

CONSENT AGENDA – APPROVAL OF MINUTES

BUTLER COMMUNITY COLLEGE

BOARD OF TRUSTEES

MINUTES OF THE REGULAR BOARD MEETING

4:30 p.m., Tuesday, January 22, 2024 – Dankert Board Room

Meeting Recording can be viewed at: <https://www.youtube.com/watch?v=GontiD1jjKo>

STAFF ATTENDANCE

Tom Borrego
Zach Cannady
Rodney Dimick
Dr. Julio Guerrero
Jennifer Hartman-Vice
Matt Jacobs
Dr. Kim Krull
Dr. Esam Mohammad
Dr. Jessica Ohman
Bill Rinkenbaugh
Dr. Heather Rinkenbaugh
Dr. Terry Sader
Kelly Snedden
Dr. Phil Speary
Shelley Stultz
Ireland Turner
Kent Williams

BOARD ATTENDANCE

Kim Braungardt
Mary Martha Good
Dr. Aaron Huslig
Linda Jolly, Chair
Forrest Rhodes
Dave Sherrer, Vice-Chair
Shelby Smith

GUESTS

John Buaas
Rhonda Thomas
Kaden Warner, Video

CALL TO ORDER

(YouTube @ 3:45)

Chair Rhodes called the regular monthly meeting of the Board of Trustees to order at 4:30pm.

PLEDGE OF ALLEGIANCE

(YouTube @ 3:59)

The Pledge of Allegiance was said.

APPROVAL OF THE AGENDA

(YouTube @ 4:21)

Trustee Good moved to add discussion item IX – D, Fleet Replacement to the agenda. Trustee Sherrer seconded the motion, on roll call vote, the motion passed 6-0 with Trustee Winslow absent.

Trustee Smith moved to add the swearing-in of Trustee Huslig as item III-A on the agenda. Trustee Good seconded the motion. On roll call vote, the motion passed 6-0 with Trustee Winslow absent.

Trustee Smith moved to place Consent Items XI-C, a and b under Board Action Items. Trustee Good seconded. On roll call vote, the motion passed 6-0, with Trustee Winslow absent. Trustee

Smith asked that all additions to the agenda be added to the minutes as well, for ease of reference in the future.

Trustee Sherrer moved to approve the agenda as amended. Trustee Smith seconded. On roll call vote, the motion passed 6-0, with Trustee Winslow absent.

SWEARING IN OF NEW TRUSTEE

(YouTube @ 8:14)

Trustee Rhodes administered the Oath of Office to Dr. Aaron Huslig, who assumed his seat on the Board, representing District 1.

ELECTION OF BOARD OFFICERS AND APPOINTMENTS FOR 2024

(YouTube @ 9:56)

Trustee Braungardt nominated Trustee Jolly for Board Chair. Trustee Good seconded. On roll call vote, the nomination passed 7-0. Trustee Jolly assumed the role of Chair.

Trustee Smith nominated Trustee Braungardt for Vice-Chair. Trustee Huslig seconded. Trustee Rhodes nominated Trustee Sherrer for Vice-Chair. Trustee Good seconded. On roll call vote, Trustee Braungardt's nomination failed 3-4, with Trustee Good, Trustee Rhodes, Trustee Jolly and Trustee Sherrer voting nay. On roll call vote, Trustee Sherrer's nomination passed 4-3, with Trustee Braungardt, Trustee Huslig and Trustee Smith voting nay. Trustee Sherrer assumed the role of Vice-Chair.

Trustee Rhodes nominated Trustee Good for Secretary/Treasurer. Trustee Sherrer seconded the motion. On roll call vote, the nomination passed 7-0. Trustee Good assumed the role of Secretary/Treasurer.

The Board appointed Trustee Good as the Kansas Association of Community Colleges (KACC) delegate.

Trustee Good was appointed to the Board Finance Committee. Trustee Sherrer will also serve on this committee as Vice-Chair.

Trustee Rhodes was appointed to serve as the Foundation Board Liaison.

Trustee Sherrer and Trustee Jolly will serve on the Educational Facilities Authority Board.

Trustee Braungardt and Trustee Smith will serve on the Capital Projects team. Trustee Smith suggested that the Board explore having a FORVIS liaison. Dr. Krull reminded Trustees that if they would like to add a new officer/appointed position that they would need to change Board Bylaws first, to do so.

RECOGNITIONS

(YouTube @ 21:50)

There were no recognitions this month.

Trustee Smith acknowledged that Dr. Esam Mohammad has been selected as an HLC Peer Reviewer and the Board congratulated him on that achievement.

PUBLIC COMMENT

(YouTube @ 23:11)

John Buaas, Faculty, provided public comment regarding the topic of due process and negotiations.

STANDING REPORTS

Student Government Association – There was no SGA report this month, as students have just recently returned for the semester.

Operational Staff – There was no Operational Staff Report this month.

Professional Employees (YouTube @ 29:36) – Dr. Sader spoke to the Board about the status of the Fact Finding process and preparations for the upcoming hearing. He shared that the hearing date will be April 10-11. He encouraged the Board to attend the hearing, and indicated that he will inform the board of the time and location. He indicated that he hopes that a resolution can be agreed upon prior to the hearing.

Board Finance Committee (YouTube @ 32:46) – The Finance Committee did not meet this month.

Foundation Board Report (YouTube @ 32:51) – Trustee Rhodes shared that the next meeting will be in February and he will look forward to sharing a report at the March meeting. Trustee Good asked when the Foundation's annual auction will be held (Friday, March 1).

President's Report (YouTube @ 33:08) – Dr. Krull introduced Dr. Phil Speary and Dr. Heather Rinkenbaugh as co-interim VPAs for the spring semester after Dr. Nevill's departure. She shared that the search for a new VPA is underway, with plans to have someone in place by July 1.

Dr. Krull shared that she participated in Donuts with the Legislators at the Capital, sponsored by KACC. She scheduled several meetings with representatives during her time in Topeka to thank them for their work on behalf of community colleges, as well as talk about other topics of mutual interest. She also shared that all community colleges present at the capital signed a Memorandum of Understanding with FHSU for Nursing. This is the first agreement of its kind, as a blanket MOU for the program.

Foundation Auction planning and prep is underway for the March 1 event. Trustees will see an invitation to that event very soon.

The 2024 NCAA College Football Playoff had a former Butler Grizzly on the sidelines. Derby High School graduate and Butler CC football alum Sherron Moore served as the offensive coordinator for the Michigan Wolverines. Moore also served as interim head coach for a few games earlier in the season.

Dr. Krull thanked Ireland Turner and the Facilities team for their work to stay on top of heating issues and frozen pipes during the extreme weather.

Dr. Peter Linden is the new Dean in the Career & Technical Education department. Dr. Krull shared that he will be at a future Board meeting for a formal introduction to the Trustees.

Dr. Krull thanked the 29 people in student services who were working behind the scenes on January 16 when the College was closed due to inclement weather, to keep enrolling and advising students.

Dr. Krull shared the state-wide EMSI study of the community college system. Community Colleges in Kansas contribute a cumulative \$6.7 billion in economic impact to the state of Kansas and support more than 106,000 jobs. This includes not only the operational and capital impacts, but also student spending impacts and alumni impacts.

Dr. Krull informed the Trustees that the expenditure reports that come each month will begin to come in an encrypted format to protect the college from cybersecurity threats. Trustees will receive instructions to access the information in the coming weeks.

Finally, Dr. Krull shared a thank you note from FBLA thanking the Board for their support of their program.

Trustee Smith asked for an enrollment update. Dr. Ohman shared that the College is 99% of the way to the credit hour goal of 55,887. Trustee Smith asked if there was a plan to address the upcoming enrollment cliff. Dr. Krull shared that faculty, Deans and administrators are working on a plan to address it. Dr. Krull stated that more information will be shared at a future meeting. Trustee Smith asked if anything has been implemented to address the Spanish speaking community. Dr. Ohman shared that recruiting materials are available in Spanish, as well as attending Hispanic-centric events. Kelly Snedden shared that Marketing is working on a radio spot with Radio Lobo to address Spanish speaking families. She also shared that Marketing and Advising are working together to address the Spanish population specifically.

Educational Facilities Authority Report (YouTube @ 51:07) – EFABC will meet the second Wednesday of every month. Trustee Sherrer indicated that the next big item on the agenda for EFABC will be turf replacement and the infrastructure work that goes with it. Trustee Jolly asked if there would be a cost to the college. Dr. Krull shared that most of it is being fundraised, and there will be more information at a future Board meeting.

MONITORING REPORTS

There was no monitoring report this month.

BOARD STRATEGIC DISCUSSION – ISSUES AND OPPORTUNITIES

- A. Higher Learning Commission Interim Monitoring Report (YouTube @ 52:40) – Dr. Krull indicated that the Board will need to begin to address what will be included in the Interim Monitoring report that is due to the Higher Learning Commission by March 31. Trustee Jolly began a first draft of the report to serve as a starting point that she shared with Trustees. Trustee Jolly shared a copy of a poster that outlines the Guide to Ethical Governance that is currently being utilized by another college for the board to consider. Trustee Smith again presented the Affirmation of Service and Standards of Good Practice that he had made changes to. Trustee Jolly indicated that the report should not only include immediate action items, but actions that can be completed over a period of time. Trustee Good and Trustee Sherrer both suggested training items that could be implemented and included in the report. Trustee Smith expressed that the report needs to focus on the fact that the Board understands the division of power within the College and address any issues concisely. Dr. Speary indicated that he could provide the Board with a structure for the report that the Board could work from. A draft narrative will be put together for the entire board to review and make suggestions to.

- B. Board Governance – KORA Report (YouTube @ 1:17:52) – Kent Williams explained that these reflect a summary of requests received over the last quarter by the public. Trustee Smith asked if there were any items of concern for the Board. Kent Williams indicated that he didn't believe that anything rose to a level of concern.
- C. Fleet Replacement (YouTube @ 1:22:23) – Ireland Turner stated that Facilities Management has explored utilizing Enterprise for fleet management. Over the last several years, there has been difficulty finding vehicles at affordable prices. He plans to present a proposal to begin working with Enterprise at next months' Board meeting. The budget for fleet replacement already exists. Kent Williams indicated that next month's proposal is simply for the agreement to utilize Enterprise, and that any leasing would be brought forth for approval as the leases come up. Trustee Good asked if there was an option to buy out the lease and Turner shared that there is, but leases would have to be completed. He also shared that vehicles would be tagged under Butler Community College, in Kansas.

BOARD ACTION ITEMS

- A. 2024-2025 High School Articulation Agreements (YouTube @ 1:26:54) – Dr. Heather Rinkenbaugh shared that High School Articulation Agreements are all high school career and technical education classes offered in the classroom, taught in the high schools. If the curriculum mirrors or is like what is being taught at BCC, Butler faculty will sign off on those classes as being articulated credit. Many times, it is considered elective credit, and is meant to recruit students to Butler. To receive the credit students must apply for that credit and complete twelve hours at Butler. These agreements are put in place with individual districts and articulated through the Kansas Department of Education.
- B. Proposed Revisions to the Early Childhood Education AAS, Early Childhood Education certificate (Cert B) and Early Childhood Business Certificate (Cert A) (YouTube @ 1:30:48) - Dr. Julio Guerrero shared that Early Childhood Education shared that the department discovered that prerequisites were needed for some courses to ensure students are prepared for the course. He shared that these essentially create a stackable certificate, which would require students to complete only four courses to complete the AAS on completion of the certificate programs. Trustee Good asked how these programs aligned with Head Start. Dr. Guerrero stated that the advisory group had been involved in the revisions and provided unanimous approval for the changes.

Trustee Smith moved to approve the 2024-2025 High School Articulation Agreements and the Proposed Revisions to the Early Childhood Education AAS, Early Childhood Education certificate (Cert B) and Early Childhood Business Certificate (Cert A). Trustee Sherrer seconded the motion. On roll call vote, the motion passed 7-0.

CONSENT AGENDA

(YouTube @ 1:37:01)

Trustee Smith moved to approve the consent agenda as amended. Trustee Rhodes seconded. On roll call vote, the motion passed 7-0.

SUPPLEMENTAL INFORMATION

Key Performance Indicators Update – Submitted by Esam Mohammad

(YouTube @ 1:37:21)

Trustee Smith asked Dr. Ohman about the Inclusion Council information that was included in the December Board Book and was concerned the college was going to discriminate in hiring practices. All Trustees and administration did not have the information from the December meeting available so there was difficulty addresssing the specific questions. He expressed that

he doesn't believe the College needs to focus on dividing people and feels that this goal is discriminatory. Dr. Rinkenbaugh shared that there is a hyperfocus on race, when diversity is well beyond race, including first-gen college students. Shelley Stultz provided information about efforts to attract diverse candidates to the College's candidate pool for open job postings. Trustees engaged in significant discussions around the hiring processes and discrimination. Dr. Krull and Shelley Stultz indicated that the non-discrimination policy is published on the website, applicant tracking system and employee handbook, among other places.

Trustee Smith asked Dr. Mohammad how we can better attract first-generation students. He asked about prioritizing scholarships for this group of students. Dr. Ohman shared that a taskforce has been assembled to assist first generation students. Currently, the focus of the group is on current first-gen students, including resource fairs and podcasts to encourage students. Trustees continued conversations around specific programs aimed at first generation students that are currently in process.

Statement of Revenue & Expenditures – Submitted by Kerry Potter

Trustee Good asked about Mandatory Transfers. Kent Williams explained that this is the College's debt service.

Thank You Notes

(YouTube @ 2:04:01)

Dr. Krull shared a thank you note from Barney Barnhard with the Board.

Board Calendars

(YouTube @ 2:04:56)

Dr. Krull shared that spring events are ramping up and that Trustees would notice the Board Calendar starting to have more activities and events as we move through the semester.

EXECUTIVE SESSION

(YouTube @ 2:05:34)

Trustees engaged in discussion about potentially having part of executive session that excludes President Krull for discussion of non-elected personnel and hiring processes relating to the Vice President of Academics.

Trustee Huslig moved that the Board recess into executive session to discuss negotiations, pursuant to the open meetings exceptions for said matters relating to employer-employee negotiations and that the Board, President Kim Krull, Bill Rinkenbaugh, Shelley Stultz, Dr. Phil Speary and Kent Williams be included, and discussion relating to non-elected personnel, which if discussed in open session might violate their right to privacy with the Board and President Kim Krull included. The meeting will resume in the Dankert Trustee Board Room within 45 minutes. Trustee Sherrer seconded the motion. Trustee Smith moved to amend the motion to recess into executive session for 20 minutes, to include Trustees only for discussion of non-elected personnel. Trustee Braungardt seconded the motion to amend. On roll call vote the amendment failed 2-5, with Trustee Good, Trustee Jolly, Trustee Rhodes, Trustee Huslig and Trustee Sherrer voting nay. On roll call vote the original motion passed 7-0.

ENTER EXEC SESSION @ 6:51pm

RETURN TO OPEN SESSION @ 7:32pm

Trustee Good moved that the Board recess into executive session to discuss non-elected personnel, which if discussed in open session might violate their right to privacy with the Board and President Kim Krull included. The meeting will resume in the Dankert Trustee Board Room within 15 minutes. Trustee Sherrer seconded the motion. On roll call vote, the motion passed 7-0.

ENTER EXEC SESSION @ 7:35pm
RETURN TO OPEN SESSION @ 7:50pm

Trustee Smith moved that the Board recess into executive session to discuss non-elected personnel, which if discussed in open session might violate their right to privacy with the Board and President Kim Krull included. The meeting will resume in the Dankert Trustee Board Room within 5 minutes. Trustee Rhodes seconded the motion. On roll call vote, the motion passed 7-0.

ENTER EXEC SESSION @ 7:55pm
RETURN TO OPEN SESSION @ 7:59pm

(YouTube @ 3:34:12)

Chair Jolly took a moment to recap data and information requests for the next meeting that include HLC Draft, Turf Replacement costs by March, Fleet Replacement, Core Communities, Redler Signage, and a Hiring Process update relating to Equity and Diversity. In the future, discussion of enrollment that includes apprenticeship dollars, technology solutions, reporting on declining areas, etc. as well as the benefits of a Board liaison for Forvis information. She also indicated that Legislative Post Audit on Athletics will be presented in February. Trustee Smith indicated that he would like more information on each of the Vice President's areas. Trustee Good would like an update on Butler 2000.

ADJOURNMENT

(YouTube @ 3:39:37)

Trustee Sherrer moved to adjourn the meeting. Trustee Good seconded. On roll call vote, the motion passed 7-0. The regular meeting of January 22, 2023 was adjourned at 8:11pm.


Mary Martha Good - Secretary

***Attachments (These items were additions to the agenda and/or were not available at the time the original Board Book was printed):**

- Fleet Replacement Topic for Discussion
- KPI Update
- December 2023 Revenues and Expenditures
- December 2023 Bills and Warrants

TOPIC for DISCUSSION
Butler Community College Fleet Replacement

REPORT:

Butler Community College is actively seeking an improved solution for the management of its aging fleet. Currently, the fleet consists of over 32 vehicles, ranging from 6 to 20 years old, with only 3 being under 5 years old.

Historically, the facilities management team aimed to replace between 4 to 5 vehicles annually before the onset of the COVID-19 pandemic. Unfortunately, since the spring of 2020, the college has encountered challenges in procuring vehicles through the state contract, either from the factory or local dealerships. Even when vehicles are located, their prices have doubled compared to pre-COVID costs. The search for 15-passenger vans continues, exploring options from both dealerships and state contracts.

To return to a normal replacement cycle, Butler will need to replace 6 vehicles per year, incurring an estimated annual cost of \$240,000 if prices remain stable. Exploring leasing options provides Butler with the advantage of leveraging Enterprise's purchasing power to secure fleet vehicles at a more affordable rate. Upgrading to a newer fleet is anticipated to yield savings in facilities maintenance and fuel budgets along with providing safer vehicles to our stakeholders.

We've included an overview of Enterprise Fleet Management for Butler Community College, encompassing leasing objectives, replacement and resale schedules, leasing agreement details, and insights into leveraging Enterprise's purchasing power for vehicle provision. The document outlines anticipated results and savings, presents a list of educational institutions and municipalities currently engaged in Enterprise leasing, and provides a brief profile and analysis of Butler Community College's fleet, along with estimated year 1 costs for the program. Additionally, the synopsis offers case studies, such as the City of Lenexa, illustrating potential savings, and highlights available technologies for cost tracking.

The Facilities Management team intends to present a TFA at the February board meeting, recommending the approval of an agreement with Enterprise as our fleet procurement agent. This proposal specifically focuses on commencing the development of a replacement plan with Enterprise Fleet Management, without requesting leasing funds.

RECOMMENDED ACTION:

No action at this time.

RECOMMENDED FUNDING SOURCE:

Facilities Fleet Replacement Budget

Submitted by: Ireland Turner, Director of Facilities Management
Supervisor: Kent Williams, VP of Finance
Date: February 1, 2024



FLEET MANAGEMENT



Fleet Synopsis | Butler Community College

Piggyback the Sourcewell Awarded RFP #060618-EFM that addresses the following:

- Access to all fleet management services as applicable to the needs of Butler Community College
- Supports the College's need for fleet evaluation on a quarterly basis assessing costs and reviewing best practices

THE SITUATION

Butler Community College is looking for a solution to better manage its aging fleet. 40 of the 61 light and medium duty vehicles do not contain the most up-to-date safety features, such as airbag standardization, anti-lock brake control, and Electronic Stability Control, which according to the Highway Traffic Safety Administration, is the most important safety feature since the invention of the seatbelt.

- Older vehicles have higher fuel costs, maintenance costs, and tend to be unreliable.
- It would take over 12 years to cycle through the entire fleet with the current acquisition strategy.

THE OBJECTIVES

Enterprise Fleet Management's proposal will save College resources and budget dollars through a managed vehicle program:

- Utilize an open-end lease* as a funding mechanism, allowing Butler CC to acquire additional vehicles while avoiding a large capital budget outlay.
- Replace aged vehicles with newer models to increase fuel efficiency and reduce maintenance expense. Maintenance and repair expenses will be reduced as the age of vehicles is lowered and the integration of more fuel-efficient vehicles will reduce carbon footprint.
- Establish a proactive replacement plan that maximizes potential equity at time of resale, reduces operational expenses, and increases safety.

*An open-end lease means there are no early termination, mileage, or abnormal wear and tear penalties. Leases are written to a residual balance to preserve cash flow. The college receives flexibility of ownership, as well as net equity from sale at time of disposal.

THE RESULTS

By partnering with Enterprise Fleet Management, it is estimated Butler Community College will create a long-term sustainable cost savings of over 8% of their light duty fleet while replacing the heavily aged fleet with newer, safer, and more reliable vehicles. This is expected to reduce maintenance costs by 68% and fuel costs by 38%. **Overall, the Enterprise Fleet Management Program is expected to save the College nearly \$800,000 on their light duty fleet over the next 10 years compared to its current strategy, and reducing the average age of the fleet from 12 years to under 5 years.**

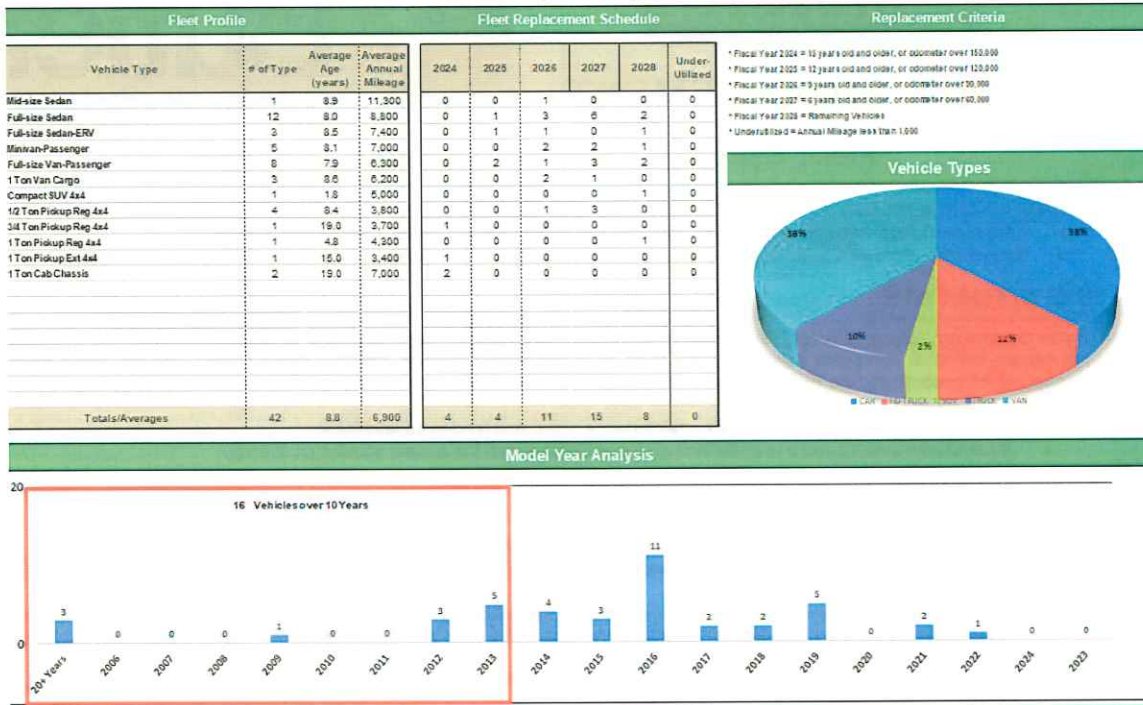
Leveraging an open-end lease maximizes cash flow and recognizes equity from vehicles sold. Furthermore, Butler CC will leverage Enterprise Fleet Management's ability to sell vehicles at an average of 109% of Black Book (commercial vehicle) values.

Some other Colleges, School Districts, and municipalities currently partnered with Enterprise Fleet Management are Hutchinson Community College, William Jewell College, University of Missouri, Oklahoma State, University of Oklahoma, the School Districts of: Wichita USD 259, Olathe USD 233, Goddard USD 265, Haysville USD 261, Salina USD 305, Geary County USD 475, Spring Hill USD 230, St. Joseph, Hickman Mills, Raytown, and Kansas City, MO; Cities of: Lenexa, Prairie Village, Leavenworth, Salina, Valley Center, Arkansas City, Andover, Independence, Raymore, Smithville, Gladstone, Harrisonville, Branson, Camdenton, Lake Ozark, and many others. Other municipalities partnered with EFM include the Counties Jackson, Ray, Shawnee, Leavenworth, Geary, UG of Wyandotte, Ellis, and many others. References are available upon request.

Brandon Scott
Account Executive
5359 Merriam Dr
Merriam, KS 66203
Cell: 816-591-5565
Brandon.J.Scott@efleets.com

Enterprise and the 'e' logo are registered trademarks of Enterprise Fleet Management, Inc. All other trademarks are the property of their respective owners.
© 2020 Enterprise Fleet Management, Inc.

Supporting Evidence | Butler Community College Butler Community College - Fleet Profile



Pricing Summary | Butler Community College

Quantity of Vehicles Year 1	20
Lease Cost Year 1	\$157,744
One Time Aftermarket Cost	\$16,500
Total Capital Budget Outlay Year 1	\$174,244
Estimated Resale Proceeds From Owned Vehicles	\$141,475
Total Year 1 Estimated Capital Budget Impact	\$32,769

Supporting Evidence | Butler Community College

CASE STUDY | CITY OF LENEXA



The City of Lenexa see big savings with new fleet vehicles.

BACKGROUND

Location: Lenexa, KS
Industry: Government
Total vehicles: 72 vehicles

THE CHALLENGE

The City of Lenexa was holding onto vehicles for 10 years and would only replace the vehicles if maintenance costs became too high or they were inoperable. As issues would arise, city managers would rush to get the vehicle fixed, find funds to cover the repair and make sure the employee was able to do his or her job. The process of maintaining an aged fleet with high and unpredictable maintenance costs became a grueling task for The City to manage.

THE SOLUTION

Enterprise Fleet Management presented the City of Lenexa with a proactive fleet management program. The solution would replace most of the light-duty vehicles within the first year of partnering with Enterprise, which would provide the city with a newer, more reliable fleet.

"We were skeptical at first because the numbers looked too good to be true. Once we made the choice to work with Enterprise Fleet Management, it was exciting to have a new fleet of vehicles for our employees. When we saw savings over 22% on fuel costs, just by switching to newer vehicles, that alone was worth the change."

-Nick Arora, Asst. Municipal Services Director

By replacing 45 light-duty vehicles in the first year, The City realized immediate operational savings. Enterprise Fleet Management helped acquire vehicles with volume incentives to lower the initial order and reduce the total cost of ownership for the City of Lenexa.

THE RESULTS

The City now offers its employees vehicles that have up-to-date safety features and with overall improved reliability. This has helped improve the satisfaction of the workforce. The partnership has also helped The City standardize its fleet and utilize the best vehicles based on the equipment needed for the job. The program offers flexibility to replace units more frequently, in shorter cycles so it will continue to experience overall savings. With a newer fleet of vehicles, The City of Lenexa experienced a 22% decrease in fuel costs and a 70% decrease in unplanned maintenance expenses. Additionally, the new fleet strategy allows city employees to focus solely on their core responsibilities instead of vehicle maintenance issues.

To learn more, visit efleets.com or call 877-23-FLEET.



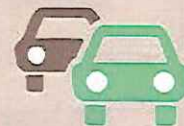
Key Results

22%
SAVINGS
IN FUEL COSTS



REDUCED MAINTENANCE
SPEND BY
70%

6%
TOTAL SAVINGS
WITH FLEET AGE
LESS THAN 5 YEARS



Enterprise and the 'e' logo are registered trademarks of Enterprise Fleet Management, Inc. All other trademarks are the property of their respective owners.
© 2019 Enterprise Fleet Management, Inc. J09205_001

Enterprise and the 'e' logo are registered trademarks of Enterprise Fleet Management, Inc. All other trademarks are the property of their respective owners.
© 2020 Enterprise Fleet Management, Inc.

Program Resources | Butler Community College

ACCOUNT MANAGEMENT

Butler Community College will have a dedicated, local account team to proactively manage and develop your fleet while delivering the highest level of customer service to facilitate your day-to-day needs.

- Meeting with you at minimum 3 times per year: 2 of those are financial planning meetings. These are an Annual Client Review and a Fleet Analysis Meeting.
- Your Client Strategy Manager will provide ongoing analysis, which can include best makes/models, cents per mile, total cost of ownership, and replacement analysis.
- Monthly management reports consisting of a single invoice with all charges.

PRODUCTS

Enterprise Fleet Management has the ability to offer a total fleet solution should the College need further evaluation of the fleet. These can include:

- Buyout options to increase capital budget in VERP/VERF
- Fuel Cards
- Telematics Devices
- Physical Damage, Liability, Accident Management Coverage

TECHNOLOGY

Enterprise Fleet Management's website provides vehicle tracking, reporting, and metrics. Our website can be customized to view a wide range of data to have a comprehensive and detailed look at all aspects of your fleet and the services provided. Our *Mobile App* also allows drivers a wide range of functions.

- **Invoices** - To include lease, maintenance, and ancillaries - all in one invoice
- **Maintenance Utilization** - Review the life-to-date maintenance per vehicle
- **Recall Information** - See which units are approaching the lease term and still have open recalls
- **License & Registration** - See which plate renewals are being processed by Enterprise; view status
- **Alerts** - Set customizable alerts for oil changes, lease renewals, license renewals, and billing data
- **Lifecycle Analysis** - See data regarding all transactions for the lifecycle of the entire fleet, with drill-down capability to any specific lease or transaction



REPORT TO THE BOARD OF TRUSTEES, BUTLER COMMUNITY COLLEGE

Department/Project Name	Strategic Planning
Responsible individual	Tom Nevill, Deans, and Tom Borrego
Report for the BOT meeting of	January 9, 2024
Strategic Goal: Drive Institutional Sustainability & Growth	Priority 1(a): Strengthen internal and external partnerships to develop new funding sources

Narrative

Form at least 6 new partnerships that result in direct academic or non-academic program support.

Current Outcomes

Foundation

The Foundation has created four new partnerships and is working with the college on funding for a department expansion in Winfield, KS. These include Big Brothers and Big Sisters of Kansas, Chef's Table (a donor giving club for culinary), a new fundraising event supporting the auto tech program that partners with classic car enthusiasts and equipment support for a nursing instruction partnership with Southwestern College (Winfield, KS) and William Newton Hospital (Winfield, KS).

Fire and EMS Education and the Butler County Department of Public Safety:

The Butler Community College Fire & EMS Education Department offered a FS 212 - Emergency Medical Technician (EMT) course at the Butler County Public Safety Building in Augusta, Kansas. This accommodated the request of the Augusta Department of Public Safety, who needed its personnel to become certified EMTs. A total of nine students completed the 12-credit hour course, and this partnership allows Fire & EMS Education to offer additional sections in Augusta until the end of 2023-24 academic year.

Action items for future outcomes

Big Brothers and Big Sisters of Kansas: The Foundation obtained a \$50,000 grant in the 2nd quarter from Bank of America to underwrite the costs for a mentor program that will recruit 1st generation students to Butler Community College and retain them as students. The Foundation, along with Butler Community College's Enrollment Management Team and BBBS will be creating the program delivery plan in the 3rd quarter of the fiscal year.

Chef's Table: The Foundation created a giving club in the 2nd quarter that will provide a minimum of \$100,000 per year to the program through membership. This giving club will host 2-3 food events that are exclusive to the membership. Funds will be used by the culinary department for program support. Events should occur in 3rd and 4th quarters.

Classic Car Event: The Foundation has engaged a local donor to support the auto tech program through a car show event. Event planning will occur in the 3rd quarter. The event will occur in the 4th quarter. Funds raised to be determined.

Build My Future Event: The Marketing Department and the Foundation have partnered with the Wichita Area Builders Association along with its membership to create a regional recruitment event that will attract high school students to construction technology programs and the profession. Modeled after events in Tulsa, OK, Oklahoma City, and Topeka, Kansas, Wichita's event will occur in the 3rd quarter and be held at Century II. This event is set to attract 1,000 students from the region. Our goal is to improve recruitment opportunities for the

construction technology program, nurture new donor relationships in the construction field and create donor support for Butler's construction technology program.

Nursing Expansion and Equipment: Internal conversations were held in the 2nd quarter to understand the financial commitment and involvement of the Butler Community College and the Butler Community College Foundation as it relates to support of space and equipment needs of the nursing program in Winfield, KS.

Jobs for the Future (JFF): The Online High School, and Community Learning division was accepted to the Prison Education Program CTE Accelerator Network led by JFF. The El Dorado Correctional Facility and Adult Education staff are engaged in regular meetings to discuss opportunities for incarcerated students at El Dorado Correctional Facility, include Career and Technical Education, access to federal financial aid through second chance pell, and resources for faculty, staff, and students for prison education. This group collaborates with prison programs across the country to reduce barriers and advance access for incarcerated students. JFF also serves as a resource as Butler works to apply to become a Prison Education Program.

Fine Arts Program: The Foundation and the Fine Arts are re-launching a tiered giving program that will begin in the 3rd quarter at the Faculty Recital.

The Foundation secured funding for the music department to restore a grand piano with funds donated by David and Shirley Longfellow. The Headliners also purchased new costumes and shoes with money from an endowment.

Strategic Alignment

Drive Institutional Sustainability & Growth: (1) Strengthen internal and external partnerships to develop new funding sources with a goal of 6 new partnerships that result in direct academic or non-academic support.