.000	\$ -	\$ 3,750.00
63000	Storage - Standard Monthly (100000)	Flash-based shared SAN, 1k max IOPS/volume, per GiB provisioned	\$ -	\$ 0.110	\$ -	\$ 7,150.00
113000	Storage - Capacity Monthly (25000)	Spindle-based shared SAN, flash cached, per GiB provisioned	\$ -	\$ 0.040	\$ -	\$ 4,520.00
					\$ -	\$ 15,420.00

Term 36 month  
 Location STC  
 Service Type Internet  
 Description

QTY	Rate Plan	Description	Unit NRC	Unit MRC	NRC	MRC
300	Burstable Internet Monthly	-	\$ -	\$ 3,500	\$ -	\$ 1,750.00
2000	Burstable Internet Cap	-	\$ -	\$ -	\$ -	\$ -
					\$ -	\$ 1,750.00

Term 36 month  
 Location STC  
 Service Type Managed Firewalls  
 Description

QTY	Rate Plan	Description	Unit NRC	Unit MRC	NRC	MRC
1	Redundant Data Center Physical Firewall (Small) Monthly	Pair of FortiGate-100F appliances deployed in high availability mode, for compliant data center use cases, supports 250 megabits to 1 gigabit of traffic, includes UTM Protection, FortiCloud Analysis, 1 year log retention	\$ -	\$ 750.000	\$ -	\$ 750.00
2	Fiber GigE Port Monthly	Single 1 gigabit ethernet switchport on LightEdge data center switching, delivered to customer colo as single-mode or multi-mode fiber LC patch port, multiple ports can be bonded for redundancy, customer side SFP provided by Customer	\$ -	\$ 50.000	\$ -	\$ 100.00
					\$ -	\$ 850.00

This Budgetary Quote is intended to estimate potential prices for services being discussed. This is a non-binding document and does not guarantee that services will be performed. Once services and pricing have been agreed upon a binding Purchase Agreement will be produced. LightEdge pricing information and customer service information should be held confidential by both parties.

Cost shown is per month – total cost is \$18,020 per month x 60 months = \$1,081,200

# Oracle Cloud VMware Solution (OCVS)

Solution Overview

vmware® | ORACLE Cloud

Will Hull  
Sr. Cloud Sales Specialist

Josh Curren  
Sr. Cloud Sales Specialist

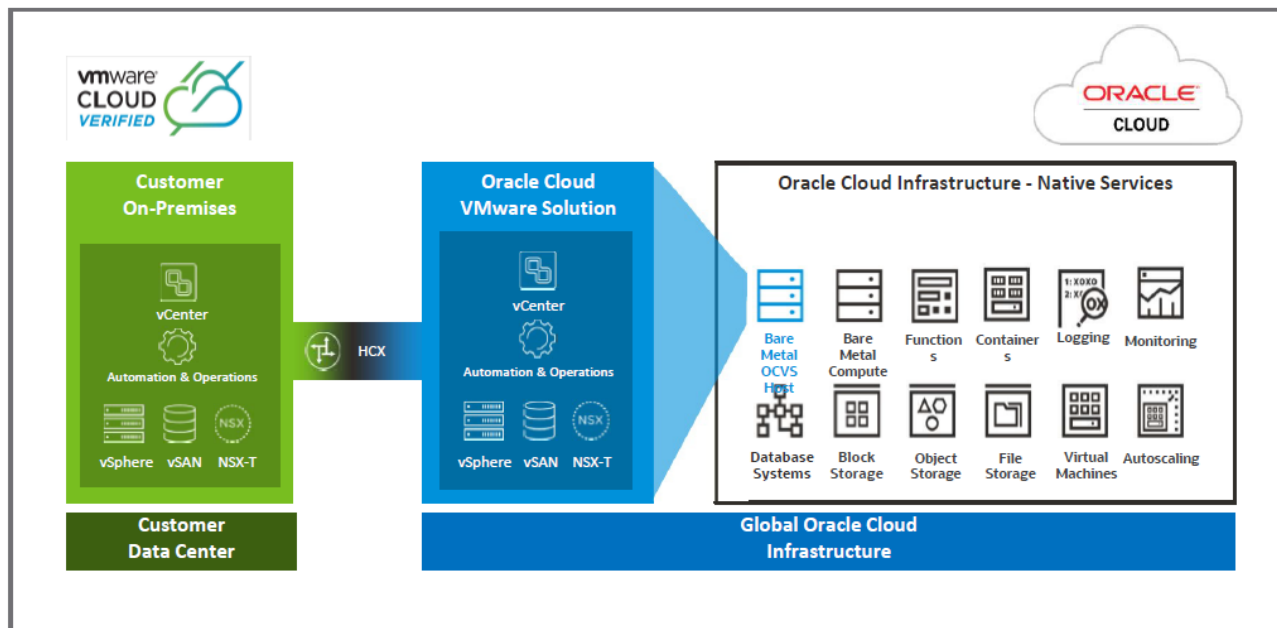
vmware®

Confidential | ©2021 VMware, Inc.



# Oracle Cloud VMware Solution

A Hybrid, Customer-Managed Cloud Solution



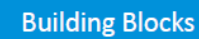
## OCVS

- First-class citizen in native OCI
- Available in every OCI Region day one
- Provides ultra low latency and proximity for latency sensitive native workloads

## OCI

- Full featured competitive hyperscaler offering
- Offers cloud services for Oracle applications that don't migrate well to other clouds

## Cloud Networking Components



- Region
- Availability Domain(s)
- Virtual Cloud Network
- VCN-Wide Subnet
- AD-Wide Subnet
- VCN-Wide VLAN (emulated)
- AD-Wide VLAN (emulated)

## Oracle Cloud VMware Solution – Differentiated Capabilities

### Control



Self-Managed  
Solution with Full  
Administrative  
Control

True Replication of  
SDDC Environment

### Security



Built-in Tenant  
Isolation with  
Encryption 'at  
rest'

Optimized for  
Government  
Cloud Standards

### Predictability

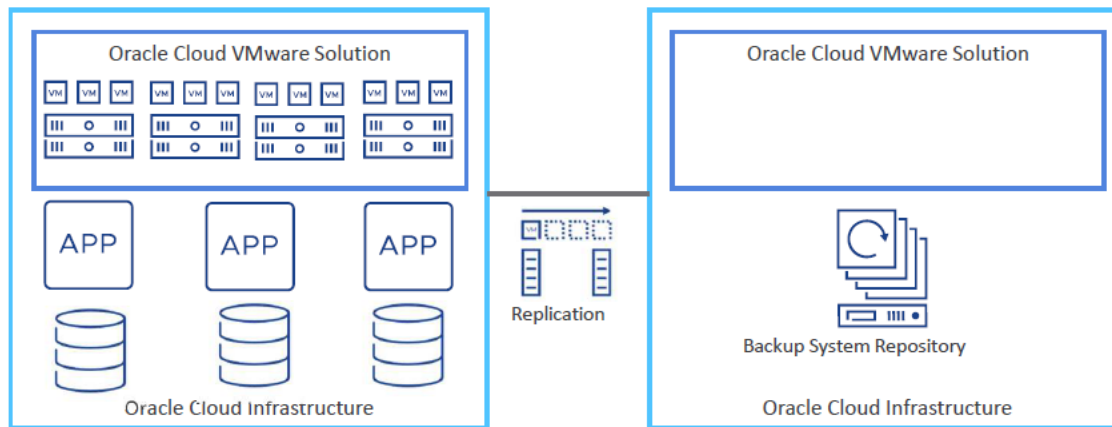


OCI FastConnect  
& Data  
Proximity

No Refactoring  
of Tools,  
Process, Apps

## Cold DR

### Backup Replication Method



---

Improvement from existing DR protection

Most cost-effective DR strategy

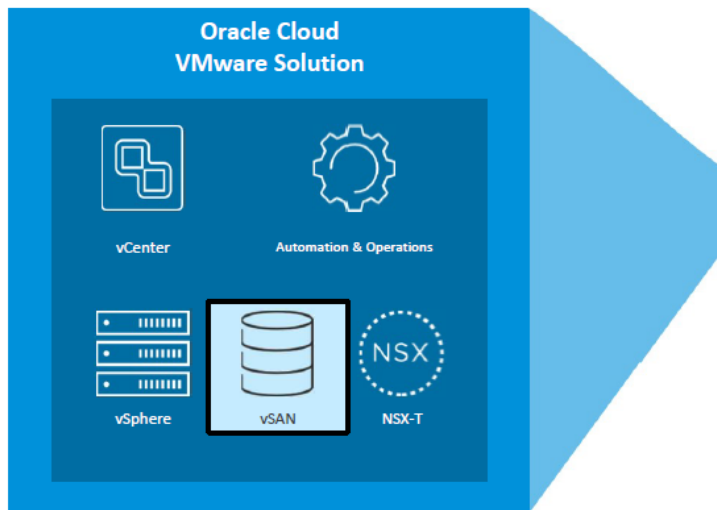
Additional DR protection strategies and technologies exist

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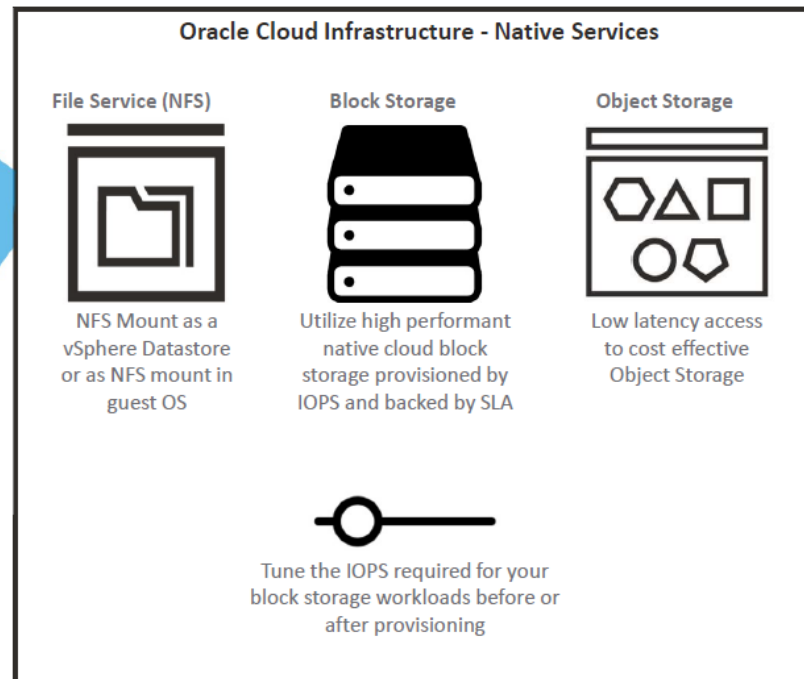
- Just the backup repository will be replicated to the DR site
- In the event of a DR a new VMware SDDC will be deployed in the DR site, backup system will be deployed and attached to replicated repo and systems will be restored from backup to the new SDDC
- Failover process could be scripted or automated in various methods

# Oracle Cloud VMware Solution

## Storage Options

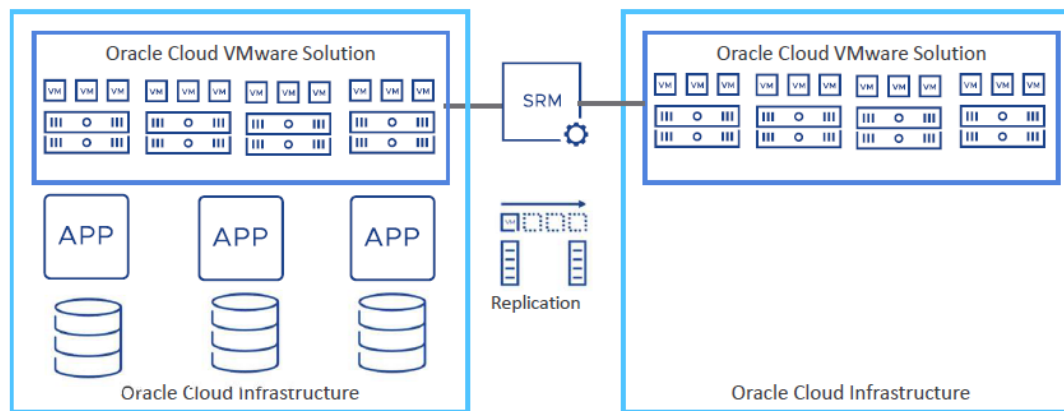


- All Hot and Warm data will be stored on vSAN storage.
- All Cold data and backup repository will be stored on native block storage.



## Hot DR

### SRM Replication Method



- An existing SDDC is configured in the DR region preconfigured at all times
- SRM provides continuous block level replication/change tracking of all VMs protected for DR and provides automated failover and testing
- Will still want to plan to have backups available in DR site in the event of a DR

#### Pros

##### Fastest Recovery Time Objective

- DR environment is ready to go with automated startup at all times

##### Shortest Recover Point Objective (?)

#### Cons

More cost prohibitive option

## Comparing Sizing of Current and Proposed Environment

### On-Premises

#### Workload Profile:

- Number of VMs 149
- vCPU/VM 3.2
- vRAM/VM 13.7
- Storage GB/VM 939.6
- Total Storage (TB) 140

#### Infrastructure

- Servers: 14
- Sockets/Server: 2.0
- Cores/Processor: 28.0
- RAM (GB)/Server: 768.0

### Oracle Cloud VMware Solution Sizing

#### Workload Profile:

- Location: US East (Ashburn)
- Total Cores: 192
- Total RAM (GB): 6,144
- Total Storage (TB): 163

#### Infrastructure

OCVS BM.DenseIO.E4.32 – 3

- 64 logical processors on 32 physical cores
- 2048 GB Memory
- 100 Gigabit Networking
- 8 x 6.8 TB NVMe SSD

# Oracle Cloud VMware Solution Bill of Materials

## Non-Oracle Workloads

Product	Quantity	Price	Total
Oracle Cloud VMware Solution - BM.DenseIO.E4.32	3	\$3,928.3200	\$11,785
Oracle Cloud Infrastructure - Block Volume Storage	80,000	\$0.0242	\$1,938
Oracle Cloud Infrastructure - Block Volume Performance	80,000	\$0.0162	\$1,292
		Per Month	\$15,015
		Per Year	\$180,180
		5 Year UCC Total	\$900,900

Adopting OCVS will allow BCC to reduce costs, gain additional features and superior HW

- Customer-controlled dedicated environments
- Full transfer of skills, tools, and processes
- Deployed inside customer's virtual cloud network
- Leverage adjacent Oracle Cloud Services
- High-performance, elastic, and verified
- Regional and cross-regional disaster recovery capabilities
- No Oracle access after provisioning

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## **TOPIC for ACTION**

### **Campus Logic**

#### **REPORT:**

Campus Logic is a solution to simplify financial aid forms and processes. It delivers financial aid processes and information in a way students have come to expect. Institutions who utilize Campus Logic report an increase in student and staff satisfaction.

Implementation of Campus Logic Student Forms will allow students the following: personalized student portal and prefilled forms, online task management for the financial aid process, compliant e-signature for students and parents, secure document upload. Campus Logic will provide staff with a paperless file review, conflicting information highlighting, automated follow up with students, automatic file indexing, dashboard reports, all which will improve efficiencies with the student financial aid process.

Campus Communicator will provide Butler with branded digital financial service communications to students.

ClearCost, is a net price calculator. Net price calculators are required by the federal government and allow prospective students to receive an estimated net price for attendance. ClearCost will be customized to the Butler brand, student type, and programs. ClearCost insight gallery will provide staff with valuable data on student demographics, click-through rates, and completion rates.

#### **RECOMMENDED ACTION:**

Approval of a 5-year contract with Campus Logic. .

#### **RECOMMENDED FUNDING SOURCE:**

Technology Designated Fund (implementation cost), Financial Aid Budget (\$40,000 year 1), the reminder of expense to be paid from the Strategic Innovation Fund.

Submitted by:	Dr. Jessica Ohman, Associate VP of Student Services
Supervisor:	Dr. Kimberly Krull, President
Date:	February 28, 2023

# Student Financial Success Bundle

## Ellucian CampusLogic Pricing

Based on Fully Executed Agreement by 3.31.23

CAMPUSLOGIC PRODUCTS	Student Forms		CampusCommunicator		ClearCost	
	Base Price	Butler CC Price	Base Price	Butler CC Price	Base Price	Butler CC Price
Year 1	\$55,120	<b>\$40,238</b>	\$30,870	<b>\$22,535</b>	\$12,960	<b>\$9,461</b>
Year 2	\$58,500	<b>\$41,455</b>	\$32,750	<b>\$23,211</b>	\$13,800	<b>\$9,745</b>
Year 3	\$61,950	<b>\$42,688</b>	\$34,700	<b>\$23,907</b>	\$14,600	<b>\$10,037</b>
Year 4	\$65,700	<b>\$43,969</b>	\$36,800	<b>\$24,625</b>	\$15,500	<b>\$10,338</b>
Year 5	\$69,600	<b>\$45,288</b>	\$38,900	<b>\$25,363</b>	\$16,400	<b>\$10,648</b>
Total	\$310,870	<b>\$213,639</b>	\$174,020	<b>\$119,641</b>	\$63,260	<b>\$50,230</b>
Bundle Savings	<b>\$97,241</b>		<b>\$54,379</b>		<b>\$13,030</b>	

## Implementation Fees- *One-Time*

CAMPUSLOGIC PRODUCTS	StudentForms	Campus Communicator	ClearCost	Total
One-Time Implementation	\$5242	\$4950	\$1253	\$11,445

Total Year 1- \$72,234

Total Year 2- \$74,401

Total Year 3- \$76,633

Total Year 4- \$78,932

Total Year 5- \$81,300

Implementation Fee: \$11,445

Total 5-Year Investment- \$394,945

The pricing quoted above is valid through March 31, 2023.

Prices revert to Base Price after March 31<sup>st</sup>, 2023.

Proprietary and Confidential

**TOPIC for ACTION**  
**Sound System Upgrade for the Gymnasium**

**REPORT:**

The main gymnasium on Butler's El Dorado campus, known as the "Power Plant", was originally built in 1965. It hosts Butler Women's Volleyball, Butler Men's Basketball, Butler Women's Basketball, The Butler Nurses Pinning Ceremony at the end of each fall and spring semester, the annual Butler Honors Ceremony, and the annual Early College Academy Graduation Ceremony. Additionally, the gym serves as a venue for a multitude of summer camps as well as additional activities throughout the year. While the actual age is unknown, the best guess is that the current audio system in the gym is more than 30 years old with some of the wiring and components dating back to original construction. Currently, there are not enough speakers installed for proper sound coverage requiring extra external speakers being brought in to handle events. The current system does not integrate with the new video boards and the current power amplifier cannot provide enough power to produce good quality sound. In order to hear the sound on the gym floor, the speakers are turned as high as possible- blasting sound onto the upper floor guests.

Upgrades will provide dedicated gym equipment, programmed specifically to the new audio system, remote control access from the production room, new audio amplifier, adequate speaker quantity, and new speakers for audio broadcast of the game in common areas like the concession stand, lobby, and bathroom. These upgrades are vital to continue hosting external events for the community such as summer camps, improving production value while streaming events such as Nurses pinning, and increasing brand recognition with visitors to the Power Plant.

Request for Proposals (RFP) were sent, and respondents are attached to this TFA.

Heartland AV	\$110,988.41
CTI	\$111,364.00
McClelland	\$115,000.00

**RECOMMENDED ACTION:**

To approve the proposal from Heartland AV for \$110,988.41. Heartland AV is recommended based on knowledge of Butler's current systems, availability of equipment listed in proposal and most competitive bid.

**RECOMMENDED FUNDING SOURCE:**

Capital Outlay

Submitted by:	Bill Young, Vice President of Digital Transformation/CIO
Supervisor:	Dr. Kim Krull, President
Date:	March 1, 2023



# PROPOSAL

## Butler Community College

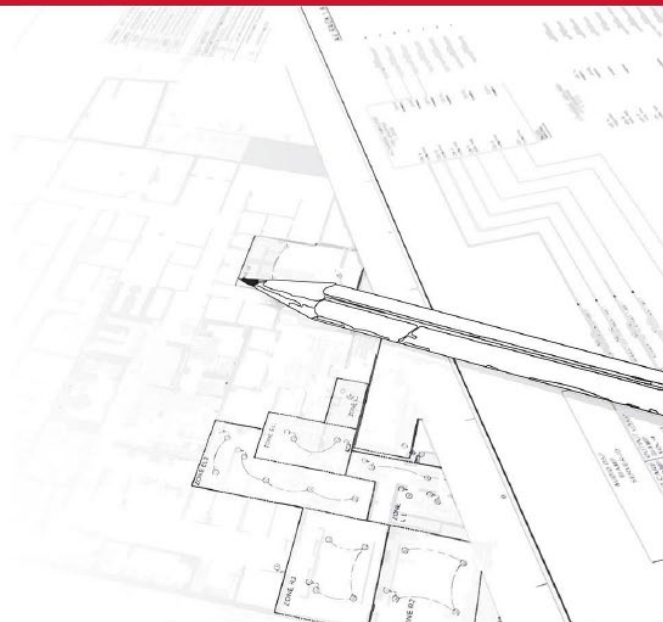
**BCC-RFP-GYM-AV-2023**

### DATE

Tuesday, 28 February 2023

### PREPARED BY

George Sherman  
Design Consultant



# Overview and Goals

**At Conference Technologies, Inc., we ensure our technology, processes, and people are the most knowledgeable and efficient resource to serve you as your solutions partner.**

Dear Amy Kerschner,

It was a pleasure to speak with you regarding your upcoming project. Thank you for the time to review your needs and identify your requirements. Based on our needs analysis we have developed a recommended solution for you. Conference Technologies, Inc. has the industry experience to create customized solutions to meet today's technology challenges. These solutions include consulting, design, implementation, and service.

Enclosed is a project proposal for your review and consideration that outlines scope, timelines, deliverables, and our support plan to care for your investment. After review I will contact you to discuss any questions you or your team may have about this solution. Our team is excited about the opportunity to provide you with a fantastic experience and making your project a success.

Cordially,

George Sherman  
[George.Sherman@cti.com](mailto:George.Sherman@cti.com)  
Phone: 316-247-9523

Jeffrey Franck, CTS-D  
[Jeffrey.Franck@cti.com](mailto:Jeffrey.Franck@cti.com)  
Phone: 316-247-9690

Conference Technologies, Inc.  
248 N. Cleveland Avenue  
Wichita, KS 67214  
Phone: 316-651-0119

## **THE CONFERENCE TECHNOLOGIES, INC. - WICHITA TEAM**

George Sherman  
Jeffrey Franck, CTS-D  
Angela Reynolds  
Derek Olson  
Michael Ramsey  
Aaron Schroeder  
Dustin Kirkland, CTS  
Jared Harrison  
Kevin Lopez  
Zak Blakley

Regional Vice President  
Branch Director and Design Engineer  
Branch/Service Coordinator  
Design Engineer  
Project Management Associate  
Service/Install Technician  
Service/Install Technician  
Service/Install Technician  
Service/Install Technician  
Service/Install Technician

# Scope of Work

**Proposal Number:** J23060012

**Proposal Date:** 2/28/2023

**Prepared for:** Butler Community College

**Attn:** Amy Kerschner

**Phone:** (316) 323-6630

**Email:** akerschner@butlercc.edu

**Prepared by:** George Sherman

**Phone:** 316-247-9523

**Email:** George.Sherman@cti.com

**Bill to:** Butler Community College

**Ship to:** Butler Community College

Proposal is submitted as specified. If awarded to CTI, when tracking becomes available, we would identify any equipment that would cause any delay of schedule completion and then work with Butler CC on an appropriate and approved substitute.

Items we know to be long lead time, cause for potential delay, or unavailable for ordering at this time are:

AH-M-SQ-SDANTE64-A

CX-Q 8K4 - 25+ weeks

CX-Q 2K4 - 25 + weeks

unD6IO-BT - "on indefinite order pause"

unDX4I - "on indefinite order pause"

CORE 8 FLEX - just started taking orders again, not shipping yet, delivery dates unknown.

ULXD4D=-G50 - 20+ weeks

ULXD2/SM87=-G50 - 20+ weeks

ULXD1=-G50 - 20+ weeks

We are confident we can source and deliver comparable equipment that can meet the project deadline. Thank you for the opportunity partner with Butler CC on this project.

Responsibilities	CTI	Electrical Contractor	Low Voltage Contractor	General Contractor	Owner
<b><u>ELECTRICAL &amp; NETWORK</u></b>					
Provide and install conduit, raceways, back boxes and floorboxes	X				
Provide and install power		X			
Provide and install LAN	X				
Provide IP addresses					X
<b><u>CABLING</u></b>					
Provide low voltage permits	X				
Provide all cabling	X				
Pull all audio-visual cables	X				
<b><u>EQUIPMENT &amp; MATERIALS</u></b>					
Provide projectors, displays, and mounting brackets					
Provide above ceiling unistrut and hardware to support displays					
Provide electric projection screens					
Provide floor and credenza vertical equipment racks					
Provide all remaining A/V equipment	X				
<b><u>MOUNTING</u></b>					
Install all ceiling and wall mounted flat screen displays					
Provide any required wall backing to support displays					
Install electric projection screens					
Ceiling grid trim work around projection screens					
Install projector mounts					
Install projectors					
Install ceiling and/or wall speakers	X				
Install any custom wall plates	X				
Install rack mounted equipment in vertical equipment racks/testing	X				
Place loaded and tested equipment racks					
Install all remaining AV field devices	X				

# Timeframe

To complete the work outlined in the project scope, we will need approximately 6 weeks from proposal acceptance. A project manager will be assigned to communicate with you at critical milestones. Upon notice to proceed, we will begin your project plan immediately.

Phase	Week
Notice to Proceed & Project Kickoff	1
Engineering	2
Procurement	3-12
Programming & Rack Fabrication	13
Onsite Installation	14-15
Commissioning & Training	16-18



# Your Investment

Below is the cost of this solution based on the outlined scope of work. If you have questions about the complete solution, please let us know how we can help align this investment with additional needs or changes in scope.

## Proposal Summary

Description	Price
Equipment	\$70,866.00
Implementation Services	\$29,589.00
IMaterials	\$3,764.00
Freight	\$3,335.00
CTI Complete	\$3,810.00
Subtotal	\$111,364.00
Tax	\$0.00
<b>Grand Total</b>	<b>\$111,364.00</b>

## Recommended

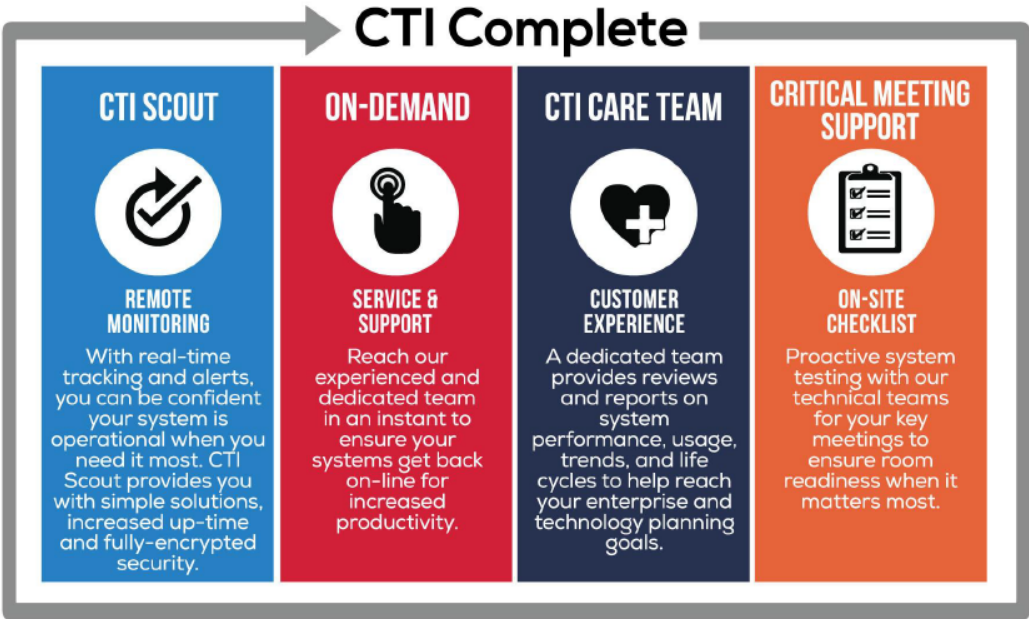
Description	Price
2 Additional Years CTI Complete Service Agreement	\$9,462.45
4 Additional Years CTI Complete Service Agreement	\$18,924.91

## Down Payment Requirements

Terms are 60/40 with approved credit. For orders that exceed ten thousand dollars; 60% to initiate order, 40% NET 30, or progress billing based on purchase agreement at time of order. Payments made by credit card are subject to a 3.0% fee.

# Why Us?

Our CTI Complete service is there for you 24/7 through our dedicated CTI Care customer experience team. Through on-site technical service, recommended programming upgrades, and quarterly reliability checks, your system is covered for the unexpected, as well as planned maintenance. Your teams will be trained to operate equipment with confidence. When critical meetings arise, we help ensure system performance with proactive system testing and an on-site checklist, so your systems will be ready when it matters most. Our managed services staff does more than diagnose and repair failures, they help plan for system life cycles.



# Bill of Materials

## URGENT INQUIRY- BCC-RFP-GYM-AV-2023

MFG	P/N	Description	Qty	MSRP	Discount %	Unit Price	Ext. Price
<b>General: \$70,866.00</b>							
Misc	Misc	Speaker Mounting Hardware: M10 Eyebolts, Shackles, and Cables	20			\$211.00	\$4,220.00
Biamp	911.1044.900	IP6-1122/99W	20	\$2,586.00	47.33%	\$1,362.00	\$27,240.00
Biamp	911.1141.900	IS6-218W	2	\$4,180.00	47.37%	\$2,200.00	\$4,400.00
QSC	CX-Q 8K4	4-Channel 2000W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	3	\$5,000.00	36.84%	\$3,158.00	\$9,474.00
QSC	CX-Q 2K4	4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	1	\$2,960.00	36.86%	\$1,869.00	\$1,869.00
QSC	AD-C6T-WH	6.5" Two-way ceiling speaker, 70/100V transformer with 16Ω bypass, 135° conical DMT coverage, includes C-ring and rails for blind mount installation, 245 mm cut-out. Color - White Priced individually, sold only in pairs.	6	\$265.00	36.98%	\$167.00	\$1,002.00
AM&S	AH-SQ-5	96kHz XCVI FPGA processing, 48	1	\$4,999.00	37.49%	\$3,125.00	\$3,125.00

		Input Channels, DEEP Processing, 17 Faders / 6 Layers, 16 onboard preamp, 12 Stereo mixes+LR, 3 Stereo Matrix, 7" capacitive touchscreen					
AM&S	AH-M-SQ-SDANTE64-A	64 X 64 Dante card for SQ / AHM Series, 96kHz / 48kHz	1	\$1,399.00	42.60%	\$803.00	\$803.00
QSC	TSC-70-G3	Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	2	\$1,905.00	36.80%	\$1,204.00	\$2,408.00
QSC	TSC-710t-G3	Table top mounting accessory for TSC-70-G3 and TSC-101-G3.	1	\$455.00	36.70%	\$288.00	\$288.00
QSC	CORE 8 FLEX	Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, VoIP telephony, 8x8 GPIO, 8 AEC processors, Half-size 1RU.	1	\$2,900.00	36.83%	\$1,832.00	\$1,832.00
QSC	SLMST-8N-P	Q-SYS Core 8 Flex, Core Nano, NV-32-H (Core Capable) license for Microsoft Teams Room software features, enables both Q-SYS Scripting and UCI Deployment, Perpetual	1	\$350.00	37.43%	\$219.00	\$219.00
QSC	SLDAN-16-P	Q-SYS Software-based Dante 16x16 Channel License, Perpetual.	1	\$560.00	36.79%	\$354.00	\$354.00

Shure	ULXD4D--G50	Dual Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardware	1	\$4,516.00	50.00%	\$2,258.00	\$2,258.00
RF Venue	D-ARC	Diversity Architectural Antenna for Wireless Microphones	1	\$629.00	21.46%	\$494.00	\$494.00
Shure	ULXD2/SM87--G50	Handheld Transmitter with SM87 Microphone	2	\$1,136.00	50.00%	\$568.00	\$1,136.00
Shure	SB900B	RECHARGEABLE BATTERY	4	\$126.00	36.51%	\$80.00	\$320.00
Shure	ULXD1--G50	Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	2	\$794.00	50.00%	\$397.00	\$794.00
Shure	MX153B/O-TQG	Omnidirectional Earset Headworn Microphone, Black	1	\$362.00	50.00%	\$181.00	\$181.00
Shure	SM31FH-TQG	SM31FH Fitness Headset Condenser Microphone	1	\$124.00	35.48%	\$80.00	\$80.00
Shure	WA360	In-line Mute Switch for LX1, PG1, PGX1, SC, SLX, T1, U1, UC1,ULX1, UR1 Bodypack Transmitters	1	\$102.00	50.00%	\$51.00	\$51.00
Shure	SBC200-US	Dual Docking Charger with PS45US Power Supply	2	\$289.00	36.33%	\$184.00	\$368.00
Alta	7009-DV	Fire Extinguisher Cabinet: Surface Mount Mounting, 5 lb Capacity, Cold Rolled Steel	1			\$120.00	\$120.00
QSC	unD6IO-BT	4x2 Channel 2 Gang US, Dante/AES67 Wall Plate w/Bluetooth, RCA, 3.5 mm I/O, PoE (white and black faceplates	1	\$1,315.00	36.96%	\$829.00	\$829.00

		included).					
QSC	unDX4I	4x2 Channel Dual Gang, Dante/AES67 US Wall Plate 4 Mic/Line In (XLR), Phoenix I/O, PoE.	1	\$1,100.00	36.82%	\$695.00	\$695.00
Liberty	PC-G1300- E-S-C	Precision Manufactured Single XLR 3-Pin Female solder back	4			\$20.00	\$80.00
Liberty	PC-G1320- E-S-C	Precision Manufactured Dual XLR 3-Pin Female solder back	2			\$30.00	\$60.00
LISTEN TECHN OLOGIE S	LW-150P- 02-D	LISTEN EVERYWHERE 2-CHANNEL WI	1	\$1.00	-94,600.00%	\$947.00	\$947.00
Netgear	GSM4230PX -100NAS	M4250-26G4XF- POE+ MANAGED SWITCH	1	\$1.00	-144,200.00%	\$1,443.00	\$1,443.00
Biamp	911.1220.90 0	IVY1122W	10	\$376.00	47.34%	\$198.00	\$1,980.00
Biamp	911.1337.90 0	VSB-SBR54W	2	\$1,706.00	47.36%	\$898.00	\$1,796.00

## Labor Plan

Description	Labor Hours	Labor Rates	Ext. Price
Audio/DSP Programming	16.00	\$105.00/hour	\$1,680.00
Corp Rack Build	13.00	\$84.00/hour	\$1,092.00
Drafting	5.00	\$77.00/hour	\$385.00
Engineering	24.00	\$105.00/hour	\$2,520.00
Programming/Commissioning	28.00	\$105.00/hour	\$2,940.00
Installation Labor / Training	180.00	\$70.00/hour	\$12,600.00
Project Management	36.00	\$105.00/hour	\$3,780.00
Rack Cert	16.00	\$115.00/hour	\$1,840.00
Touch panel & Graphic Design	3.00	\$84.00/hour	\$252.00
Labor: \$27,089.00			

# Standard Disclaimer

Conference Technologies, Inc. provides for twelve (12) months of **CTI Complete** on all system purchases. Conference Technologies, Inc. warrants the system implemented is free from defects in material and workmanship, in accordance with the contract, drawings, specifications, alterations and additions thereto, for a period of twelve (12) months from the date of commencement of use, substantial completion, or date of notice of completion, whichever occurs first. This coverage does not protect against consumables, severe weather, and acts of God.

## Terms

Terms are NET 30 with approved credit. For orders that exceed ten thousand dollars; 60% to initiate order, 40% upon completion, or progress billing based on purchase agreement at time of order. Payments made by credit card are subject to a 3.0% fee.

All applicable taxes are the responsibility of the purchaser and will be added to the final invoice. Any cancelled orders or returns are subject to manufacturer acceptance; shipping and restocking fees may apply. This proposal is valid for fourteen (14) days.

## Installation Description and Requirements

Provided by Conference Technologies, Inc.: If installation is purchased, Conference Technologies, Inc. will install all A/V components. Conference Technologies, Inc. will also perform all programming, alignments, and end-user training. Conference Technologies, Inc. will provide A/V project management, and provide drawings as required. This install price assumes a Monday through Friday 8:00am to 5:00pm install time. Room availability must be in consecutive 8-hour blocks. Any required changes or rushes may affect the final price.

## Provided by Others

Electrical requirements are to be provided by others unless specifically included in Conference Technologies, Inc. Scope of Work.

## Statement

This system proposal is the property of Conference Technologies, Inc. and is delivered with the sole intent of being viewed by management of Butler Community College for evaluation purposes only. This proposal or any part of this proposal is not to be presented to, or viewed by any other party, vendor or Conference Technologies, Inc. competitor without the written consent of Conference Technologies, Inc. Any effort to do so will be considered a violation of copyright law.



# Next Steps

- 1. Upon Notice to Proceed, Conference Technologies, Inc. will begin executing the project plan with an internal handoff of the project to our operations team.
- 2. If you have questions about the process as we move forward, please contact me at [George.Sherman@cti.com](mailto:George.Sherman@cti.com) or 316-247-9523.
- 3. You will be contacted by a Conference Technologies, Inc. Project Manager to schedule a project kickoff meeting to review the project scope and schedule.

Total
J23060012 - \$111,364.00

Customer Signature

Printed Name

Title

Date

CTI Signature

Printed Name

Title

Date



Wichita, KS  
Kansas City, MO

☎ 316.351.8334  
✉ [info@heartlandav.com](mailto:info@heartlandav.com)  
🌐 [www.heartlandav.com](http://www.heartlandav.com)

Butler Community College  
901 S Haverhill Rd  
El Dorado, KS 67042

Proposal Submission

Dear Amy Kerschner,

We are happy that you have invited Heartland AV to take part in the bidding for the Audio/Visual Upgrades to the 500 Building Gymnasium. We would be pleased to participate in the project and have prepared and attached a document highlighting our total cost to complete the job.

Heartland AV is an end-to-end audio-visual solutions partner that provides economic and easy-to-use audio/video systems. While we primarily focus on serving the education, government, and house of worship institutions, our work frequently takes us to many other businesses. I desire that we can offer our experience in integrated audio/visual systems to Butler Community College.

We are looking forward to working with you. Please do not hesitate to reach out with any questions you may have as you evaluate these proposals.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Kucharo".

Ryan Kucharo  
President

Enclosures (1)

## Operation Plan/Implementation Timeline

<b>March 15, 2023</b>	Anticipated Award
<b>March 15, 2023</b>	Material Order Release
<b>Ceiling Demo Complete</b>	Begin installation of conduit and pathways
<b>April 14, 2023</b>	Anticipated substantial receipt of equipment
<b>April 17, 2023</b>	Begin installation of speakers
<b>June 1, 2023</b>	Build equipment rack
<b>June 26, 2023</b>	Test and Tune System

## Implementation Team

### Project Manager

<i>Name:</i>	Ryan Kucharo
<i>Years of Experience:</i>	21
<i>Responsibilities:</i>	Coordinate the procurement of materials, schedule technicians and coordinate with the college.

### Installation Lead

<i>Name:</i>	Nate Kucharo
<i>Years of Experience:</i>	16
<i>Responsibilities:</i>	Coordinate, oversee and perform daily installation tasks.

### Installation Technician

<i>Name:</i>	Aaron Porter
<i>Years of Experience:</i>	1
<i>Responsibilities:</i>	Install equipment and components. Install and terminate cabling.

# PROPOSAL

BCC-RFP-GYM-AV-2023

## Butler Community College

901 S Haverhill Rd  
El Dorado, KS 67042

Revision: 1  
Modified: 2/28/2023



Presented By:

### Heartland Audio Visual, Inc.

9119 W. Delano  
Wichita, KS 67212 United States  
(316) 351-8334  
<https://heartlandav.com/>



<https://heartlandav.com/>

25	<b>1/2" EMT (Indoor) - 10ft</b> Allowance includes 10' stick of 1/2" EMT and includes basic incidental hardware and labor.	\$240.35	\$1,171.88
25	<b>3/4" EMT (Indoor) - 10ft</b> Allowance includes 10' stick of 3/4" EMT and includes basic incidental hardware and labor.	\$353.04	\$1,171.88
1	<b>Allen-Heath SQ-5</b> 48 channel/36 bus digital mixer 1 Allen-Heath M-SQ-SDANTE64-A 64 X 64 Dante card for SQ / AHM Series, 96kHz / 48kHz	\$5,098.00	\$187.51 *
900	<b>Belden 2413 009A1000</b> Category 6+ Enhanced Cable, 4 Pair, U/UTP, CMP, White, Reel-in-Box, 1000 feet	\$585.00	\$1,265.63
20	<b>Biamp Systems IP6-1122/99W</b> Medium Power 12-Inch 2-Way 90 X 90 White 20 Biamp Systems IUB1122W U-Bracket for IP-1122 White	\$46,067.84	\$3,750.00 *
2	<b>Biamp Systems IS6-218W</b> Medium Power Dual 18-Inch Subwoofer White	\$6,554.24	\$234.38 *
2	<b>Heartland AV 26' Scissor Lift (Rental)</b> 26' Electric Scissor Lift Narrow (Rental - Per Day)	\$490.00	\$750.00
1	<b>Listen Technologies LW-100P-02-01</b> 2 Channel Server	\$1,049.00	\$46.88
1	<b>Potter Roemer Fire Pro 7008-A</b> Semi-Recessed Enclosure, 9 x 18 x 5 with Full Glass	\$126.00	\$93.75
6	<b>QSC AD-C6T-WH</b> 6.5" Two-way ceiling speaker, 70/100V transformer with 16Ω bypass, 135° conical DMT coverage, includes C-ring and rails for blind mount installation, Ø245 mm cut-out. Color - White Priced individually, sold only in pairs.	\$1,182.93	\$281.25
1	<b>QSC CORE NANO</b> Network Core, 64x64 network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, VoIP telephony, 8 AEC processors, Half-size 1RU. 1 QSC SL-DAN-16-P Q-SYS Software-based Dante 16x16 Channel License, Perpetual.	\$2,356.20	\$103.14 *

\* Price Includes Accessories

**BCC-RFP-GYM-AV-2023**

Project No : HEART-0034

Rev. 1

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1	QSC SL-QSE-8N-P Q-SYS Core 8 Flex, Core Nano, NV-32-H (Core Capable). Scripting Engine Software License, Perpetual.		
1	QSC SL-QUD-8N-P Q-SYS Core 8 Flex, Core Nano, NV-32-H (Core Capable). UCI Deployment Software License, Perpetual.		
1	<b>QSC CX-Q 2K4</b> 4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	\$2,202.17	\$140.63
3	<b>QSC CX-Q 8K4</b> 4-Channel 2000W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	\$11,160.00	\$421.88
2	<b>QSC TSC-70-G3</b> Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	\$2,919.10	\$281.25
1	<b>QSC unD6IO-BT</b> 4x2 Channel 2 Gang US, Dante/AES67 Wall Plate w/Bluetooth, RCA, 3.5 mm I/O, PoE (white and black faceplates included).	\$978.36	\$140.63
1	<b>QSC unDX4I</b> 4x2 Channel Dual Gang, Dante/AES67 US Wall Plate 4 Mic/Line In (XLR), Phoenix I/O, PoE.	\$818.40	\$140.63
1	<b>RF Venue D-ARC</b> Diversity Architectural Antenna	\$1,415.90	\$3,750.00 *
300	Belden 9913 50 Ohm Wireless Transmission Coax, RG-8, 10 AWG Solid BC, Foil + 90% TC Braid, PVC Jkt		
2	<b>Shure SBC200-US</b> Dual Docking Charger with Power Supply	\$1,082.00	\$67.50 *
4	Shure SB900B RECHARGEABLE BATTERY		
1	<b>Shure ULXD1-G50</b> Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	\$755.69	\$81.57 *
1	Shure SM31FH-TQG Fitness headset condenser microphone with TA4F 4-pin (TQG) connector		
1	Shure WA360 In-line Mute Switch for LX1, PG1, PGX1, SC, SLX, T1, U1, UC1,ULX1, UR1 Bodypack Transmitters		

\* Price Includes Accessories

**BCC-RFP-GYM-AV-2023**

Project No : HEART-0034

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<b>1</b>	<b>Shure ULXD1-G50</b> Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector 1 Shure MX153B/O-TQG Omnidirectional Earset Headworn Microphone, Black	\$826.00	\$70.32 *
<b>2</b>	<b>Shure ULXD2/SM87=-G50</b> Handheld Transmitter with SM87 Microphone	\$1,622.00	\$46.88
<b>1</b>	<b>Shure ULXD4Q=-G50</b> Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardware	\$6,453.00	\$46.88
<b>2400</b>	<b>Tappan AL-1202C-2-2N-01</b> Tappan 12AWG, 2 Conductor, Unshielded Plenum White	\$1,348.32	\$2,925.00
<b>300</b>	<b>Tappan AL-1602C-2-2N-01</b> Tappan 16AWG, 2 Conductor, Unshielded Plenum White	\$77.40	\$365.63
<b>1200</b>	<b>Tappan AL-2202C-2-2S-01</b> Tappan 22AWG, 2 Conductor, Shielded, Plenum, White	\$90.00	\$1,462.50
<b>20</b>	<b>Unistrut Structure Hardware - 1</b>	\$1,563.94	\$5,625.00
<b>2</b>	<b>Unistrut Structure Hardware - 2</b>	\$381.80	\$750.00
<b>Project Subtotal:</b>		<b>\$97,796.68</b>	<b>\$27,572.60</b>

\* Price Includes Accessories

**BCC-RFP-GYM-AV-2023**

Project No : HEART-0034

Rev. 1

2/28/2023

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## PROJECT SUMMARY

Equipment:	\$97,796.68
Product Adjustment:	(\$13,691.52)
Labor:	\$27,572.60
Labor Adjustment:	(\$689.35)

<b>Grand Total:</b>	<b>\$110,988.41</b>
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Client: **Butler Community College**

Date

Contractor: **Heartland Audio Visual, Inc.**

Date

**BCC-RFP-GYM-AV-2023**

Project No : HEART-0034

Rev. 1

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March 1<sup>st</sup>, 2023  
Butler Community College  
Proposal #10859

Amy:

The following is pricing for the BCC-RFP-GYM-AV-2023 Sound System Upgrade for the Gymnasium at Butler Community College. Our scope of work will include all aspects of BCC-RFP-GYM-AV-2023, excluding items mentioned in the division of responsibilities, in conformance with the specified scope of work. We understand BCC's desired installation timeline to be March 15<sup>th</sup>, 2023 to July 20<sup>th</sup>, 2023 as well as the desire to utilize standardized equipment, however, due to ongoing supply chain irregularities, some equipment may not be readily available to ship until Q4 2023 as a current ETA. McClelland, Inc. will happily phase the installation as to not disrupt daily operations in the facility and complete the work upon the arrival of back ordered components and/or will assist owner's representatives with substitutions. Please note, substitutions may impact the project's total cost. McClelland is not responsible for extended lead times.

**Scope of Work (Inclusions):**

- Coordination with all trades on-site.
- Demolish and remove old system components and equipment.
- Provide and install all specified equipment.
- Provide and install all ancillary components, hardware, interconnections, etc.
- Provide all aerial / high-reach equipment required for installation.
- Daily cleanup of work environment.
- Concealment of all exposed wiring.
- Provide owner training.
- Provide a one year on-site workmanship warranty.
- Manufacturer's warranties on equipment.
  - Community / Biamp: 5 years
  - QSC / Atterotech: 3 years
  - Listen Technologies: 2 years
  - Allen&Heath / Shure / RFVenue: 1 year

**Scope of Work (Exclusions):**

- OFE: network switch w/PoE
- Configuration of OFE network switch.
- OFE: production suite equipment rack.
- Any medium/high voltage work necessary to complete the scope of work.

For this work, we quote the following.

McClelland, Inc. | 345 N. Ohio Ave. | Wichita, KS 67214 | (316) 265-8686  
[macsound.com](http://macsound.com)



**Gym Sound System:**

- 1 INSTALLATION & PROGRAMMING LABOR
- 1 AERIAL / HIGH-REACH EQUIPMENT
- 1 CABLING, CONNECTORS, INTERCONNECTS, TERMINATIONS
- 1 MOUNTING/RIGGING HARDWARE
- 20 COMMUNITY/BIAMP IP6-1122/99 FULL-RANGE LOUDSPEAKERS  
(PLEASE DESIGNATE COLOR UPON AWARD: BLACK/WHITE)
- 2 COMMUNITY/BIAMP IS6218W SUB-BASS LOUDSPEAKERS  
(PLEASE DESIGNATE COLOR UPON AWARD: BLACK/WHITE)
- 3 QSC CXQ8K4 4CH 2000W AMPLIFIER
- 1 QSC CXQ2K4 4CH 500W AMPLIFIER
- 6 QSC ADC6TWH 6.5" FLUSH-MOUNT LOUDSPEAKERS
- 1 ALLEN&HEATH SQ5 DIGITAL MIXING CONSOLE
- 1 ALLEN&HEATH M-SQ-SDANTE64-A DANTE EXPANSION CARD  
(EXTENDED LEAD TIMES APPLY: 6 MONTHS)
- 2 QSC TSC70G3 TOUCH SCREEN CONTROLLER
- 1 QSC CORENANO DIGITAL SIGNAL PROCESSOR
- 1 QSC SLQUD8NP UCI DEPLOYMENT LICENSE
- 1 QSC SLQSE8NP SCRIPTING LICENSE
- 1 QSC SLDAN16P 16CH DANTE LICENSE
- 1 RFVENUE DARC DIVERSITY INSTALLATION ANTENNA
- 1 SHURE UXLD4Q 4CH WIRELESS RECEIVER  
(EXTENDED LEAD TIMES APPLY: ~6 MONTHS)
- 2 SHURE ULXD2SM87 HANDHELD WIRELESS TRANSMITTER  
(EXTENDED LEAD TIMES APPLY: ~6 MONTHS)
- 2 SHURE ULXD1 BODYPACK WIRELESS TRANSMITTER  
(EXTENDED LEAD TIMES APPLY: ~6 MONTHS)
- 1 SHURE MX153 HEADWORN MICROPHONE
- 1 SHURE SM31FH FITNESS HEADSET MICROPHONE
- 1 SHURE WA360 IN-LINE AUDIO SWITCH
- 4 SHURE SB900B RECHARGEABLE BATTERY
- 2 SHURE SBC200US CHARGING DOCK
- 1 ATTEROTECH UND6IOBT BLUETOOTH WALL PLATE  
(EXTENDED LEAD TIMES APPLY: ~6 MONTHS)
- 1 ATTEROTECH UNDX4I DANTE INPUT PLATE  
(EXTENDED LEAD TIMES APPLY: ~6 MONTHS)
- 1 LISTEN LW150P0201D WIFI ASSISTED LISTENING SYSTEM
- 8 XLR MICROPHONE INPUTS
- 1 POTTER ROEMER 7009-DV MIC CABINET

McClelland, Inc.: **\$115,000.00**

Pricing valid for 180 days.

McClelland, Inc. | 345 N. Ohio Ave. | Wichita, KS 67214 | (316) 265-8686  
macsound.com



LABOR/INSTALLATION: **\$28,200.00**  
EQUIPMENT: **\$86,800.00**  
**TOTAL: \$115,000.00**

Pricing valid for 180 days.

Acceptance of this proposal requires a down-payment of at least 40% of the project total. Payment is required prior to any procurement or scheduling. The remaining balance shall be due upon completion of the project and will be invoiced with net-30 terms. Cancellations will result in restocking fee / forfeiture of 15% of the project total.

X \_\_\_\_\_

Please sign, print name, and date to indicate acceptance of this proposal.  
Must be signed by an authorized agent of buyer.

**Schedule:**

Procurement: After execution of contract and notice to proceed, we estimate initial procurement to take four to eight weeks to receive all major equipment such as loudspeakers. During this time, we will forecast our on-site mobilization based on ETAs provided by the equipment manufacturers.

Installation: It is our intent, first and foremost, to install all overhead equipment requiring use of aerial equipment while the gym floor is protected as to not delay other trades; we estimate the loudspeaker rigging, wiring, and installation to take around one week; we will install all other ceiling components concurrently. As additional items are received, we will begin work on the head-end in the production suite and auxiliary locations (restrooms, concessions); we estimate the head end and auxiliary work to take around one week. Tuning, system commissioning, and training should happen once the general construction is complete and the jobsite is quiet and free from active construction, which we estimate to take one day.

Programming: During the on-site installation, we will develop GUIs and DSP programming off-site. Prior to finalizing, GUIs will be provided to IT/AV to ensure all necessary controls/labeling are present and formally approved. Once the DSP/control equipment arrives, we will coordinate MAC Addresses and hostnames with BCC's IT/AV and programming will be loaded.

Training: Detailed operational and maintenance instructions will be provided to a small group of high-level designated staff who should filter and disseminate instructions to lower-level personnel as they see fit.

Closeouts: Warranty information with contacts and programming will be provided to the end user. A "one sheet" operation guide will be provided as supplemental operational reference material.

McClelland, Inc. | 345 N. Ohio Ave. | Wichita, KS 67214 | (316) 265-8686  
[macsound.com](http://macsound.com)



### **Project References: Gym/Arena Sound Systems**

Below is a small sample of customers/projects from the last 10 years similar in scope to this project.

Andover, KS USD385 (various sites)  
Augusta, KS USD402 (various sites)  
Buhler, KS USD313 (various sites)  
Derby, KS USD260 (various sites)  
Dodge City Community College (Monolithic Dome Arena)  
Dodge City, KS USD443 (various sites)  
El Dorado, KS USD490 (various sites)  
Eureka, KS USD389 (JR/SR HS Gym)  
Fort Hays State University (various sites)  
Geary County, KS (Fort Riley ES Gym)  
Goddard, KS USD265 (various sites)  
Haysville, KS USD261 (various sites)  
Iola, KS USD257 (various sites)  
Jayhawk USD346 (ES Gym)  
Kansas Star Casino (Arena+facility/campus)  
Kinsley-Offerle, KS USD347 (Monolithic Dome Arena)  
Larned, KS USD495 (various sites)  
Maize, KS USD266 (various sites)  
McConnell Air Force Base (Community Center)  
Newman University (various sites)  
Remington USD206 (High School Gym)  
Renwick USD267 (various sites)  
Salina, KS USD305 (various sites)  
Wichita, KS USD259 (various sites)  
Wichita State University (various sites)

### **Company Bio + Certifications/Training:**

Third generation family-owned & operated in Wichita, KS since 1928, McClelland designs/builds sound/video/lighting/control systems for educational institutions, entertainment venues, houses of worship, auditoriums, arenas, stadiums, casinos, hotels/hospitality, classrooms, conference/board/meeting rooms, restaurants, retail, and residential clients.

**AVIXA:** CTS, CTS-D

**QSC:** Q-SYS Certification Level 1, Level 2, Video, Control

**Audinate:** Dante Certification Level 1, 2, 3

**Biamp Systems:** Tesira, Vocia, Audia, Nexia

**Shure:** RF Certification, Integrated Systems Certification Level 1, 2

...and many others!

McClelland, Inc. | 345 N. Ohio Ave. | Wichita, KS 67214 | (316) 265-8686  
[macsound.com](http://macsound.com)



## **McClelland, Inc. Organization Structure**

### **Sales Team**

Janice McClelland (Owner/President/CEO)

Paul Collela (Vice President/Sales)

Chris Whitehead (Sales)

Rob Barton (Sales)

Zach Light (Sales)

### **Installation/Service Team**

Janice McClelland (Owner/President/CEO)

Paul Collela (Vice President/Sales)

Ron Lacen (Service Manager)

Derek Mason (Programmer)

Dustin Suffield (Foreman)

Seth Johnson (Foreman)

Alec Jahn (Technician)

Austin Althouse (Technician)

Chris Duff (Technician)

Joey Otey (Technician)

### **Office Team**

Janice McClelland (Owner/President/CEO)

Paul Collela (Vice President/Sales)

Chase Fishel (CFO)

Dave Cowsill (Warehouse)

Laura McFall (AR)

Susan Brewer (AP)

If you have any questions, do not hesitate to contact me at:  
(316) 265-8686  
[rob@macsound.com](mailto:rob@macsound.com)

Respectfully,  
**McCLELLAND, INC.**  
Rob Barton

McClelland, Inc. | 345 N. Ohio Ave. | Wichita, KS 67214 | (316) 265-8686  
[macsound.com](http://macsound.com)

<b>PERSONNEL</b>
------------------

**TOPIC for ACTION**  
**Retirement of Stephanie Wood**

**REPORT:**

Stephanie Wood, Administrative Assistant – STEM, has submitted her notice of resignation (retirement) effective March 31, 2023. Stephanie has been an employee of Butler Community College for 19 years.

**RECOMMENDED ACTION:**

The administration recommends that the Board accept the resignation notice for Stephanie Wood.

**RECOMMENDED FUNDING SOURCE:**

NA

Submitted by:	Shelley Stultz, Vice President of Human Resources
Supervisor:	Dr. Kim Krull, President
Date:	February 23, 2023

Stephanie Wood  
7210 NW 30<sup>th</sup> St  
Towanda, KS 67144

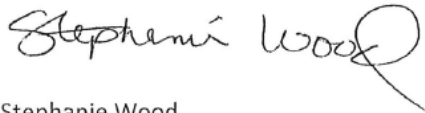
January 24, 2023

Dear Ms. Covert,

I would like to inform you that I am retiring from my position as Administrative Assistant to the STEM Division, effective April 1, 2023.

I have enjoyed working at Butler Community College for the past 19 years and have appreciated the opportunities I have received while working here.

Sincerely,

A handwritten signature in cursive script that reads "Stephanie Wood". The signature is written in dark ink and includes a large, stylized loop at the end of the last name.

Stephanie Wood



**BUTLER COMMUNITY COLLEGE  
BOARD OF TRUSTEES  
MINUTES OF THE REGULAR BOARD MEETING  
4:30 p.m., February 14, 2023 – Dankert Board Room**

Meeting Recording can be viewed at <https://www.youtube.com/watch?v=TWPYMzCMhYA>

**STAFF ATTENDANCE**

Tom Borrego	Dr. Jessica Ohman
Christina Byram	Bill Rinkenbaugh
Ryan Cook	Heather Rinkenbaugh
Valerie Haring	Dr. Terry Sader
Jennifer Hartman	Kelly Snedden
Dr. Kim Krull	Shelley Stultz
Jared McGinley	Ireland Turner
Dr. Esam Mohammad	Kent Williams
Dr. Tom Nevill	Bill Young
	Cassandra Zeiner

**BOARD ATTENDANCE**

Kim Braungardt  
Linda Jolly, Acting Chair  
Dave Sherrer  
Shelby Smith  
Julie Winslow

**GUESTS**

Lillian Rippe, SGA President (\*z)  
Kaden Warner, Student (video)  
(\*z) denotes attendance via Zoom.

**CALL TO ORDER**

(YouTube @ 3:30)

Acting Chair Jolly called the regular monthly meeting of the Board of Trustees to order at 4:30 p.m.

**PLEDGE OF ALLEGIANCE**

(YouTube @ 3:37)

The Pledge of Allegiance was said.

**APPROVAL OF THE AGENDA**

(YouTube @ 3:58)

Trustee Smith moved to approve the agenda as presented. Trustee Winslow seconded. On roll call vote, the motion passed 5-0, with Trustee Good and Trustee Rhodes absent.

**RECOGNITIONS**

(YouTube @ 4:23)

Dr. Krull recognized Jared McGinley, Business Teacher as the 2023 Master Teacher. Jared has been teaching at Butler for 21 years. He also advises the collegiate DECA club. Dr. Krull also recognized Theresa Thompson (full time Early Childhood instructor) and Masako Maeda (adjunct Japanese instructor) as recipients of the John and Suanne Roueche Excellence in Teaching awards. This recognition is based on student nominations.



## **PUBLIC COMMENT**

(YouTube @ 6:42)

Ryan Cook, Butler Community College employee, shared comments with the Board about his Butler Experience.

## **STANDING REPORTS**

### **Student Government Association**

(YouTube @ 13:17)

Lillian Rippe, SGA President joined the meeting via Zoom and shared that they held an ice-skating event at the Wichita Ice Center, with nearly 117 students attending. SGA sponsored pizza for the Public Safety Super Bowl party as well. Coming up on Thursday, February 16<sup>th</sup>, they will host a Cupid's Dance. February 21<sup>st</sup> they will host a Fat Tuesday pancake bar and Kahoot challenge and karaoke. In March they will host Women's Led Discussion Circles in honor of Women's History Month.

### **Operational Staff**

(YouTube @ 15:32)

Lisa Bolin shared that OpStaff will host the 54<sup>th</sup> Annual Association of Community College Office Professionals Conference next month. Participants will join them from around the state. They are also planning for the silent auction, held during IDD in April. The next Operational Staff meeting will be held this Thursday, February 16 in Andover.

### **Professional Employees**

(YouTube @ 16:28)

Dr. Sader shared more information about the process used to determine the Master Teacher each year.

### **Board Finance Committee**

(YouTube @ 18:11)

Trustee Jolly shared on page 186 of the Board Book the local sources were posted in January this year, as opposed to February. She also shared the audit report was shared in the Committee Meeting.

### **Foundation Board Report**

(YouTube @ 18:54)

Dr. Krull shared that the Foundation Board will meet in March.

### **President's Report**

(YouTube @ 19:06)

Dr. Krull shared that the Trustees have updated copies of Trustee Handbooks at their seats tonight.

She also shared that the Higher Learning Commission visit is April 17-19. The site team chair is working to develop the schedule, including the time when they will meet with the Board. Brian Inbody, President of Neosho Community College will be at Butler March 6<sup>th</sup> for a mock visit in preparation for the visit in April. The Assurance Argument is being finalized and will be shared with the Trustees via SharePoint by early next week and will be reviewed at the February Work Session.

Dr. Krull emailed the Trustees information on legislative reports, including budget & committee hearings that were relevant and will share updates as she receives them.

The Trustees were reminded about the Butler Benefit Auction on March 3. Trustees can attend free of charge and purchase tickets for additional guests.

#### **Educational Facilities Authority Report**

(YouTube @ 27:56)

Trustee Sherrer shared that the EFABC is working to sell scoreboard sponsorships. There will be a meeting in the spring.

#### **MONITORING REPORTS**

(YouTube @ 28:27)

Valerie Haring, interim Dean of Fine Arts & Communications shared highlights from the division, as well as identified areas where the division can improve. Trustee Smith complimented the pictures and videos at the end of the report. He asked about community involvement for the students. Valerie shared the various places Butler has performed in the community over the past year, including a Rockette in the Macy's Thanksgiving Day Parade. She shared how the Division is building recruitment and retention strategies. She also announced the addition of ID3D to the Fine Arts & Communications division to better streamline pathways for those students.

#### **BOARD STRATEGIC DISCUSSION – ISSUES AND OPPORTUNITIES**

(YouTube @ 39:30)

There were no Strategic Discussion items this month.

#### **BOARD ACTION ITEMS**

- A. Audit Report Acceptance (YouTube @ 39:37) – Trustee Smith moved to approve the audit report as presented. Trustee Winslow seconded. There was no discussion. On roll call vote the motion passed 5-0, with Trustee Good and Trustee Rhodes absent.
- B. Retirement of Theresa Pacitti (YouTube @ 40:00) – Dr. Nevill shared about Theresa's 17 years at Butler supporting Dr. Phil Speary. She was an active Op Staff member and enjoyed teaching professional development courses at Butler as well. Trustee Sherrer moved to accept the resignation of Theresa Pacitti. Trustee Winslow seconded. On roll call vote, the motion passed 5-0, with Trustee Good and Trustee Rhodes absent.

#### **CONSENT AGENDA**

(YouTube @ 41:17)

Trustee Smith moved to approve the consent agenda as presented. Trustee Winslow seconded the motion. On roll call vote, the motion passed 5-0, with Trustee Good and Trustee Rhodes absent.

#### **SUPPLEMENTAL INFORMATION**

Key Performance Indicators Update – Submitted by Esam Mohammad

(YouTube @ 41:40)

Dr. Mohammad shared that for the first time in ten years the retention rate has gone up to a record 61%. Trustee Winslow asked what Dr. Mohammad attributed that to most. He attributed it to the financial aid team, who worked diligently to fill gaps with available funding from COVID-relief funds as appropriate. He also attributed it to Student Services, who actively addressed any alert received. Dr. Mohammad also shared that Mass Communications, Business Administration and Music showed significant improvement.

Dr. Krull shared Key Performance Indicators relating to the Kansas Promise Act and Second Chance Pell.

Statement of Revenue & Expenditures – Submitted by Kerry Potter

No discussion.

Thank You Notes

None this month.

Board Calendars

(YouTube @ 46:18)

Dr. Krull called attention to the Work Session on February 27<sup>th</sup> and the Butler Benefit Auction on March 4<sup>th</sup>. There are various sporting events over the next month. On February 25<sup>th</sup>, the “Alvin the Alligator” theatre presentation will occur and Trustees are encouraged to attend. There is also Negotiations Training on February 21<sup>st</sup>.

**ADJOURNMENT**

(YouTube @ 48:39)

Trustee Smith moved to adjourn the meeting. Trustee Winslow seconded. On roll call vote, the motion passed 5-0, with Trustee Good and Trustee Rhodes absent. The regular meeting of February 14, 2023 was adjourned at 5:15pm.

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Mary Martha Good – Secretary

<b>BILLS AND WARRANTS</b>
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**TOPIC for ACTION**  
**February 2023 Bills & Warrants**

**REPORT**

Bills and Warrants for February 2023 - \$5,017,898.17 (includes Expenditure Approval List - \$2,447,879.16 and Payroll - \$2,570,019.01).

**RECOMMENDED ACTION:**

Approval of February 2023 bills and warrants.

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by:	Sariah Wilson, Assistant Director of Accounts Payable
Supervisor:	Yolanda Hackler, Director of Accounts Payable
Date:	March 3, 2023

<b>RATIFICATION OF AGREEMENTS &amp; CONTRACTS</b>
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**TOPIC for ACTION**

**Change in Personnel for Community National Bank**

**REPORT:**

A new resolution for Community National Bank needs to be approved due to the change of the Director of Accounting and of the Staff Accountant positions.

**RECOMMENDED ACTION:**

The Board of Trustees approve the following resolution due to the change in the Director of Accounting and the Staff Accountant position.

**RECOMMENDED FUNDING SOURCE:**

N/A

Submitted by:	Kerry Potter, Director of Accounting
Supervisor:	Kent Williams, Vice President - Finance
Date:	March 1, 2023

RESOLUTION  
CORPORATION



**BUSINESS ENTITY NAME AND ADDRESS**

BUTLER COUNTY COMMUNITY COLLEGE  
901 S HAVERHILL RD  
EL DORADO, KS 67042

This Resolution supersedes all previous Resolutions, effective January 20, 2023.

DATE OF RESOLUTION	ACCOUNT NUMBER	Tax Identification Number
January 20, 2023	Review Authority/Code Limitation Details	XX-XXX0383

By signing below, I certify to Community National Bank & Trust ("Financial Institution") that: I am the Certifier of the above named for profit Corporation ("Corporation"), validly organized and operating under the laws of the State of Kansas; the following is a true and complete copy of the Resolution, properly adopted at a duly called meeting held on January 20, 2023 by a quorum of the Corporation's Board of Directors in accordance with the By-Laws of the Corporation, if any; this Resolution is contained in the minutes of that meeting and that such Resolution is still in force and effect and has not been amended or rescinded, and was and still is in accordance with the By-Laws of the Corporation, if any; the Financial Institution has been provided a true and complete copy of the Articles or Certificate of Incorporation and the By-Laws of the Corporation, if any, as in effect as of the date of this Resolution; provided below are the correct names, titles, and genuine signatures of the persons authorized to exercise the powers provided in the Resolution ("Authorized Signers"); and the Financial Institution may rely upon my certification as to my authority to execute this Resolution and to make the representations in this Resolution.

**IT IS RESOLVED:**

The Authorized Signers shall possess the powers indicated as contained in this Resolution.

**DEPOSITORY ACCOUNT.** Perform the following activities in regards to the depository account(s) indicated above in the name of the Corporation, subject to any terms and conditions governing the account(s), including:

- **Account Opening and Maintenance.** Open and maintain the Corporation account(s).  
Number of signers required: 01
- **Make Deposits.** Make deposits to the Corporation account(s).  
Number of signers required: 01
- **Endorsements.** Endorse for negotiation, negotiate, and receive the proceeds of any negotiable instrument, check, draft, or order for the payment of money payable to or belonging to the Corporation, by writing, stamp, or other means permitted by this Resolution without the designation of the person endorsing.  
Number of signers required: 01
- **Make withdrawals.** Make withdrawals from the Corporation account(s) in any manner permitted by the account(s) regardless whether such action will create or increase an overdraft of the involved account.  
Number of signers required: 01
- **Transfer Funds.** Transfer funds from the Corporation account(s) in Financial Institution to any account whether or not held at this Financial Institution and whether or not held by this Corporation and execute any agreements related to such transfers.  
Number of signers required: 01
- **Approve, Endorse, Guarantee and Identify Payees.** Approve, endorse, guarantee, and identify the endorsement of any payee or any endorser of any negotiable instrument, check, draft, or order for the payment of money whether drawn by the Corporation or anyone else and guarantee the payment of any negotiable instrument, check, draft, or order for the payment of money.  
Number of signers required: 01
- **Delegate Authority.** Delegate to others the authority to approve, endorse, guarantee, and identify the endorsement of any payee or any endorser on any negotiable instrument, check, draft, or order for the payment of money and to guarantee the payment of any such negotiable instrument, check, draft, or order for the payment of money.  
Number of signers required: 01

**SAFE DEPOSIT BOX.** Lease a Safe Deposit Box(es) with Financial Institution, make inspections of, deposits to and removals from the Box(es), and exercise all rights and be subject to all responsibilities under the Lease.



Number of signers required: 01

**NIGHT DEPOSITORY.** Enter into a Night Depository Agreement with Financial Institution and exercise all rights and be subject to all responsibilities under the Agreement.

Number of signers required: 01

**LOCKBOX.** Enter into a Lockbox Agreement with Financial Institution and exercise all rights and be subject to all responsibilities under the Agreement.

Number of signers required: 01

**DEBIT CARD/ACCESS CARD.** Apply for, receive and utilize debit, automated teller machine cards, or other access devices to exercise those powers authorized by this Resolution or other Resolutions then in effect.

Number of signers required: 01

**CASH MANAGEMENT.** Enter into a cash management agreement or applicable agreement(s) with Financial Institution and exercise all rights and be subject to all responsibilities under the agreement(s).

Number of signers required: 01

**TREASURY MANAGEMENT.** Enter into a treasury management services agreement or applicable agreement(s) with Financial Institution and exercise all rights and be subject to all responsibilities under the agreement(s).

Number of signers required: 01

**OTHER DEPOSIT POWERS.**

- **HAS AUTHORITY TO GRANT ONLINE BANKING ACCESS**

Number of signers required: 01

**IT IS FURTHER RESOLVED THAT:**

**DESIGNATED DEPOSITORY.** Financial Institution is designated as a depository for the funds of the Corporation and to provide other financial accommodations indicated in this Resolution.

**AUTHORIZED SIGNER'S POWERS.** Authorized Signers are authorized to make any and all other contracts, agreements, stipulations, and orders which the Authorized Signers may deem advisable for the effective exercise of their powers.

**SIGNATURES.** The Financial Institution shall be indemnified and held harmless by the Corporation for any claims, expenses, damages, or attorney fees resulting from the honoring of any signature, authorized by this Resolution, or refusing to honor any signature not so authorized, regardless of whether or not such signature was genuine, if such signature reasonably resembles the specimen provided to the Financial Institution. The Financial Institution shall also be permitted to rely upon non-signature security and verification codes which it provides to or receives from an Authorized Signer and shall be indemnified and held harmless by the Corporation for any claims, expenses, damages, or attorney fees resulting from their use.

**IMPROPER ENDORSEMENT.** Any negotiable instrument, check, draft, or order for the payment of moneys not clearly endorsed by an Authorized Signer may be returned to the Corporation by the Financial Institution. The Financial Institution, in its sole discretion, alternatively may endorse on behalf of the Corporation any negotiable instrument, check, draft, or order for the payment of money not clearly endorsed in order to facilitate collection. Financial Institution shall have no liability for any delay in the presentment or return of any negotiable instrument, check, draft, or order for the payment of money which is not properly endorsed.

**DISPOSITION OF FUNDS.** When withdrawal or transfer powers are granted to an Authorized Signer, the Financial Institution is directed and authorized to act upon and honor withdrawal or transfer instructions issued and to honor, pay, transfer from, and charge to any depository account(s) of the Corporation, all negotiable instruments, checks, drafts, or orders for the payment of money so drawn when signed consistent with the Resolution without inquiring as to the disposition of the proceeds or the circumstances surrounding the issuance of the negotiable instrument, check, or order for the payment of money involved, whether such negotiable instruments, checks, drafts, or orders for the payment of money are payable to the order of, or endorsed or negotiated by any Authorized Signer signing them or any Authorized Signer in their individual capacities or not, and whether they are deposited to the individual credit of or tendered in payment of the individual obligation or account of any Authorized Signer signing them or of any other Authorized Signer.

**PRIOR ENDORSEMENTS.** All negotiable instruments, checks, drafts, or orders for the payment of money deposited with prior endorsements are guaranteed by the Corporation.

**PRE-RESOLUTION TRANSACTIONS.** All actions by Authorized Signers in accordance with this Resolution but before the adoption of this Resolution are approved, ratified, adopted, and confirmed by the Corporation.

**WARRANTY.** That the Financial Institution may rely upon the certification as to the Corporation authority to execute this Resolution and make the representations in this Resolution.

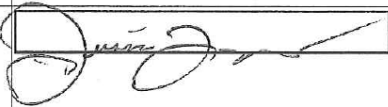
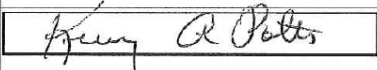
**NOTIFICATION OF CHANGES.** The Corporation shall notify Financial Institution in writing at its address shown above in advance of any changes which would affect the validity of any matter certified in this Resolution.

**REVOCATION AND MODIFICATION.** An act ("Act") to modify, terminate, amend or replace this Resolution will not immediately affect the ability of the Financial Institution to rely upon this Resolution. The Act shall not affect any action by the Financial Institution in reliance on this Resolution before the date the Act becomes effective as set forth in the next sentence. An Act will not become effective until all of the following occur: (a) Financial Institution receives written notification of the Act in a form and substance satisfactory to the Financial Institution and (b) the Financial Institution has had a reasonable period of time to act upon such notification.



Until the Act is effective, this Resolution shall remain in full force and bind the Corporation, its legal representatives, heirs, successors and assigns.

#### DESIGNATION OF AUTHORIZED SIGNERS

NAME/TITLE	SIGNATURE	AUTHORITY CODE/LIMITATIONS
JESSICA M LENZ STAFF ACCOUNTANT		Account Opening and Maintenance; Lease Safe; Night Depository; Lockbox; Debit Card/Access Card; Cash Management; Make Deposits; Endorsements; Make Withdrawals; Transfer Funds; Approve, Endorse, Guarantee and Identify Payees; Delegate Authority; Treasury Management; Deposit - Described
KERRY ANNETTE POTTER DIRECTOR OF ACCOUNTING		Account Opening and Maintenance; Lease Safe; Night Depository; Lockbox; Debit Card/Access Card; Cash Management; Make Deposits; Endorsements; Make Withdrawals; Transfer Funds; Approve, Endorse, Guarantee and Identify Payees; Delegate Authority; Treasury Management; Deposit - Described

By signing this Resolution, I acknowledge reading, understanding, and agreeing to all of its provisions and certify, personally and on behalf of the Corporation, that all statements made in this Resolution are true and correct.



KERRY ANNETTE POTTER  
Certifier

Date



<b>PERSONNEL</b>
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**TOPIC for ACTION**

**Temporary Full-Time Spring 2023 Construction Technology Instructor**

**REPORT:**

Jeremy Brewer is recommended for a Temporary Full Time Construction Technology Instructor position for Spring 2023. Construction courses will be taught at both the El Dorado Correctional Facility and the Andover campus. Jeremy earned his bachelor's degree in Construction Science and Management from Kansas State University. He is an NCCER certified instructor and has completed OSHA 30 hour and 510. He has 15 years of industry experience with Hutton Construction and has taught courses for Butler since October 2021.

**RECOMMENDED ACTION:**

Approval of Jeremy Brewer as a Temporary Full-Time Construction Technology Instructor for Spring 2023 at a salary of \$24,100 plus full benefits.

**RECOMMENDED FUNDING SOURCE:**

General Fund

Submitted by:	Niomi Thompson, Associate Dean of STEM
Supervisor:	Shannon Covert, Interim Dean of STEM
Date:	February 27, 2023

**TOPIC for ACTION**  
**Full-Time Construction Technology Instructor**

**REPORT:**

Lory Postoak is recommended for the Full Time Construction Technology that was vacated by Brandon Leach in December 2022. Lory was previously an adjunct instructor for Butler, teaching construction and masonry courses at the El Dorado Correctional Facility. He is a third-generation mason and currently serves as Treasurer for the Kansas Masonry Industries Council. He has a master's degree in Technical Education from Pittsburg State University and is an NCCER and OSHA certified trainer.

**RECOMMENDED ACTION:**

Approval of Lory Postoak as the Full Time Construction Technology Instructor at a salary of \$49,000 plus full benefits.

**RECOMMENDED FUNDING SOURCE:**

General Fund

Submitted by:	Niomi Thompson, Associate Dean of STEM
Supervisor:	Shannon Covert, Interim Dean of STEM
Date:	February 27, 2023

## SUPPLEMENTAL INFORMATION

Office of Research and Institutional Effectiveness

215 BOE

(316) 322.3338



Metric	Description	Latest Performance	Last Updated for BOT	Previous Three Years	Validation Source
Retention	Percentage of incoming first-time full-time degree/certificate seeking students from the first fall who continue to the next fall. Cohort members who graduate within a year are excluded from the calculation.	61% (Fall 2021 Cohort)	02/2023	60 % (Fall 2020), 60 % (Fall 2019), 60 % (Fall 2018)	IPEDS Fall Enrollment Collection/US Dept of Education
Graduation Rate and Transfer Rates	Percentage of incoming first time full time degree/certificate seeking students who graduate or transfer to a 4 year institution within three years of starting at Butler	31 % Graduation Rate/22 % Transfer Rate (Fall 2019 Cohort)	02/2023	31 % Graduation Rate/24 % Transfer Rate (Fall 2018 Cohort); 28 % Graduation Rate/26 % Transfer Rate (Fall 2017 Cohort); 26 % Graduation/30 % Transfer (Fall 2016 Cohort)	IPEDS Graduation Rate 150 Collection/US Dept of Education
Transfer GPA and Hours	Aggregate GPA and accepted transfer credit hours of Butler students who leave to transfer to any of the public universities in Kansas	3.26 & 50.2 hours (Fall 2021 cohort)	12/2022	3.27 & 50.1 hours (Fall 2020); 3.24 & 50.2 hours (Fall 2019); 3.22 & 49.9 hours (Fall 2018)	Kansas Board of Regents KHESTATs Transfer Tab
CTE Placement	Self-reported job placement of technical program concentrators & completers	84.0% (AY 2022)	03/2023	68.3% (2021) 76% (2020), 76.3 % (2019)	Kansas Board of Regents AY Follow Up Collection
Completions	Number of associate degrees and certificates granted by the institution	1371 (AY 2022)	09/2022	1416 (AY 2021), 1446 (AY 2020), 1513 (AY 2019)	Kansas Board of Regents AY Completions File

## MONTHLY STATEMENT OF REVENUE & EXPENDITURES

Butler Community College  
Statement of Revenue, Expenditures, Other Changes  
As of 2/28/2023

FISCAL YEAR 23, PERIOD 08  
OPERATING FUNDS

	2023				2022			
	Budget	Actual	Variance (Over)Under	Percent of Budget	Budget	Actual	Variance (Over)Under	Percent of Budget
REVENUES:								
Tuition/Fees	17,626,486	16,792,352	834,134	95.27%	17,921,918	17,047,522	874,396	95.12%
Local Sources	14,250,077	8,708,407	5,541,670	61.11%	14,383,479	8,680,749	5,702,730	60.35%
State Sources	19,426,536	19,251,731	174,805	99.10%	15,998,768	16,249,136	(250,368)	101.56%
Auxiliary Sources	17,781	19,600	(1,819)	110.23%	17,724	17,781	(57)	100.32%
Other Sources	666,023	528,483	137,540	79.35%	579,263	294,851	284,412	50.90%
Transfers	82,134	82,134	0	100.00%	82,134	82,134	0	100.00%
TOTAL REVENUES:	52,069,037	45,382,707	6,686,330	87.16%	48,983,286	42,372,173	6,611,113	86.50%
EXPENSES:								
Instruction	16,407,442	9,047,126	7,360,316	55.14%	15,937,328	8,630,765	7,306,563	54.15%
Other Expenditures	0	0	0	0.00%	0	0	0	0.00%
Public Service	0	0	0	0.00%	0	0	0	0.00%
Academic Support	3,711,908	2,081,295	1,630,613	56.07%	3,604,011	1,929,828	1,674,183	53.55%
Student Services	7,006,811	4,188,334	2,818,477	59.78%	6,536,487	3,765,711	2,770,777	57.61%
Institutional Support	20,091,926	12,140,258	7,951,667	60.42%	18,916,205	10,966,176	7,950,029	57.97%
Physical Plant Operations	3,300,769	2,153,124	1,147,645	65.23%	3,173,150	1,936,407	1,236,743	61.02%
Student Financial	3,402,269	3,107,955	294,314	91.35%	3,555,385	3,178,432	376,953	89.40%
Auxiliary Enterprise	0	0	0	0.00%	0	600	(600)	0.00%
TOTAL EXPENSES:	53,921,124	32,718,092	21,203,032	60.68%	51,722,566	30,407,918	21,314,648	58.79%
TRANSFERS AMONG FUNDS:								
Mandatory Transfers	1,374,108	691,704	682,404	50.34%	923,319	473,241	450,078	51.25%
Non-Mandatory Transfers	612,273	579,273	33,000	94.61%	612,273	1,612,273	(1,000,000)	263.33%
TOTAL TRANSFERS:	1,986,381	1,270,977	715,404	63.98%	1,535,592	2,085,514	(549,922)	135.81%
NET INCREASE/DECREASE IN NET ASSETS	(3,838,468)	11,393,639			(4,274,872)	9,878,740		
Fund Balances, Beginning of year	9,875,329	9,875,329			12,547,809	12,547,809		
Fund Balances, End of Period	6,036,861	21,268,967			8,272,937	22,426,549		

## **Statement of Revenue, Expenditures, and Other Changes**

### **REVENUES:**

#### **Tuition/Fees**

In-County, In-State, Out-State, International Tuition, Tuition Waivers, Technology Access Fee, Nursing Fees, Auto Tech Uniform Fees, International Student Processing Fees, Enrollment Fees, Student Health Fees, and Athletic Scholarship Fees

#### **Local Sources**

Ad Valorem Taxes, Taxes-in-Process, Delinquent Taxes, Motor Vehicle Taxes, and other Local Taxes

#### **State Sources**

State Operating Grant and SB155 Funding

#### **Auxiliary Sources**

Dorm Rental – Fire Science students

Student Life Fund Revenue (not applicable to Operating Funds)

#### **Other Sources**

Interest Income, Reimbursements, Commissions, Gate Receipts, Deferment Fees, Media Resource Fees, and Prior Year Claims Cancelled

#### **Transfers**

Testing Fees Transfer for Administration, Transcript Fees Transfer for Advising, and Residence Hall Debt Transfer

### **EXPENSES:**

#### **Instruction**

General, Vocational and Adult Instruction (not applicable to Operating Funds)

#### **Other Expenditures**

Agency Funds (not applicable to Operating Funds)

#### **Academic Support**

Library, Academic Administration, Curriculum Development

#### **Student Services**

Counseling, Financial Aid, Student Records, Admissions, Health Services, Student Activities, and Student Services

#### **Institutional Support**

Executive Management, Fiscal Operations, Community/Public Relations, Information Services, and Administrative Services

#### **Physical Plant Operations**

Maintenance of Buildings, Equipment, Grounds, Debt Service

#### **Student Financial**

Scholarships and Grants

#### **Auxiliary Sources**

Student Life Fund Expenses (not applicable to Operating Funds)

#### **Transfers**

Debt Service Payments, Operating Support to ABE, BETA, and Grizzly Adventures, Annual Transfers to Development, Facilities, and Technology Funds

<b>THANK YOU NOTES</b>
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None.

**BOARD OF TRUSTEES CALENDAR OF ACTIVITIES  
FEBRUARY 2023**

<b>March Board Finance Committee</b>	Tuesday, March 14, 2023 3:30pm. President's Conference Room	<b>Linda Jolly Mary Martha Good</b>
<b>March Board Meeting</b>	Tuesday, March 14, 2023 4:30pm. Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>March Work Session</b>	Monday, March 27, 2023 4:30pm. Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>April Board Finance Committee</b>	Tuesday, April 11, 2023 3:30pm President's Conference Room	<b>Linda Jolly Mary Martha Good</b>
<b>April Board Meeting</b>	Tuesday, April 11, 2023, 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>April Work Session</b>	Monday, April 24, 2023; 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>

**2022-2023 Board Meeting Dates**

Tuesday, July 12, 2022  
 Tuesday, August 9, 2022  
 Tuesday, September 13, 2022  
 Tuesday, October 11, 2022  
 Tuesday, November 8, 2022  
 Tuesday, December 13, 2022  
 Tuesday, January 10, 2023  
 Tuesday, February 14, 2023  
 Tuesday, March 14, 2023  
 Tuesday, April 11, 2023  
 Tuesday, May 9, 2023  
 Tuesday, June 13, 2023  
 Tuesday, July 11, 2023

<b>LOOKING AHEAD</b>		
<b>May Board Finance Committee</b>	Tuesday, May 9, 2023 3:30pm President's Conference Room	<b>Linda Jolly Mary Martha Good</b>
<b>May Board Meeting</b>	Tuesday, May 9, 2023 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>May Work Session</b>	Tuesday, May 22, 2023 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>June Board Finance Committee</b>	Tuesday, June 13, 2023 3:30pm President's Conference Room	<b>Linda Jolly Mary Martha Good</b>
<b>June Board Meeting</b>	Tuesday, June 13, 2023 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>
<b>June Work Session</b>	Tuesday, June 26, 2023 4:30pm Dankert Trustee Board Room	<b>ALL TRUSTEES</b>

### Spring 2023 ACTIVITY CALENDAR

Seasons of Growth: Vocal Music Concert	Wednesday, Mar. 8	7:30pm
Seasons of Growth: Vocal Music Concert	Thursday, Mar. 9	7:30pm
Seasons of Growth: Vocal Music Concert	Friday, Mar. 10	1:30pm
March Board of Trustees Meeting	Tuesday, Mar. 14	4:30pm
Spring Recess – Offices Closed	Th/Fri, Mar. 16/17	All Day
Softball vs. Dodge City	Saturday, Mar. 18	1:00pm
Softball vs. Dodge City	Saturday, Mar. 18	3:00pm
Baseball vs. Highland	Saturday, Mar. 18	1:00pm
Baseball vs. Highland	Saturday, Mar. 18	4:00pm
Fall 2023 Enrollment Begins	Monday, Mar. 20	All Day
Art Show #5 Opens	Monday, Mar. 20	8:00am
Softball vs. Labette	Tuesday, Mar. 21	2:00pm
Softball vs. Labette	Tuesday, Mar. 21	4:00pm
Softball vs. Garden City	Saturday, Mar. 25	12:00pm
Baseball vs. Cloud County	Saturday, Mar. 25	1:00pm
Softball vs. Garden City	Saturday, Mar. 25	2:00pm
Baseball vs. Cloud County	Saturday, Mar. 25	3:00pm
Softball vs. Seward County	Wednesday, Mar. 29	1:00pm
Softball vs. Seward County	Wednesday, Mar. 29	3:00pm
Baseball vs. Hutch	Thursday, Mar. 30	1:00pm
Baseball vs. Hutch	Thursday, Mar. 30	3:00pm
Art Show #5 Closes	Wednesday, Apr. 5	8:00am
Softball vs. Hutch	Wednesday, Apr. 5	1:00pm
Softball vs. Hutch	Wednesday, Apr. 5	3:00pm
Spring IDD – No Classes/Offices Closed	Thursday, Apr. 6	All Day
Offices Closed/No Class	Thursday, Apr. 7	All Day
Baseball vs. Garden City	Saturday, Apr. 8	1:00pm
Baseball vs. Garden City	Saturday, Apr. 8	3:00pm
Baseball vs. Cowley	Tuesday, Apr. 11	2:00pm
Baseball vs. Barton	Thursday, Apr. 13	1:00pm
Baseball vs. Barton	Thursday, Apr. 13	3:00pm
Art Reception & Open Student Art Show #6	Thursday, Apr. 16	8:00am
Higher Learning Commission Visit	Monday, Apr. 17 Tuesday, Apr. 18	All Day
Working; The Musical	Thursday, Apr. 20	7:30pm
Working; The Musical	Friday, Apr. 21	7:30pm
Working; The Musical	Saturday, Apr. 22	2:00pm
Working; The Musical	Saturday, Apr. 22	7:30pm
Instrumental Music Concert	Friday, Apr. 28	7:30pm
Instrumental Music Concert	Saturday, Apr. 28	7:30pm
Dance Showcase	Monday, May 1	7:30pm
Commencement 2023	Friday, May 12	TBA



<b>EXECUTIVE SESSION</b>
--------------------------

**MOTION: Trustee \_\_\_\_\_**

Mr. Chair,

I move that the Board recess into Executive Session to discuss negotiations, pursuant to the open meetings exceptions for matters relating to employer-employee negotiations and that the members of the Board, President Kim Krull, Bill Rinkenbaugh, Dr. Phil Speary, Shelley Stultz, Dr. Tom Nevill, and Kent Williams be included.

The open meeting will resume here in the Dankert Trustee Board Room within 30 minutes. Appropriate action may follow the Executive Session prior to adjournment of the Regular Board Meeting.

**CALL FOR A SECOND: Trustee \_\_\_\_\_**

**CALL FOR A VOTE**

**ENTER EXECUTIVE SESSION @ \_\_\_\_\_ PM**

**RETURN TO OPEN SESSION @ \_\_\_\_\_ PM**

**ANY ACTION REQUIRES A MOTION, SECOND and VOTE**

<b>ADJOURNMENT</b>
--------------------

**MOTION: Trustee** \_\_\_\_\_

Mr. Chair,

I move that the Board meeting be adjourned.

**CALL FOR A SECOND: Trustee** \_\_\_\_\_

**CALL FOR A VOTE**

**MEETING ADJOURNED @** \_\_\_\_\_ **PM**